



**ALBUQUERQUE
PUBLIC SCHOOLS**

PRICE AGREEMENT NO. 13987
AMENDMENT NO. 2

ALBUQUERQUE PUBLIC SCHOOLS - PROCUREMENT DIVISION
PO BOX 25704
ALBUQUERQUE, NEW MEXICO 87125
PHONE (505) 881-8415
FAX (505) 830-1161

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Henry Schein, Inc.
135 Duryea Road, E217
Melville, NY 11747

SHIP TO

Various APS Locations

ATTENTION
OF

Karen Alarid, Mary Nulk

DATE	VENDOR CODE
5/11/2016	20122

The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico Criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

PLEASE SHOW PRICE AGREEMENT NUMBER ON ALL INVOICES, SHIPPING PAPERS, PACKAGES, CORRESPONDENCE, ETC. INVOICE IN DUPLICATE.

ITEMS, TERMS, & CONDITIONS

PRICE AGREEMENT

Sports/Pediatric Medicine, Equipment & Supplies

Contract Term: May 7, 2014 - May 6, 2018

Per terms and conditions of: BID 14-043RR-AM

Board Approved: 4/25/2016

Pricing Attached

SERVICES AND/OR GOODS TO BE PROVIDED: The Contractor shall provide the good(s) and/or service(s), as defined in this agreement, on an "as ordered" basis. This is not an order and no funds are obligated under this Pricing Agreement. Funds are obligated by approved purchase orders on an "as needed" basis. Contractor shall receive separate individual Purchase Orders for each individual requests.

MINIMUM AMOUNT: Albuquerque Public Schools does not guarantee a minimum amount of purchases in conjunction with this pricing agreement.

QUOTES AND PAYMENT: The Contractor shall include the APS Pricing Agreement Number on each quote and reflect the price as awarded. The invoice submitted for payment shall match the quote and shall note the purchase order number.

PRICING ESCALATION: Price escalation will be considered only at yearly observance of award and only upon receipt of written request from contractor stating reason for escalation and the amount being requested. Justifying documentation must accompany price escalation request.

Amendments: This Pricing Agreement shall not be altered, changed, or amended except by written agreement signed by both parties.

Reason for Amendment: Renewal of Price Agreement

Contact: Karen Goody

Phone: 800-323-5110 (2)(1) 224-2746

Email: Karen.Goody@henryschein.com

PROCUREMENT DIVISION AUTHORIZED SIGNATURE

8-4-2016

Date

VENDOR AUTHORIZED SIGNATURE

8/4/16

Date

ALBUQUERQUE PUBLIC SCHOOLS (APS) GENERAL TERMS AND CONDITIONS

- 1. INSPECTION.** The materials, supplies or services furnished shall be exactly as specified in this order, free from defects in Seller's design, workmanship and materials, and, except as otherwise provided in this order, shall be subject to inspection and test by APS at all times and places. If, prior to final acceptance, any materials, supplies or services are found to be defective or not as specified, APS may reject them, require Seller to correct them without charge, or require delivery of such materials, supplies, or services at a reduction in price which is equitable under the circumstances. If Seller is unable or refuses to correct such defects within a time deemed reasonable by APS, APS may terminate the order in whole or in part. Seller shall bear all risks as to rejected materials, supplies and services and, in addition to any other costs for which Seller may become liable to APS under other provisions of this order, shall reimburse APS for all transportation costs, other related costs incurred, or payments to Seller in accordance with the terms of this order for unaccepted materials, supplies and services. Notwithstanding final acceptance and payment, Seller shall be liable for latent defects, fraud or such gross mistakes as amount to fraud. Any test programs and procedures required by the specifications are in addition to, and do not limit, APS's rights provided in this Paragraph.
- 2. WARRANTIES.** Seller warrants the materials, supplies or services furnished to be exactly as specified in this order, free from defects in Seller's design, labor, materials and manufacture, and to be in compliance with any drawings or specifications incorporated herein and with any samples furnished by Seller. All applicable UCC warranties, express or implied are incorporated herein.
- 3. ASSIGNMENT.** Neither the order nor any interest therein, nor claim thereunder shall be assigned or transferred by the Seller except as authorized in writing by APS. No assignment or transfer shall relieve the Seller from its obligations and liabilities.
- 4. CHANGES.** APS may make changes within the general scope of this order by giving notice to Seller and subsequently confirming such changes in writing. If such changes affect the cost of, or the time required for performance of this order, an appropriate equitable adjustment shall be made. No change by Seller shall be recognized without written approval of APS. Any claim of Seller for an adjustment under this Paragraph must be made in writing within thirty (30) days from the date of receipt by Seller of notification of such change unless APS waives this condition. Nothing in this Paragraph shall excuse Seller from proceeding with performance of the order as changed hereunder.
- 5. LABOR DISPUTES.** Seller shall give prompt notice to APS of any actual or potential labor dispute which delays or may delay timely performance of this order.
- 6. TERMINATION AND DELAYS.** APS may by written notice stating the extent and effective date, terminate this order for convenience in whole or in part, at any time. APS shall pay Seller as full compensation for performance until such termination: (1) the unit or pro rata order price for the delivered and accepted portion; and (2) a reasonable amount, not otherwise recoverable from other sources by Seller as approved by APS with respect to the undelivered or unaccepted portion of this order; provided compensation hereunder shall in no event exceed the total order price. Such amount will be limited to the Seller's actual cost and shall not include anticipated profits.

APS may by written notice terminate this order for Seller's default, in whole or in part, at any time, if Seller refuses or fails to comply with the provisions of this order, or so fails to make progress as to endanger performance and does not cure such failure within a reasonable period of time, or fails to make deliveries of the items or services or to perform the services within the time specified or any written extension thereof. In such event, APS may purchase or otherwise secure items or services and, except as otherwise provided herein, Seller shall be liable to APS for any excess costs occasioned APS thereby, including incidental and consequential damages.

If, after notice of termination for default, APS determines that the Seller was not in default or that the failure to perform this order is due to causes beyond the control and without the fault or negligence of Seller (including, but not restricted to, acts of God or of the public enemy, acts of APS, acts of Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather, and delays of a subcontractor or supplier due to such causes and without the fault or negligence of the subcontractor or supplier), termination shall be deemed for the convenience of APS, unless it shall be determined that the items or services covered by this order were obtainable from other sources in sufficient time to meet the required delivery schedule.

If APS determines that Seller has been delayed in the work due to causes beyond the control and without the fault and negligence of the Seller, APS may extend the time for completion of the work called for by this order, when promptly applied for in writing by the Seller; and if such delay is due to failure of APS, not caused or contributed by Seller, to perform services or deliver property in accordance with the terms of the order, the time and price of the order shall be subject to change under the Changes Paragraph. Sole remedy of Seller in event of delay by failure of APS to perform shall, however, be limited to any money actually and necessarily expended in the work during the period of delay, solely by reason of delay. No allowance will be made for anticipated profits.

The rights and remedies of APS provided in this Paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this order. As used in this Paragraph, the word "Seller" includes Seller and its sub suppliers at any tier.
- 7. AFFIRMATIVE ACTION.** Seller shall not maintain or provide racially segregated facilities for employees at any establishment under his control. Seller agrees to adhere to the principle set forth in Executive Order 11246 and 11375, and to undertake specifically to maintain employment policies and practices that affirmatively promote equality of opportunity for minority group persons and women; to take affirmative steps to hire and promote women and minority group persons at all job levels and in all aspects of employment; to communicate this policy effectively to all persons concerned within Seller's company, with outside recruiting services and the minority community at large; to provide APS on request a breakdown of its labor force by ethnic group, sex, and job category; and to discuss with APS its policies and practices relating to its affirmative action program.
- 8. INDEMNIFICATION AND INSURANCE.** Seller assumes the entire responsibility and liability for losses, expenses, damages, demands and claims in connection with or arising out of any actual or alleged personal injury (including death) and/or damage or destruction to property sustained or alleged to have been sustained in connection with or arising out of the performances of the work by Seller, its agents, employees, subcontractors or consultants, except to the extent of liability arising out of the negligent performance of the work by or willful misconduct of APS. Seller shall indemnify and hold harmless APS, its officers, agents, and employees from any and all liability for such losses, expenses, damages, demands, and claims and shall defend any suit or action brought against any or all of them based on any actual or alleged personal injury or damage and shall pay any damage costs and expenses including attorneys' fees, in connection with or resulting from such suit or action. Seller agrees that it and its subcontractors will maintain public liability and property damage insurance in reasonable amounts covering the above obligation and will maintain workers' compensation coverage covering all employees performing this order on premises occupied by or under the control of APS.
- 9. PATENT AND COPYRIGHT INDEMNITY.** Seller shall pay all royalty and license fees relating to deliverables and other items covered hereby. In the event any third party shall claim that the reproduction, manufacture, use or sale of goods or items covered hereby infringes any copyright, trademark, patent, or other intellectual property rights, Seller shall indemnify and hold APS harmless from any cost, expense, damage, or loss resulting therefrom.
- 10. DISCOUNTS.** APS will take advantage of prompt payment discounts whenever possible; however these will not be used as a means to determine the low responsive and responsible bidder. Any discount period will not begin until the materials, supplies or services have been received and accepted and a correct invoice submitted for payment. If testing is required, discount period will not begin until such tests are satisfactorily completed.
- 11. CONTINGENCY FEES.** Seller warrants that no person or selling agency has been employed or retained to solicit or secure this order upon an agreement or understanding for a commission, percentage, brokerage or contingent fee excepting bona-fide employees or bona-fide established commercial or selling agencies maintained or utilized by Seller for the purpose of securing business. For violation or breach of this warranty, APS shall have the right to annul this order without liability or, at its discretion, to deduct from this order, price or consideration or otherwise recover the full amount of such commission, percentage, brokerage or contingent fee.
- 12. PENALTIES.** The New Mexico Procurement Code (NMSA 1978) imposes civil and criminal penalties for its violation. In addition, New Mexico criminal statutes impose penalties for bribes, gratuities and kickbacks.
- 13. TITLE AND DELIVERY.** Title to the materials and supplies passed hereunder shall pass to APS at the F.O.B. point specified subject to the right of APS to reject upon inspection. For any exception to the delivery date specified, Seller shall give prior notification and obtain approval thereto from APS's Purchasing Department. Order is subject to termination for failure to make timely delivery.
- 14. TAX STATUS.** APS holds a Class 9 Nontaxable Transaction Certificate and is exempt from payment of tax on the purchase of tangible personal property. This certificate will be issued upon request. It is not valid for the purchase of services including construction, or materials that become part of a construction project or for the lease of property. Seller is responsible for payment of all applicable taxes, which will be added to invoice as a separate item at the current rate.
- 15. APPLICABLE LAWS.** If this order is a subcontract under a U.S. Government Prime Contract, applicable clauses of the Federal Acquisition Regulations are incorporated herein by reference. Any provision required to be included in a contract of this type by any applicable and valid Executive Order, federal, state or local law, ordinance, rule or regulation also shall be deemed to be incorporated herein. Any contract or litigation resulting from acceptance of this purchase order will be construed according to the laws of the State of New Mexico unless otherwise stated.

BID No. 14-043RR-AM
SPORTS / PEDIATRIC MEDICINE EQUIPMENT & SUPPLIES

PA 13987

Vendor # 20122

1. **Contract Designee:** Mike Spehr
Telephone: (972) 872-5509
Fax: (214) 705-0968
Email: Michael.Spehr@henryschein.com
2. **Special Quotation/Reference/Account Number:** #14-043RR-AM on all Purchase Orders
3. **Order Address:** Henry Schein, Inc.
135 Duryea Road, E217
Melville, NY 11747
4. **Remit Address:** Henry Schein, Inc.
135 Duryea Road, W385
Melville, NY 11747
5. **Federal Identification No.:**
6. **Overall Catalog Discount:** 15%
7. **Individual Price List Discount:** See attached regarding catalog discount program
8. **Discount Exceptions:** See attached
9. **Minimum Order/Delivery amount per order to qualify for discount:** No minimum required for discount. Orders less than \$150.00 will be charged \$12.75 small order charge per shipment
10. **Miscellaneous Charges:** Small order charge: \$12.75 per shipment. Hazmat: \$30.00 per shipment.
11. **Delivery Charge Exceptions:** Free freight for orders over \$150.00. Manufacturer freight charges will apply for all furniture and heavy equipment. Shipping is dock to dock.
12. **Inside Delivery of Physical Education Equipment:** Yes; call for pricing
13. **Exceptions and Conditions Company may require:** See attached
14. **Lead Time:** In-stock items: 2-3 days ARO
15. **Return Policy:** Call 800-851-0400 for Customer Service
16. **Discount Procedures:** Discount for each item
17. **Additional Information regarding order procedures:** [No response]
18. **Buyers Guide:** NA



135 Duryea Road
 Mail Rt.. E-270
 Melville, New York 11747
 (800) 851-0400 – 8am-8pm ET
 Fax Orders (877) 350-7890
 Fax Bids (866) 738-8999
 www.henryschein.com

Henry Schein Inc.

Catalog Discount Program

**ALBUQUERQUE P.S.
 14-043RR-AM**

In lieu of a formal request for quotation for specific products or for items not contained on an original RFP, Henry Schein Inc. offers the following Catalog Discount Program:

Catalog Discount: **15 % (based on published price)**

Qualifying Catalog¹: Henry Schein Sports Medicine & Student Health Catalog

Exceptions:	Gatorade Hydration Packages ²	N/A
	Mueller M-Pack Packages ³	N/A
	Power Play Kits & Accessories	N/A
	Hawkgrips	N/A
	NormaTech	N/A
	Chattanooga Genesis Electrotherapy	N/A
	Epi-Pens	N/A

- Hazardous materials subject to DOT Hazardous Materials Handling Charge. \$30.00
- Office Supplies are excluded from the Catalog Discount program
- Prescription Items (i.e. Pharmaceuticals and Vaccines) are excluded – please call for pricing.
- Free Frt. For all orders over \$150.00
- Manufacturer freight charges will apply for all equipment, i.e. ice machines, furniture, etc.

¹ Current Year published catalog

² Quaker Oats-Pepsico, manufacturers of Gatorade, prohibits the discounting of High School Hydration packages

³ Mueller Products prohibits the discounting of their M-Pack packages



Bid Information

Dear Valued Customer:

Henry Schein's goal is to be a true business partner, offering our customers the tools and expertise to run their practices in the most efficient and profitable ways possible. We are confident that after reviewing our prices, you will agree that a partnership with Henry Schein is the best, budget-wise decision you can make.

For over 76 years, Henry Schein has focused on supplying superior quality, competitive pricing, and personal service.

In addition to your bid, we may also include information sheets on other products and services that may be of interest to you or that we may have alternate bid to give you cost-saving choices.

HENRY SCHEIN SPECIALIZES IN THE FOLLOWING MARKETS:

- State & Local Health Departments
- Educational Programs
- Public School Health
- Sports Medicine
- Correctional Health
- Public Health Clinics
- Indian Health Clinics
- Military & Federal
- Export Accounts

WHY HENRY SCHEIN?

- > Great Value
- > Broad Selection - over 70,000 stocked products
- > Flexible Ordering - call, fax, or order online
- > Superior Distribution - 5 regional distribution centers throughout the country
- > No backorders - 99.5% fulfillment rate
- Guarantee of Satisfaction

We thank you for the opportunity to meet all of your medical and dental supply needs!

ALTERNATE BIDS

Due to packaging differences, bid prices may, in some cases, vary substantially during the competitive bid analysis. Please be sure to take this into consideration when performing your analysis so that a fair and equal comparison can be made.

When acceptable, you may see the words "alternate bid" noted one or more of the items on your bid. In some cases, these are lower price, high quality suggestions to the brand or item that you have specified. Our intention is simply to make you aware of the *cost-saving choices you have with Henry Schein.*

THE SCHEIN PRICE POLICY

We make every effort to maintain prices for the duration of a catalog, but we reserve the right to make price adjustments in response to manufacturers' price increases or extraordinary circumstances. Catalog prices are subject to change without notice. Unless otherwise noted below, specific bid pricing contained herein shall be valid for sixty (60) days from the date of submission.

HAZARDOUS MATERIALS

The Department of Transportation has determined that certain items require special handling. A hazardous material handling charge will be added to your invoice to cover these items. Please note that this is not a shipping charge; it is a special handling fee for shipping any hazardous material and said handling is required by law.

SHIPPING

Orders that are processed by 3:00 PM local time will be shipped that day. Orders are shipped via UPS at no charge for shipping. If an office needs an expedited shipment, the office will be charged for express delivery.

TABULATIONS

To ensure you receive discounted bid pricing, please notify us immediately once the bid has been awarded. *Please contact the Bid Specialist named below to ensure your account is enrolled to receive this specialized bid pricing.*

ORDERS & CUSTOMER SERVICE

All orders and customer service inquiries for this bid and related orders should be forwarded to:

Henry Schein Inc.
 Special Markets - E270
 135 Duryea Road
 Melville, NY 11747

*TO PLACE ORDERS:

(800) 851-0400
 (8:00am to 8:00pm ET)
 Fax: (866) 738-8999
 biddept@henryschein.com
 Online: www.henryschein.com

TO SUBMIT BID/QUOTES REQUESTS:

Fax: 866-738-8999
 biddept@henryschein.com

*When faxing or mailing your orders to us, we ask that you please contact our Telesales Team at (800) 851-0400, within 24 hours to ensure your order request was received, and to obtain the status of your order.

Bid Number 14-043RR-AM Bid Specialist: _____

Title: Sports/Peri Medicine Equip + Supplies

Date: 3/11/14 Time: 10:30 AM

If Awarded, Prices Firm Through: 3-30-15 Terms: Net 30

Delivery: 2-5 days Stocked items ARO, 5-10 days Non-Stocked items, 2-6 weeks Special Orders