



ALBUQUERQUE PUBLIC SCHOOLS

emailed 9-29-16

PRICE AGREEMENT NO. 14583 AMENDMENT NO.

ALBUQUERQUE PUBLIC SCHOOLS - PROCUREMENT DIVISION
PO BOX 25704
ALBUQUERQUE, NEW MEXICO 87125
PHONE (505) 881-8415
FAX (505) 830-1161

VENDOR

Trinity Pest Control LLC
2737 Valencia Dr, NE
Albuquerque, NM, 87110

SHIP TO

Maintenance & Operations
915 Locust SE
Albuquerque, NM 87106

ATTENTION OF

Fred Montano

Table with 2 columns: DATE (9/27/2016), VENDOR CODE (34247)

The Procurement Code, Sections 13-1-26 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico Criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

PLEASE SHOW PRICE AGREEMENT NUMBER ON ALL INVOICES, SHIPPING PAPERS, PACKAGES, CORRESPONDENCE, ETC. INVOICE IN DUPLICATE.

ITEMS, TERMS, & CONDITIONS

PRICE AGREEMENT

Pest Control Services

Contract Term: September 21, 2016 - September 20, 2024

Per terms and conditions of: 17-011DW-KM

Board Approved: 9/21/2016

Pricing Attached

SERVICES AND/OR GOODS TO BE PROVIDED: The Contractor shall provide the good(s) and/or service(s), as defined in this agreement, on an "as ordered" basis. This is not an order and no funds are obligated under this Pricing Agreement. Funds are obligated by approved purchase orders on an "as needed" basis. Contractor shall receive separate individual Purchase Orders for each individual requests.

MINIMUM AMOUNT: Albuquerque Public Schools does not guarantee a minimum amount of purchases in conjunction with this pricing agreement.

QUOTES AND PAYMENT: The Contractor shall include the APS Pricing Agreement Number on each quote and reflect the price as awarded. The invoice submitted for payment shall match the quote and shall note the purchase order number.

PRICING ESCALATION: Price escalation will be considered only at yearly observance of award and only upon receipt of written request from contractor stating reason for escalation and the amount being requested. Justifying documentation must accompany price escalation request.

Amendments: This Pricing Agreement shall not be altered, changed, or amended except by written agreement signed by both parties.

Reason for Amendment:

Contact: Cindy Carroll

Phone: 505-237-9141

Email: trinitypestcontrol@hotmail.com

PROCUREMENT DIVISION AUTHORIZED SIGNATURE

Signature and Date (9/21/2016) for Procurement Division

VENDOR AUTHORIZED SIGNATURE

Signature and Date (9/29/2016) for Vendor

ALBUQUERQUE PUBLIC SCHOOLS (APS) GENERAL TERMS AND CONDITIONS

- 1. INSPECTION.** The materials, supplies or services furnished shall be exactly as specified in this order, free from defects in Seller's design, workmanship and materials, and, except as otherwise provided in this order, shall be subject to inspection and test by APS at all times and places. If, prior to final acceptance, any materials, supplies or services are found to be defective or not as specified, APS may reject them, require Seller to correct them without charge, or require delivery of such materials, supplies, or services at a reduction in price which is equitable under the circumstances. If Seller is unable or refuses to correct such defects within a time deemed reasonable by APS, APS may terminate the order in whole or in part. Seller shall bear all risks as to rejected materials, supplies and services and, in addition to any other costs for which Seller may become liable to APS under other provisions of this order, shall reimburse APS for all transportation costs, other related costs incurred, or payments to Seller in accordance with the terms of this order for unaccepted materials, supplies and services. Notwithstanding final acceptance and payment, Seller shall be liable for latent defects, fraud or such gross mistakes as amount to fraud. Any test programs and procedures required by the specifications are in addition to, and do not limit, APS's rights provided in this Paragraph.
- 2. WARRANTIES.** Seller warrants the materials, supplies or services furnished to be exactly as specified in this order, free from defects in Seller's design, labor, materials and manufacture, and to be in compliance with any drawings or specifications incorporated herein and with any samples furnished by Seller. All applicable UCC warranties, express or implied are incorporated herein.
- 3. ASSIGNMENT.** Neither the order nor any interest therein, nor claim thereunder shall be assigned or transferred by the Seller except as authorized in writing by APS. No assignment or transfer shall relieve the Seller from its obligations and liabilities.
- 4. CHANGES.** APS may make changes within the general scope of this order by giving notice to Seller and subsequently confirming such changes in writing. If such changes affect the cost of, or the time required for performance of this order, an appropriate equitable adjustment shall be made. No change by Seller shall be recognized without written approval of APS. Any claim of Seller for an adjustment under this Paragraph must be made in writing within thirty (30) days from the date of receipt by Seller of notification of such change unless APS waives this condition. Nothing in this Paragraph shall excuse Seller from proceeding with performance of the order as changed hereunder.
- 5. LABOR DISPUTES.** Seller shall give prompt notice to APS of any actual or potential labor dispute which delays or may delay timely performance of this order.
- 6. TERMINATION AND DELAYS.** APS may by written notice stating the extent and effective date, terminate this order for convenience in whole or in part, at any time. APS shall pay Seller as full compensation for performance until such termination: (1) the unit or pro rata order price for the delivered and accepted portion; and (2) a reasonable amount, not otherwise recoverable from other sources by Seller as approved by APS with respect to the undelivered or unaccepted portion of this order; provided compensation hereunder shall in no event exceed the total order price. Such amount will be limited to the Seller's actual cost and shall not include anticipated profits.

APS may by written notice terminate this order for Seller's default, in whole or in part, at any time, if Seller refuses or fails to comply with the provisions of this order, or so fails to make progress as to endanger performance and does not cure such failure within a reasonable period of time, or fails to make deliveries of the items or services or to perform the services within the time specified or any written extension thereof. In such event, APS may purchase or otherwise secure items or services and, except as otherwise provided herein, Seller shall be liable to APS for any excess costs occasioned APS thereby, including incidental and consequential damages.

If, after notice of termination for default, APS determines that the Seller was not in default or that the failure to perform this order is due to causes beyond the control and without the fault or negligence of Seller (including, but not restricted to, acts of God or of the public enemy, acts of APS, acts of Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather, and delays of a subcontractor or supplier due to such causes and without the fault or negligence of the subcontractor or supplier), termination shall be deemed for the convenience of APS, unless it shall be determined that the items or services covered by this order were obtainable from other sources in sufficient time to meet the required delivery schedule.

If APS determines that Seller has been delayed in the work due to causes beyond the control and without the fault and negligence of the Seller, APS may extend the time for completion of the work called for by this order, when promptly applied for in writing by the Seller; and if such delay is due to failure of APS, not caused or contributed by Seller, to perform services or deliver property in accordance with the terms of the order, the time and price of the order shall be subject to change under the Changes Paragraph. Sole remedy of Seller in event of delay by failure of APS to perform shall, however, be limited to any money actually and necessarily expended in the work during the period of delay, solely by reason of delay. No allowance will be made for anticipated profits.

The rights and remedies of APS provided in this Paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this order. As used in this Paragraph, the word "Seller" includes Seller and its sub suppliers at any tier.
- 7. AFFIRMATIVE ACTION.** Seller shall not maintain or provide racially segregated facilities for employees at any establishment under his control. Seller agrees to adhere to the principle set forth in Executive Order 11246 and 11375, and to undertake specifically to maintain employment policies and practices that affirmatively promote equality of opportunity for minority group persons and women; to take affirmative steps to hire and promote women and minority group persons at all job levels and in all aspects of employment; to communicate this policy effectively to all persons concerned within Seller's company, with outside recruiting services and the minority community at large; to provide APS on request a breakdown of its labor force by ethnic group, sex, and job category; and to discuss with APS its policies and practices relating to its affirmative action program.
- 8. INDEMNIFICATION AND INSURANCE.** Seller assumes the entire responsibility and liability for losses, expenses, damages, demands and claims in connection with or arising out of any actual or alleged personal injury (including death) and/or damage or destruction to property sustained or alleged to have been sustained in connection with or arising out of the performances of the work by Seller, its agents, employees, subcontractors or consultants, except to the extent of liability arising out of the negligent performance of the work by or willful misconduct of APS. Seller shall indemnify and hold harmless APS, its officers, agents, and employees from any and all liability for such losses, expenses, damages, demands, and claims and shall defend any suit or action brought against any or all of them based on any actual or alleged personal injury or damage and shall pay any damage costs and expenses including attorneys' fees, in connection with or resulting from such suit or action. Seller agrees that it and its subcontractors will maintain public liability and property damage insurance in reasonable amounts covering the above obligation and will maintain workers' compensation coverage covering all employees performing this order on premises occupied by or under the control of APS.
- 9. PATENT AND COPYRIGHT INDEMNITY.** Seller shall pay all royalty and license fees relating to deliverables and other items covered hereby. In the event any third party shall claim that the reproduction, manufacture, use or sale of goods or items covered hereby infringes any copyright, trademark, patent, or other intellectual property rights, Seller shall indemnify and hold APS harmless from any cost, expense, damage, or loss resulting therefrom.
- 10. DISCOUNTS.** APS will take advantage of prompt payment discounts whenever possible; however these will not be used as a means to determine the low responsive and responsible bidder. Any discount period will not begin until the materials, supplies or services have been received and accepted and a correct invoice submitted for payment. If testing is required, discount period will not begin until such tests are satisfactorily completed.
- 11. CONTINGENCY FEES.** Seller warrants that no person or selling agency has been employed or retained to solicit or secure this order upon an agreement or understanding for a commission, percentage, brokerage or contingent fee excepting bona-fide employees or bona-fide established commercial or selling agencies maintained or utilized by Seller for the purpose of securing business. For violation or breach of this warranty, APS shall have the right to annul this order without liability or, at its discretion, to deduct from this order, price or consideration or otherwise recover the full amount of such commission, percentage, brokerage or contingent fee.
- 12. PENALTIES.** The New Mexico Procurement Code (NMSA 1978) imposes civil and criminal penalties for its violation. In addition, New Mexico criminal statutes impose penalties for bribes, gratuities and kickbacks.
- 13. TITLE AND DELIVERY.** Title to the materials and supplies passed hereunder shall pass to APS at the F.O.B. point specified subject to the right of APS to reject upon inspection. For any exception to the delivery date specified, Seller shall give prior notification and obtain approval thereto from APS's Purchasing Department. Order is subject to termination for failure to make timely delivery.
- 14. TAX STATUS.** APS holds a Class 9 Nontaxable Transaction Certificate and is exempt from payment of tax on the purchase of tangible personal property. This certificate will be issued upon request. It is not valid for the purchase of services including construction, or materials that become part of a construction project or for the lease of property. Seller is responsible for payment of all applicable taxes, which will be added to invoice as a separate item at the current rate.
- 15. APPLICABLE LAWS.** If this order is a subcontract under a U.S. Government Prime Contract, applicable clauses of the Federal Acquisition Regulations are incorporated herein by reference. Any provision required to be included in a contract of this type by any applicable and valid Executive Order, federal, state or local law, ordinance, rule or regulation also shall be deemed to be incorporated herein. Any contract or litigation resulting from acceptance of this purchase order will be construed according to the laws of the State of New Mexico unless otherwise stated.

PEST CONTROL SERVICES
Bid No.17-011DW-KM

PRICING:

Provide your fixed cost to provide scheduled preventive maintenance pest control services for each building to be serviced. Specify separate charge for each High, Middle, and Elementary school PM service, as described in the previous paragraphs of this bid. Also, note how your company handles trouble calls in the space below and then provide your charges for trouble calls under each type of school. Charges for each High, Middle, and Elementary school service are to be reflected in itemized invoices to be submitted by the successful offeror at the end of each month. Bid primarily awarded on best PM Service Charges and secondarily, if necessary, charges for trouble calls.

	<u>High</u>	<u>Middle</u>	<u>Elementary</u>	<u>Total</u>
Charge for PM Services to Each Building	<u>59</u>	<u>54</u>	<u>50</u>	<u>163</u>
	<u>High</u>	<u>Middle</u>	<u>Elementary</u>	<u>Total</u>
Charge for Emergency/ On Call Services	<u>40</u>	<u>40</u>	<u>40</u>	<u>120</u>
	<u>High</u>	<u>Middle</u>	<u>Elementary</u>	<u>Total</u>
Charge for Emergency/ On Call Services For Kitchen/Cafeteria/Food and Nutrition Services Building/Central Kitchen	<u>40</u>	<u>40</u>	<u>40</u>	<u>120</u>
	<u>High</u>	<u>Middle</u>	<u>Elementary</u>	<u>Total</u>
Charge for PM extra room (1)	<u>16</u>	<u>15</u>	<u>12</u>	<u>43</u>
	<u>High</u>	<u>Middle</u>	<u>Elementary</u>	<u>Total</u>
Charge for PM extra room (2)	<u>24</u>	<u>23</u>	<u>21</u>	<u>68</u>
	<u>High</u>	<u>Middle</u>	<u>Elementary</u>	<u>Total</u>
Charge for PM extra room (3)	<u>32</u>	<u>32</u>	<u>30</u>	<u>94</u>
	<u>High</u>	<u>Middle</u>	<u>Elementary</u>	<u>Total</u>
Charge for PM extra rooms (4 or more) <i>4 to 8 rooms</i>	<u>40</u>	<u>40</u>	<u>40</u>	<u>120</u>

Procedure: *If we are asked to service additional rooms we will do so by the numbers listed above. However if more than 8 rooms are needed to be serviced on one work order then the principal can be the deciding factor on who gets notified.*

PEST CONTROL SERVICES
Bid No.17-011DW-KM

SPECIAL OPTIONS PRICING:

The following services will not be evaluated as part of the bid response and will be utilized at the offered pricing on an "as needed" basis by APS. Materials used in the work listed below may be reimbursed at documented cost.

<u>DESCRIPTION</u>	<u>PRICE (HOURLY RATE)</u>
Bees and Wasps	<u>See Attachment #5 / \$15</u>
Termite Control	<u>\$100 hr</u>
Power Spray Treatment	<u>See Attachment #6</u>
Tree Spraying-Based on inspection	<u>\$75 hr</u>
Pigeon Control-Based on inspection	<u>\$75 hr</u>
Pigeon Dropping Removal	<u>\$75 hr</u>
Trapping cats/skunks along w/removal	<u>\$75 hr</u>
Deodorizing	<u>See Attachment #7</u>
Tapping of mice/rats along with removal	<u>See Attachment #8</u>
Lice	<u>See Attachment #9</u>
Bed bugs	<u>\$75 hr</u>

Attachment #5

Bees & Wasp

Wasp found during any PM service or during any other emergency Work Order will be performed at no additional charge.

If PM schedule is not performed during the same week a wasp nest is found then an emergency work order can be issued and we will go out and take care of it for the emergency work order pricing of \$40.

Bees – except for Honey bees the same will be as for wasp. If we are not there during the same week a bees nest is found then an emergency work order can be issued and we will go out and take care of it for the emergency work order pricing of \$40. **HOWEVER** we do have 3 honey bee removal companies we use on a regular basis. Most of the time there is no charge for removal and clean up. However in the case that honey bees have moved in to a wall or hole which requires cutting in to the wall there will be a charge. This charge will be \$75 an hour however seldom happens.

Attachment #6

Power Spray Treatment

In the event power spraying is needed there is no reason to charge for that. It was never needed in the past. But we will gladly accommodate.

Attachment #7

Deodorizing

If deodorizing is needed due to any pest control issue that arises it shall be done at no charge. However if it is due to something non pest control related it shall be done at \$40 an hour.

Attachment #8

Trapping of mice/rats along with removal

Unless it is an unusual circumstance this falls under normal pest control services so shall be performed at no additional charge.

Attachment #9

Lice

This is not a pest control issue where any chemical can be used. Product does not work on lice. It is a family issue where the parents have to address the situation. In Attachment #1 it states how we address head lice with the APS nurses at the beginning of the year.

So this line item is a no charge

PEST CONTROL SERVICES
Bid No.17-011DW-KM

QUESTIONNAIRE*

Instructions: Please furnish complete information. If you require additional space, you may attach your own pages as long as the questions and answers are sufficiently identified.

1. Describe your company's operation and its capabilities as a potential long term Contractor to APS. How long has it been in business? Define the pest control services available through your company, and specify how your company plans to schedule, accomplish, and supervise work for APS. Detail the staff, number of service technicians, and their experience, licenses held (if applicable), qualifications, manufacturer training, certifications, etc. If any portion of the work is to be subcontracted, use this section to list your subcontractors and specify how subcontracted work will be performed/scheduled.

See Attachment #1 pages 1 thru 5

2. Provide at least three (3) current references on accounts in the Albuquerque region for which you service facilities comparable to APS requirements. Contact name, address and telephone number are required. APS reserves the right to visit the site(s) and observe actual conditions given the permission of the reference.

See Attachment #2

Attachment #1 page 1

Trinity Pest Control LLC has been in existence for almost 24 years.

Cindy Carroll has been licensed for 33 years and has experience in all realms of pest control including German roach infestations, bed bug infestation and monitoring, insect sterilization, skunk odor remediation, trapping and releasing, rodent clean up and exclusion, gopher eradication and monitoring, prairie dog trapping and relocation, carpenter ant abatement, pigeon clean up and exclusion, flea and tick control and more. Licensed in 7A and 7B and soon 3A and 3B

Charlie Carroll has been licensed for 20+ years and his experience includes all wildlife trapping and relocation including endangered species. He holds a degree in Wildlife Biology and earned his title of Wildlife Biologist from NMSU in 1986. He has experience in all field that Cindy Carroll does and more. Licensed in 7A and 7B and soon 3A and 3B

Joseph Cook has been licensed for 12+ years and Jason Valles for 11+ years. They both have experience in all areas of pest control and have worked a great deal in the field of bed bugs and German Roach infestations. Their jobs now include structural pest control in our residential and commercial runs. They are knowledgeable in flea and tick control as well as rodent control and exclusion. Licensed in 7A and 7B and soon 3A and 3B

Neal Walstrom has been licensed for 1 year and James Walker is approaching his 1 year mark. They are experienced in structural pest control, German roach infestations, rodent abatement and exclusion. They are also knowledgeable in flea and tick control and gopher eradication and monitoring. Licensed in 7A and 7B and soon 3A and 3B

Isaac Rodriguez is in his first year of licensing and has experience in structural pest control. German roach infestation, rodent abatement and exclusion, gopher eradication and builds all of our prairie dog trapping equipment needed. Licensed in 7A and 7B and soon 3A and 3B

Ryan Prieb is currently in training and he will work in structural pest control, gopher eradication and prairie dog relocation. Will be licensed in 7A and 7B and 3A and 3B

Matthew Sellers and Gerome Fragua are not licensed in pest control but are a part of our gopher team.

We currently have 3 office workers who cover our phones, billing and scheduling.

Attachment #1 page #2

Manufacture Training and Certification - I do not introduce a product until I have contacted the manufacturer and have requested any and all of the information, literature and etc on the product. I will never use a product that has a carcinogen in it. I also poll a group of exterminating companies to get their feedback on the product before making my decision to add the product to our product base. Some products do require certification, testing and sometimes even re certification. I do keep up with all re certification of any products we use. Training on product tends to come at our annual pest control re certification of our CEU's or via CD or internet webinar. We take advantage of all training.

Subcontractors - Only time I use a subcontractor is for termites. I use Davis Pest Control since they are a company that is very honest. If termites are only in one area they will be honest & tell you. They will not convince you to treat the entire structure. They use spot treatments when available. Davis Pest Control & Trinity Pest Control use each other in different areas of their companies. They do our termites & we do all of their trapping. I pre inspect a site. Then DPC comes along with myself & we inspect together & come up with the best possible plan. We then decide on a date & time & I meet with the principle to insure the day & time chosen works in their schedule. When Davis Pest Control returns to do the service I also am present throughout the entire treatment. Generally exterminating companies get a 15% referral fee of the entire job however I have asked that the 15% referral fee be subtracted from the customers bill. I pay the bill to Davis Pest Control for their service then I submit to APS for payment. Copy of license is included.

We offer a variety of specialized services along with our pest control services:

Structural Pest Control Gopher Control & Maintenance Bat Removal
Skunk Odor Remediation Bed Bug Monitoring
Pigeon Clean Up & Exclusion
Rodent & Pest Clean Up & Exclusion
Prairie Dog Removal & Humane Relocation

Wildlife Trapping & Relocation

Protected Species Trapping & Relocation - not many companies in the State can offer this. It is a specialized field and must be performed by a Wildlife Biologist which Trinity Pest Control has on staff fulltime. Protected Species Trapping must have approval from the NMGF Department.

Attachment #1 page #3

Company's Operation - Our operation is very simple. We are in a luxury industry. In most cases our customers don't have to have pest control. We know our customers have a variety of companies to choose from so we have to be set apart from others.

Schedule - As in APS Kitchens it is vitally important that we do our best to not only work with the kitchen staff to allow us to make entrance in to their storerooms and offices but to be able to speak with them and see exactly where and what their issues are. If we go in to a kitchen and we use Suspend SC and they have ants and that is not communicated to us we can make the situation worse. Being there servicing while the kitchen manager is still present alleviates the issue of having to return. M&O having to issue a WO for service outside of the PM cost APS or APS Kitchens more money. Our operations do not work this way. Watching the money we spend to do our work and keep the WO workload down saves APS money thus securing the money will be there to finish off the remainder of the pest control contract. We have all of the managers email addresses and contact information so when we know what day we will be servicing them that week we drop them an email just as a reminder that it is their week. At that time may tend to give us heads up if there are any issues they are having. Or if on that day they may be leaving earlier so we don't miss them.

After school adjourns we will return and service the remainder of the areas on Saturday.

MHS had an issue with a student whom had sat on the couch located in one of the rooms and a bed bug was found on them. Teacher questioned the student to confirm that in fact that student's home was infested with bed bugs. I was asked by Fred Montano at M&O to respond to this school and speak with the teacher and see what we could do about the situation. We cannot change the situation at the students home but we need to do our best to keep this room and the rooms this student uses in his school free of bed bugs. The teacher wanted to throw out the couch, which she purchased with her own money, and I did not feel the need. I inspected it and yes bed bugs do get in to the cracks and crevices but I needed her to help her feel at ease and know her room was bed bug free. I asked the principle and teacher if I could take the couch back to our office and treat it there where I had the room and materials to seal it up. They both agreed. It was brought back to my office and sealed in heavy black plastic where I used Nuvan Post Strips and it sat in the heat for 3 days thus killing everything in the couch. While the couch was being treated at my office I monitored not only this classroom but all the other classrooms this student was in. We did it very quietly without even alerting the teachers. End results were all rooms were monitored using Verify and no bed bugs trapped meaning no bed bugs were present n any of the rooms. We saturated the room with Verify's. And couch was returned and still remains in this classroom today. The student has sense graduated so monitoring has stopped. This was all done at not charge because I needed to feel comfortable about one of my schools with the possibility of bed bugs.

Also sometimes a work order comes in for odor in a school. We have received several of these each year. The school feels it is a dead rodent or something similar. We get there and its swamp gas. We would rather be called out on an issue that we find to be nothing than to not be informed and it turn out to be something more serious. Or it be a dead

Attachment #1 page #4

rodent that causes a classroom or numerous classrooms to be deemed unusable until the situation is rectified. And in an odor of a dead rodent it could dwell for several days and we cannot expect the children and staff to have to endure that. This also goes for skunk odors. I would prefer to be notified of a minor concern so I can check it out and if we can keep something in the future from derailing any operations in that school I am all for it. I have NEVER charged for any service like this in the past. And I reserve the right not too. It is a part of a maintenance program that can ultimately make our job easier just by keeping up with an issue that has a potential to derail all of us. I have also been asked several times by John Dufay to check out bed bugs at MTA's schools because our monitoring is a lot more extensive than most companies. Though the Verify's cost us we have never charged for this service. We cannot have our schools with bed bugs. Especially my schools. However if there is ever an issue with any school or an emergency WO needs to be issued to us for either 1) Mr. Dufay, Fred Montano or Kevin Moeller asking us to do so then we will gladly do it. Or 2) the second exterminating company on contract with APS cannot for whatever reason get to it and we need to help all it will take is a call or email from Mr. Dufay, Fred Montano or Kevin Moeller. We have in the past had to do a bee job on an evening at Wilson Stadium when MTA could not make it. That's what it means to be one of the schools on contract with APS. You don't look at the fact that you have to do someone else's work order nor do you look at what the charge is. You are a part of a team and when one of the team members cannot make it, for any reason, you do your best to help pick up the slack. We help each other out. This philosophy sets us apart from other companies.

Your not wasting my time, your not wasting my gas your utilizing my expertise and giving me the opportunity to learn more..

At the beginning of every school year we provide all of our school nurses information that can be used to pass on to all student's parent on how to rid their children from head lice. We do not recommend the over the counter remedies that can be purchased since this is a pesticide that is applied directly to a child's head. Our system uses a hot towel, cheap mayo, a tight tooth comb and vinegar as a rinse. These are items most households have on hand anyway. Guaranteed after 2 uses for lice to be completely gone. And in many cases there are eradicated with one treatment.

My commitment isn't only with being a long term contractor but one who keeps APS budget in mind and is an all around team player no matter what the occasion or what need arises.

We have been a long term contractor for Bernalillo County (20+ years), City of Albuquerque (10+ years) and Water Authority for 10 years. We currently still hold contracts with Bernalillo County, COA and Water Authority. So we know about long term commitment and excellence Service.

COA Departments beginning our 11th year

Community Centers	Child Development Centers	Parks and Rec	Waste management
DMD Locations	Vehicle Pollution	Warehouse	Fleet Management
Street Maintenance	Traffic Engineering	Records	Storms & Arroyos
Animal Welfare	Air Quality & Monitoring Stations		

Ladera Golf Course (Gophers) Health and Social Services Departments

Bernalillo County

Bernalillo County Fleet 60+ locations Beginning our 21st year

The Authority

Water Authority Beginning our 11th year

Attachment #2

References:

APD City of Albuquerque 11th yr
APD Main
400 Roma Ave NW
Albuquerque, NM 87103
17 different locations
Joseph Jaramillo 366-7898

AFD City of Albuquerque 11th yr
AFD Academy
11500 Sunset Gardens Rd SW
Albuquerque, NM 87121
27 different locations
Craig Deal 681-7386

Libraries City of Albuquerque 11th yr
Main Library
501 Copper Ave NW
Albuquerque, NM 87102
18 different locations
Susan Fisher 768-5171

Bernalillo County Fleet 20+ years
Juvenile Detention Center
5100 2nd Street NW
Albuquerque, NM 87107
40+ set locations and 30+ additional addons
Richard "Rick" Romero 934-3062

City Housing-now Federal Housing 6yrs
Albuquerque Housing Authority
1840 University Blvd SE
Albuquerque, NM 87106
952 Units
**Matt Balion 764-3993 Head of
Compliance Officers**

PEST CONTROL SERVICES
Bid No.17-011DW-KM

3. Provide an inventory listing of the equipment your company uses to perform pest control services listed above. Does your company own this equipment?

See Attachment #3

4. Contractor shall provide all supplies and equipment needed and maintain at all times (or have access to) an ample stock of various materials necessary to complete specified jobs. List pest control chemical agents your company uses for specific requirements and provide Manufacturer's Safety Data Sheets (MSDS) for APS evaluation. If APS cannot approve your company's preferred chemical agents, will you negotiate an agreed-upon alternative material for APS projects?

See Attachment #4

5. APS may wish to modify the buildings covered under the contract. What procedures will be required to add facilities to the contract? Also, what procedure will be required by your company for APS to delete facilities after this contract is awarded?

*Send an email to trinitypestcontrol@hotmail.com
of your request & it's done.*

Attachment #3

Inventory List

We own all of our equipment. We have the following:

5 Vehicles	2 Electric Dusters	5 Crusader Dusters	3 Backpack sprayers
3 Power Washers	9 Daddy Long Legs	12 Catch Alls	14 B&G sprayers

20+ traps for fur bearing animals of every size. Along with covered traps for pigeons with water and food bowls.

60+ Large Evo's self contained cement weighted for outdoor use for Mice & Rats

And every known ladder for every known job.

Trailer for supplies or debris to be taken to the dump after a pigeon clean up.

Attachment #4

Chemical Agents

Suspend SC

Arilon

Zenprox

Advion Ant Bait

Maxforce Quantum Ant Bait

Advion Coachroach Bait

Maxforce Granuales

Maxforce FC Ant Bait

T1 Mouse (Self Contained and child proof. Would take a sledge hammer to get through. Once product is gone it gets thrown away).

Drione Dust for crack and crevice and light and electrical outlets.

RTU'S are Ready to Use stations for mice for locations such as Central Kitchen, Aztec & Montgomery complexes. Talon G

Amdro