



ALBUQUERQUE PUBLIC SCHOOLS - PROCUREMENT DIVISION
PO BOX 25704
ALBUQUERQUE, NEW MEXICO 87125
PHONE (505) 881-8415
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VENDOR

Route 66 Radio Communications
1213 San Pedro NE
Albuquerque, NM 87110

SHIP TO

APS Departments District Wide

ATTENTION OF

Varies

Table with 2 columns: DATE, VENDOR CODE. Row 1: 1/18/2018, 44234

The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico Criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

PLEASE SHOW PRICE AGREEMENT NUMBER ON ALL INVOICES, SHIPPING PAPERS, PACKAGES, CORRESPONDENCE, ETC. INVOICE IN DUPLICATE.

ITEMS, TERMS, & CONDITIONS

PRICE AGREEMENT

Two-Way Radio Equipment, Parts and Repair

Contract Term: January 18, 2018 - January 17, 2024

Per terms and conditions of: 18-033 RR

Board Approved: N/A

Pricing Attached

SERVICES AND/OR GOODS TO BE PROVIDED: The Contractor shall provide the good(s) and/or service(s), as defined in this agreement, on an "as ordered" basis. This is not an order and no funds are obligated under this Pricing Agreement. Funds are obligated by approved purchase orders on an "as needed" basis. Contractor shall receive separate individual Purchase Orders for each individual requests.

MINIMUM AMOUNT: Albuquerque Public Schools does not guarantee a minimum amount of purchases in conjunction with this pricing agreement.

QUOTES AND PAYMENT: The Contractor shall include the APS Pricing Agreement Number on each quote and reflect the price as awarded. If a quote is based on a percentage discount, the quote should document the list price, discount percent, and final price. The invoice submitted for payment shall match the quote and shall note the purchase order number.

Amendments: This Pricing Agreement shall not be altered, changed, or amended except by written agreement signed by both parties.

Reason for Amendment:

Contact: Jewell Powdrell

Phone: 505-975-8572

Email: jewell.powdrell@netzero.com

PROCUREMENT DIVISION AUTHORIZED SIGNATURE

Signature of Procurement Division representative and date 1/18/18

VENDOR AUTHORIZED SIGNATURE

Signature of Jewell Powdrell and date 1/18/2018

Bid Pricing Equipment and Parts List

(Submit with your bid.)

Bidders shall provide a percentage discount for only the manufacturers that are represented by their company for Two-Way Radio Equipment, Parts and Repair:

MANUFACTURER	% OFF OF MANUFACTURER'S PRICE LIST
PLEASE SEE ATTACHED PRICING SPREADSHEET	PLEASE SEE ATTACHED PRICING SPREADSHEET
If you need to list additional manufacturers, please add additional pages to your submission.	

Bid Pricing Manufacturer Hourly Repair Rate

(Submit with your bid.)

Bidders shall provide an hourly rate for only the manufacturers that are represented by their company for Two-Way Radio Equipment, Parts and Repair:

MANUFACTURER	HOURLY RATE PER MANUFACTURER
PLEASE SEE ATTACHED PRICING SPREADSHEET	PLEASE SEE ATTACHED PRICING SPREADSHEET
If you need to list additional manufacturers, please add additional pages to your submission.	

- All equipment, parts and accessories purchased or used for repair must be new factory parts; no other substitutes will be accepted.
- All work is to be completed by a fully qualified engineer or technician.
- All work and/or repair must be completed in compliance with manufactures specifications.

Additional Questions:

A. Web-link where you're pricing lists/catalogs can be found: NONE AVAILABLE AT THIS TIME

B. Exclusions (if any): _____

C. Turn-around time after receipt of order: A TEN (10) DAY TURN-AROUND TIME PERIOD FOR ALL ORDER AFTER RECEIPT OF A VALID PURCHASE ORDER

D. Please specify any charges or service fees if any for estimates on repair of two way radio equipment:
PLEASE SEE ATTACHED SPREADSHEET FOR ALL PRICING AND CHARGES OR SERVICE FEE

E. Please specify replacement policies: ANY REPLACEMENTS REQUEST FOR THOSE RADIO & EQUIPMENT WHEN DONE SO UNDER THE WARRANTY PERIOD WILL BE REPLACED AT NO COST IF THE DEFECT IS DETERMINED TO BE A MANUFACTURES DEFECT. AFTER WARRANTY EXPIRATION ANY AND ALL REQUESTS WILL BE BILLED AT THE STATED PRICING CONTAINED IN THE ATTACHED SPREADSHEET

F. Please specify warranties after repair: ANY AND ALL REPAIRS WILL CARRY A NINETY (90) DAY WARRANTY

G. Please specify shipping costs & policies: ALL EQUIPMENT IS FOB CUSTOMER LOCATION

ROUTE 66 RADIO COMMUNICATIONS CONFIDENTIAL PRICING INFORMATION

MOTOROLA HANDHELD RADIOS

<u>ITEM</u>	<u>Manufactures Descirption</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
Motorola Mag One BPR 40				
1	VHF - 150-174 MHz 4 Watts - 8 Channels - with 7.2 Volts - 1200mAh - Ni-MH battery - Rapid Charger Kit - Antenna - 2" Belt Clip - One Year Warranty	\$233.00	AAH84KDS8AA1AN	\$175.00
2	UHF - 450-470 MHz 4 Watts - 8 Channels - with 7.2 Volts - 1200mAh - Ni-MH battery - Rapid Charger Kit - Antenna - 2" Belt Clip - One Year Warranty	\$250.00	AAH84RCJ8AA1AN	\$187.50
3	Charger Base Desktop Single Unit - without Power Kit - Six Month Warranty	\$32.50	PMPN4140A	\$30.88
4	Charger Multi Unit - Six Month Warranty	\$450.00	PMPN4184A	\$427.50
5	Mag One Hard Leather Case - Six Month Warranty	\$25.00	PMLN4742A	\$23.75
6	Mag One 2" Spring Belt Clip	\$5.00	PMLN4742A	\$4.75
7	Mag One Remote Speaker Microphone	\$31.00	PMMN4077A	\$29.45
8	Mag One Acoustical Earpiece - OTTO Enginerring - 2 Year Warranty	\$48.70	E1-EA2MS131	\$46.27
9	Mag One VHF Anntena	\$9.25	PMAD4051AR	\$8.79
10	Mag One UHF Anntena	\$9.25	PMAD4051AR	\$8.79
11	Mag One Battery - 1200 Ni-MH - with 2" Belt Clip - One Year Warranty	\$35.00	PMNN4071AR	\$33.25
12	Mag One Battery - Li-Ion 1500 mAh - One Year Warranty	\$53.00	PMNN4075AR	\$50.35
13	Radio Re-Programing	N/C		
14	Radio Repairs	\$85.00	Hourly Cost	\$68.00
15	Annual Radio Check Up/ Evaluation/Problem Dignosis	\$42.50	Per Radio	\$21.25
Mototrbo CP200d				
1	UHF - 403-470 MHz 4 Watts - 16 Analog Channels - with 7.2 Volts - 2250 mAh - Li- Ion battery - 90 Minute Rapid Charger Kit - Antenna - 3" Belt Clip - Two Year Warranty	\$518.33	AAH01QDC9JC2AN	\$358.20
2	CP200d - 2250 mAh Li-Ion Battery	\$85.00	NNTN4497DR	\$80.75
3	CP200d Remote Speaker Microphone	\$75.00	PMMN4029A	\$71.25

ROUTE 66 RADIO COMMUNICATIONS CONFIDENTIAL PRICING INFORMATION

VERTEX HANDHELD RADIOS

<u>ITEM</u>	<u>Manufactures Descirption</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
	Vertex VX 261-D0-5			
1	VHF - 136-174 MHz 5 Watts - 8 Channels - with 7.2 Volts - 1200mAh - Ni-MH battery - Rapid Charger Kit - Antenna - 2" Belt Clip - Three Year Warranty	\$231.75	AC128N001-VX	\$160.15
	Vertex VX 261-G7-5			
2	UHF - 450-512 MHz 5 Watts - 8 Channels - with 7.2 Volts - 1200mAh - Ni-MH battery - Rapid Charger Kit - Antenna - 2" Belt Clip - Three Year Warranty	\$231.75	AC128U001-VX	\$160.15
3	Charger Base Desktop Single Unit - without Power Kit - Six Month Warranty	\$37.08	XUAAJ72X001	\$35.23
4	Charger Base Desktop Single Unit - with Power Kit - Six Month Warranty	\$37.08	XUAAJ72X001	\$35.23
5	Charger Multi Unit - Six Month Warranty	\$463.50	XUAAK44X001	\$440.33
6	VX 261 Hard Leather Case - Six Month Warranty	\$43.26	AAM04X004	\$41.10
7	VX 261 2" Spring Belt Clip	\$10.70	AAH12X101	\$10.17
8	VX 261 Remote Speaker Microphone	\$82.40	AAI41X001	\$78.28
9	VX 261 Acoustical Earpiece - OTTO Enginerring - 2 Year Warranty	\$50.00	E1-1W2VD131 E1-QC2NC137	\$47.50
10	VX 261 VHF Anntena	\$14.42	XUCET002	\$13.70
11	VX 261 UHF Stubby Anntena	\$14.42	XUCET0013	\$13.70
12	VX 261 Battery - Li-Ion 1300 mAh - without 2" Belt Clip - One Year Warranty	\$41.20	AAJ67X001	\$39.14
13	VX 261 Battery - Li-Ion 2300 mAh - without 2" Belt Clip - One Year Warranty	\$72.10	AAJ68X001	\$68.50
14	Radio Re-Programming	N/C		
15	Radio Repairs	\$85.00	Hourly Cost	\$68.00
16	Annual Radio Check Up/ Evaluation/Problem Dignosis	\$42.50	Per Radio	\$21.25

ICOM HANDHELD RADIOS

<u>ITEM</u>	<u>Manufactures Description</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
	ICOM F3011 41 RC			
1	VHF - 136-174 MHz 5 Watts - 16 Channels - with 7.4 Volts - 2300mAh - Li-Ion battery - Rapid Charger Kit - Antenna - 2" Belt Clip - Two Year Warranty	\$240.00	F3011 41 RC	\$162.60
	ICOM F4011 42 RC			
2	UHF - 450-512 MHz 5 Watts - 16 Channels - with 7.4 Volts - 2300mAh - Li-Ion battery - Rapid Charger Kit - Antenna - 2" Belt Clip - Two Year Warranty	\$240.00	F4011 42 RC	\$162.60
3	Charger Base Desktop Single Unit - without Power Kit - Six Month Warranty	\$28.00	AD106	\$26.60
4	Charger Multi Unit -Six Month Warranty	\$593.00	BC121N AD106	\$563.25
5	Charger Base Desktop Single Unit - with Power Kit - Six Month Warranty	\$67.00	BC160	\$63.65
6	ICOM Hard Leather Case - Six Month Warranty	\$50.00	LCF 14 SWIVEL	\$47.50
7	ICOM 2" Spring Belt Clip	\$18.00	MB94R	\$17.10
8	ICOM Remote Speaker Microphone	\$47.00	HM158LA	\$44.65
9	ICOM Acoustical Earpiece - OTTO Enginerring - 2 Year Warranty	\$60.62	E1-EA2CS131	\$57.59
10	ICOM VHF Anntena	\$16.00	FASC61VC	\$15.20
11	ICOM UHF Anntena	\$13.00	FASC72U	\$12.35
12	ICOM Battery - Li-Ion 2300 mAh - without Belt Clip - One Year Warranty	\$75.00	BP232H	\$71.25
14	Radio Re-Programming	N/C		
15	Radio Repairs	\$85.00	Hourly Cost	\$68.00
16	Annual Radio Check Up/ Evaluation/Problem Dignosis	\$42.50	Per Radio	\$21.25

MOTOROLA MOBILE RADIOS

<u>ITEM</u>	<u>Manufactures Description</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
Motorola XPR 2500				
1	VHF - 136-174 MHz 45 Watts - 128 Channels - with Compact Microphone - Mounting Bracket - Power Cable - Two Year Warranty	\$718.33	AAM02JNH9JA1AN	\$584.01
2	UHF - 403-470 MHz 40 Watts - 128 Channels - with - Compact Microphone - Mounting Bracket - Power Cable -Two Year Warranty	\$768.33	AAM02QPH9JA1AN	\$624.66
3	XPR 2500 Mobil Speaker Microphone	\$81.50	PMMN4091A	\$77.46
4	XPR 2500 VHF Mobil Anntena	\$65.50	HAD4022A	\$58.95
5	XPR 2500 UHF Mobil Anntena	\$35.00	HAE4002A	\$33.25
6	XPR 2500 - Complete Installation into Vehicles	\$680.00	N/A	\$612.00
7	Radio Re-Programming	N/C		
8	Radio Repairs	\$85.00	Hourly Cost	\$68.00
9	Annual Radio Check Up/ Evaluation/Problem Dignosis	\$42.50	Per Radio	\$21.25

VERTEX MOBILE RADIOS

<u>ITEM</u>	<u>Manufactures Description</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
Vertex VX 4600				
1	VHF - 134-174 MHz 50 Watts - 512 Channels - with - 8 Character Alphanumeric Display- Speaker Microphone - Connections Cables -Three Year Warranty	\$525.30	AC093N102-VX	\$363.01
2	UHF - 450-470 MHz 50 Watts -512 Channels - with - 8 Character Alphanumeric Display - Speaker Microphone - Connections Cables -Three Year Warranty	\$473.80	AC093U101-VX	\$327.43
3	VX 4600 Mobil Speaker Microphone	\$41.20	AAE60X102	\$39.14
4	VX 4600 VHF Mobil Anntena	\$43.00	72218 - SKU	\$40.85

VERTEX MOBILE RADIOS

<u>ITEM</u>	<u>Manufactures Description</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
5	VX 4600 UHF Mobil Anntena	\$56.45	57664 - SKU	\$53.63
6	VX 4600 - Complete Installation into Vehicles	\$680.00	N/A	\$612.00
7	Radio Re-Programming	N/C		
8	Radio Repairs	\$85.00	Hourly Cost	\$68.00
9	Annual Radio Check Up/ Evaluation/Problem Dignosis	\$42.50	Per Radio	\$21.25

ICOM MOBILE RADIOS

<u>ITEM</u>	<u>Manufactures Description</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
ICOM F5021 51				
1	VHF - 136-174 MHz 50 Watts - 128 Channels - with Speaker Microphone - LCD - 8 Character Alphanumeric Display - Mounting Bracket - Power Cable -Two Year Warranty	\$395.00	F5021 51	\$294.72
ICOM F6021 52				
2	UHF - 450-470 MHz 50 Watts - 128 Channels - with with Speaker Microphone - LCD - 8 Character Alphanumeric Display - Mounting Bracket - Power Cable -Two Year Warranty	\$395.00	F6021 52	\$293.58
3	ICOM Mobil Speaker Microphone	\$67.00	HM148G	\$63.25
4	ICOM VHF Mobil Anntena	\$43.00	ANTENNA 2	\$40.85
5	ICOM UHF Mobil Anntena	\$55.00	ANTENNA 3	\$52.25
6	ICOM - Complete Installation into Vehicles	\$680.00	N/A	\$612.00
7	Radio Re-Programming	N/C		
8	Radio Repairs	\$85.00	Hourly Cost	\$68.00
9	Annual Radio Check Up/ Evaluation/Problem Dignosis	\$42.50	Per Radio	\$21.25

MOTOROLA TWO-WAY RADIO REPEATER

<u>ITEM</u>	<u>Manufactures Description</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
MOTOTRBO SLR 5700 REPEATER				
1	VHF 136-174 MHz - Repeater 1 - 50 Watts - Remote Diagnostics - Internal Power Supply - Rack Mountable - Two Year Warranty	\$3,100.00	AAR10JCGANQ1AN	\$2,657.14
2	UHF 403-470 MHz - Repeater 1 - 50 Watts - Remote Diagnostics - Internal Power Supply - Rack Mountable - Two Year Warranty	\$3,200.00	AAR10QCGANQ1AN	\$2,742.86
3	Mototrbo Tuned Duplexer - VHF	\$611.00	HFD8465A	\$586.67
4	Mototrbo Tuned Duplexer - UHF	\$361.00	DSCP10725	\$288.00
5	Miscellaneous Equipment is required for installation and is based on the location and customer requirments - Cabling - Supports - Lighting Protecion - Antenna- Antenna Brackets Support - a custome quote will be provided after through needs analysis is conducted with customer			

VERTEX TWO-WAY RADIO REPEATER

<u>ITEM</u>	<u>Manufactures Description</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
VERTEX VXR-7000 REPEATER				
1	VHF 150 -174 MhZ - 10-50 Watts - 16 Channels - Desktop Repeater -Mounting Brackets - 100% Duty Cycle - Power Cable - Three Year Warranty	\$1,650.00	A13670010	\$1,213.33
2	UHF 450 -480 MhZ - 10-50 Watts - 16 Channels - Desktop Repeater - Mounting Brackets - 100% Duty Cycle - Power Cable - Three Year Warranty	\$1,650.00	A13680014	\$1,266.67
3	Vertex Tuned Duplexer - VHF	\$611.00	HFD8465A	\$586.67
4	Vertex Tuned Duplexer - UHF	\$361.00	DSCP10725	\$288.00
5	Miscellaneous Equipment is required for installation and is based on the location and customer requirments - Cabling - Supports - Lighting Protecion - Antenna- Antenna Brackets Support - a custome quote will be provided after through needs analysis is conducted with customer			

ICOM TWO-WAY RADIO REPEATER

<u>ITEM</u>	<u>Manufactures Descirption</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
ICOM FR200H 51 REPEATER				
1	VHF 136-174 MHz - 50 Watts - 32 Channels - Analog Digital -100% Duty Cycle - LCD Display - Rack Mountabel	\$3,780.00	FR5200H 51	\$3,024.00
ICOM FR6200H 61 REPEATER				
2	UHF 450-512 MHz - 50 Watts - 32 Channels - Analog Digital -100% Duty Cycle - LCD Display - Rack Mountabel	\$3,780.00	FR6200H 61	\$3,024.00
3	ICOM VHF Duplexer 100 Watts	\$2,030.00	IASDUP1010	\$1,624.00
4	ICOM UHF Duplexer 100 Watts	\$1,895.00	IASDUP1035	\$1,516.00
5	Miscelleaneous Equipment is required for installation and is based on the location and customer requirments - Cabling - Supports - Lighting Protecion - Antenna- Antenna Brackets Support - a custome quote will be provided after through needs analysis is conducted with customer			

KENWOOD HANDHELD RADIOS

<u>ITEM</u>	<u>Manufactures Descirption</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
KENWOOD NX-240VK				
1	VHF - 136-174 MHz 5 Watts - 16 Channels - with 7.4 Volts - 2000mAh - Li-Ion battery - Rapid Charger Kit - Antenna - 2" Belt Clip -	\$392.00	NX-240VK	\$365.00
KENWOOD NX-				
2	UHF - 450-512 MHz 5 Watts - 16 Channels - with 7.4 Volts - 2000mAh - Li-Ion battery - Rapid Charger Kit - Antenna - 2" Belt Clip -	\$409.00	NX-340UK	\$381.73
3	Charger Base Desktop Single Unit - with Power Kit - Six Month Warranty	\$36.70	KSC-35SK	\$26.60
4	Charger Multi Unit -Six Month Warranty	\$208.50	KMB-25	\$194.60
5	Kenwood Hard Leather Case - Six Month Warranty	\$26.30	KBH-8DS	\$47.50
6	Kenwood 2" Spring Belt Clip	\$18.00	MB94R	\$17.10

KENWOOD HANDHELD RADIOS

<u>ITEM</u>	<u>Manufactures Descirption</u>	<u>List Price</u>	<u>Part Number</u>	<u>Pricing</u>
7	Kenwood Remote Speaker Microphone	\$47.00	HM158LA	\$44.65
8	Kenwood Acoustical Earpiece - OTTO Enginerring - 2 Year Warranty	\$60.62	E1-EA2CS131	\$57.59
9	Kenwood VHF Anntena	\$16.00	FASC61VC	\$15.20
10	Kenwood UHF Anntena	\$13.00	FASC72U	\$12.35
11	Kenwood Battery - Li-Ion 2000 mAh - without Belt Clip - One Year Warranty	\$75.00	BP232H	\$71.25
12	Radio Re-Programming	N/C		
13	Radio Repairs	\$85.00	Hourly Cost	\$68.00
14	Annual Radio Check Up/ Evaluation/Problem Dignosis	\$42.50	Per Radio	\$21.25