



PRICE AGREEMENT NO. 14009

AMENDMENT NO. 4

ALBUQUERQUE PUBLIC SCHOOLS – PROCUREMENT DIVISION  
PO BOX 25704  
ALBUQUERQUE, NM 87125  
PHONE (505) 881-8415  
FAX (505) 830-1161

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Flower Baking Company  
301 N. Dallas  
El Paso, TX 79901

SHIP TO

APS Food & Nutrition Services  
800 Louisiana Blvd NE  
Albuquerque, NM 87108

ATTENTION

Juan Saiz (505) 345-5661  
OF  
Melissa Sanchez (505) 345-5661

DATE	VENDOR NO.
6/15/2016	20133

MGS

The Procurement Code, Sections 19-1-28 through 19-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico Criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

PLEASE SHOW PRICE AGREEMENT NUMBER ON ALL INVOICES, SHIPPING PAPERS, PACKAGES, CORRESPONDENCE, ETC. INVOICE IN DUPLICATE.

**ITEMS, TERMS & CONDITIONS**

**PRICE AGREEMENT**

**Bread, Fresh**

Contract Term: August 1, 2016 - July 31, 2018  
Per terms and conditions of Bid No. 14-056MS-SL  
Board Approved: June 18, 2014  
Pricing Attached

**Amendment 4**

**Reason for Amendment: Renewal of Price Agreement**

All original terms and conditions remain unchanged

**CONTACT: Larry Baldwin**  
**TELEPHONE: (915) 533-8434 / FAX: (915) 532-2908**  
**EMAIL: [larry.baldwin@flocorp.com](mailto:larry.baldwin@flocorp.com)**

PROCUREMENT DIVISION AUTHORIZED SIGNATURE

VENDOR AUTHORIZED SIGNATURE

Date 6-15-16

Date 6-15-16

## ALBUQUERQUE PUBLIC SCHOOLS (APS) GENERAL TERMS AND CONDITIONS

1. **INSPECTION.** The materials, supplies or services furnished shall be exactly as specified in this order, free from defects in Seller's design, workmanship and materials, and, except as otherwise provided in this order, shall be subject to inspection and test by APS at all times and places. If, prior to final acceptance, any materials, supplies or services are found to be defective or not as specified, APS may reject them, require Seller to correct them without charge, or require delivery of such materials, supplies, or services at a reduction in price which is equitable under the circumstances. If Seller is unable or refuses to correct such defects within a time deemed reasonable by APS, APS may terminate the order in whole or in part. Seller shall bear all risks as to rejected materials, supplies and services and, in addition to any other costs for which Seller may become liable to APS under other provisions of this order, shall reimburse APS for all transportation costs, other related costs incurred, or payments to Seller in accordance with the terms of this order for unaccepted materials, supplies and services. Notwithstanding final acceptance and payment, Seller shall be liable for latent defects, fraud or such gross mistakes as amount to fraud. Any test programs and procedures required by the specifications are in addition to, and do not limit, APS's rights provided in this Paragraph.
2. **WARRANTIES.** Seller warrants the materials, supplies or services furnished to be exactly as specified in this order, free from defects in Seller's design, labor, materials and manufacture, and to be in compliance with any drawings or specifications incorporated herein and with any samples furnished by Seller. All applicable UGC warranties, express or implied are incorporated herein.
3. **ASSIGNMENT.** Neither the order nor any interest therein, nor claim thereunder shall be assigned or transferred by the Seller except as authorized in writing by APS. No assignment or transfer shall relieve the Seller from its obligations and liabilities.
4. **CHANGES.** APS may make changes within the general scope of this order by giving notice in writing to Seller and subsequently confirming such changes in writing. If such changes affect the cost of, or the time required for performance of this order, an appropriate equitable adjustment shall be made. No change by Seller shall be recognized without written approval of APS. Any claim of Seller for an adjustment under this Paragraph must be made in writing within thirty (30) days from the date of receipt by Seller of notification of such change unless APS waives this condition. Nothing in this Paragraph shall excuse Seller from proceeding with performance of the order as changed hereunder.
5. **LABOR DISPUTES.** Seller shall give prompt notice to APS of any actual or potential labor dispute which delays or may delay timely performance of this order.
6. **TERMINATION AND DELAYS.** APS may by written notice stating the extent and effective date, terminate this order for convenience in whole or in part, at any time. APS shall pay Seller as full compensation for performance until such termination: (1) the unit or pro rata order price for the delivered and accepted portion; and (2) a reasonable amount, not otherwise recoverable from other sources by Seller as approved by APS with respect to the undelivered or unaccepted portion of this order provided compensation hereunder shall in no event exceed the total order price. Such amount will be limited to the Seller's actual cost and shall not include anticipated profits. APS may by written notice terminate this order for Seller's default, in whole or in part, at any time, if Seller refuses or fails to comply with the provisions of this order, or so fails to make progress as to endanger performance and does not cure such failure within a reasonable period of time, or fails to make deliveries of the items or services or to perform the services within the time specified or any written extension thereof. In such event, APS may purchase or otherwise secure items or services and, except as otherwise provided herein, Seller shall be liable to APS for any excess costs occasioned APS thereby, including incidental and consequential damages.  
  
If, after notice of termination for default, APS determines that the Seller was not in default or that the failure to perform this order is due to causes beyond the control and without the fault or negligence of Seller (including, but not restricted to, acts of God or of the public enemy, acts of APS, acts of Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather, and delays of a subcontractor or supplier due to such causes and without the fault or negligence of the subcontractor or supplier), termination shall be deemed for the convenience of APS, unless it shall be determined that the items or services covered by this order were obtainable from other sources in sufficient time to meet the required delivery schedule.  
  
If APS determines that Seller has been delayed in the work due to causes beyond the control and without the fault and negligence of the Seller, APS may extend the time for completion of the work called for by this order, and to promptly applied for in writing by the Seller, and if such delay is due to failure of APS, not caused or contributed by Seller, to perform services or deliver property in accordance with the terms of the order, the time and price of the order shall be subject to change under the Changes Paragraph. Sole remedy of Seller in event of delay by failure of APS to perform shall, however, be limited to any money actually and necessarily expended in the work during the period of delay, solely by reason of delay. No allowances will be made for anticipated profits.  
  
The rights and remedies of APS provided in this Paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this order. As used in this Paragraph, the word "Seller" includes Seller and its sub-suppliers at any tier.
7. **AFFIRMATIVE ACTION.** Seller shall not maintain or provide racially segregated facilities for employees at any establishment under his control. Seller agrees to adhere to the principles set forth in Executive Order 11246 and 11875, and to undertake specifically to maintain employment policies and practices that affirmatively promote equality of opportunity for minority group persons and women; to take affirmative steps to hire and promote women and minority group persons at all job levels and in all aspects of employment; to communicate this policy effectively to all persons concerned within Seller's company, with outside recruiting services and the minority community at large; to provide APS on request a breakdown of its labor force by ethnic group, sex, and job category; and to discuss with APS its policies and practices relating to its affirmative action program.
8. **INDEMNIFICATION AND INSURANCE.** Seller assumes the entire responsibility and liability for losses, expenses, damages, demands and claims in connection with or arising out of any actual or alleged personal injury (including death) and/or damage or destruction to property sustained or alleged to have been sustained in connection with or arising out of the performances of the work by Seller, its agents, employees, subcontractors or consultants, except to the extent of liability arising out of the negligent performance of the work by or willful misconduct of APS. Seller shall indemnify and hold harmless APS, its officers, agents, and employees from any and all liability for such losses, expenses, damages, demands, and claims and shall defend any suit or action brought against any or all of them based on any actual or alleged personal injury or damage and shall pay any damage costs and expenses including attorneys' fees, in connection with or resulting from such suit or action.  
  
Seller agrees that it and its subcontractors will maintain public liability and property damage insurance in reasonable amounts covering the above obligation and will maintain workers' compensation coverage covering all employees performing this order on premises occupied by or under the control of APS.
9. **PATENT AND COPYRIGHT INDEMNITY.** Seller shall pay all royalty and license fees relating to deliverables and other items covered hereby. In the event any third party shall claim that the reproduction, manufacture, use or sale of goods or items covered hereby infringes any copyright, trademark, patent, or other intellectual property rights, Seller shall indemnify and hold APS harmless from any cost, expense, damage, or loss resulting therefrom.
10. **DISCOUNTS.** APS will take advantage of prompt payment discounts whenever possible; however these will not be used as a means to determine the low responsive and responsible bidder. Any discount period will not begin until the materials, supplies or services have been received and accepted and a correct invoice submitted for payment. If testing is required, discount period will not begin until such tests are satisfactorily completed.
11. **CONTINGENCY FEES.** Seller warrants that no person or selling agency has been employed or retained to solicit or secure this order upon an agreement or understanding for a commission, percentage, brokerage or contingent fee excepting bona-fide employees or bona-fide established commercial or selling agencies maintained or utilized by Seller for the purpose of securing business. For violation or breach of this warranty, APS shall have the right to annul this order without liability or, at its discretion, to deduct from this order, price or consideration or otherwise recover the full amount of such commission, percentage, brokerage or contingent fee.
12. **PENALTIES.** The New Mexico Procurement Code (NMSA 1978) imposes civil and criminal penalties for its violation. In addition, New Mexico criminal statutes impose penalties for bribes, gratuities and kickbacks.
13. **TITLE AND DELIVERY.** Title to the materials and supplies passed hereunder shall pass to APS at the F.O.B. point specified subject to the right of APS to reject upon inspection. For any exception to the delivery date specified, Seller shall give prior notification and obtain approval thereto from APS's Purchasing Department. Order is subject to termination for failure to make timely delivery.
14. **TAX STATUS.** APS holds a Class 9 Nontaxable Transaction Certificate and is exempt from payment of tax on the purchase of tangible personal property. This certificate will be issued upon request. It is not valid for the purchase of services including construction, or materials that become part of a construction project or for the lease of property. Seller is responsible for payment of all applicable taxes, which will be added to invoice as a separate item at the current rate.
15. **APPLICABLE LAWS.** If this order is a subcontract under a U.S. Government Prime Contract, applicable clauses of the Federal Acquisition Regulations are incorporated herein by reference. Any provision required to be included in a contract of this type by any applicable and valid Executive Order, federal, state or local law, ordinance, rule or regulation also shall be deemed to be incorporated herein. Any contract or litigation resulting from acceptance of this purchase order will be construed according to the laws of the State of New Mexico unless otherwise stated.

**BREAD, FRESH  
BID NO. 14-056MS-SL**

**GENERAL REQUIREMENTS CONTINUED**

7. **Specification Sheets:** Specification Sheets have been modified. Please review the specification sheets carefully, as to particular references are made to bread products. Bids are to be submitted according to pricing structure.
8. **Bid Sheets/Electronic Copy:** Please review Bid Specification Sheets carefully and fill in all required information. Every cell in each column marked "VENDOR", "PRODUCT CODE", "PACK/SIZE", "TOTAL PRICE", and "UNIT COST" must be filled in by the Corporate Office of the Processor. Failure to do so may result in the rejection of your bid for that item(s). If an item has no "Product Code", indicate so in the column. Bid Specification Sheets must be typed, in order for accurate entry on bid analysis report. A CD or Thumb Drive of the excel file is required along with a hard copy of the Specification Sheets. If the following information is not submitted, your bid may be considered non-responsive and removed from further evaluation.

APS reserves the right to contact bidders for clarification on any and all items bid. If APS has an error in its specification or approved listing, APS reserves the right to investigate for clarification and correction. Based on that investigation, APS reserves the right to award or reject the item in question.

APS Central Kitchen Warehouse location prepares and bakes all the bread products for all the APS school sites. Therefore, bread will be ordered and purchased on an "as needed" basis. Due to the procedure for the purchasing of bread products, all items listed in the specification sheets will not list any estimated quantities. Also, listed on specification sheets, in order to meet the nutritional guidelines all bread products except for rolls are whole wheat items.

9. **Approved List:** The approved products have been incorporated into the pricing sheets. Brand names as may be noted are for the bidder's reference as to level of quality or approved products which meet the **New Mexico Nutrition Rules**. This is not a preference or an endorsement on the part of APS. If you choose to offer another brand, please submit samples. **Samples must be tested and approved prior to bid opening.** Please supply the samples at no cost to APS, throughout the school year or 3-4 months in advance of bid. Submit samples to the attention of, Juan Saiz, (505) 345-5661, ext. 37027, at Food Services, 720 Rankin Rd., Albuquerque, NM 87107, for testing. If product sample(s) is approved, product will then be added to next years approved list.

APS reserves the right to add new products within each category as they are introduced to the market.

10. **Quantities:** Bread is a staple product in our menu planning and should be readily available for delivery to Central Kitchen Warehouse. Specify if your company will impose any minimum order quantity in either product or dollars.

What is your minimum? None

**BREAD, FRESH  
BID NO. 14-056MS-SL**

**GENERAL REQUIREMENTS CONTINUED**

- 11. Pallet Requirements:** Any shipments received as a result of purchase orders generated as a result of awards on this solicitation shall be palletized if the quantity of cartons in the shipment is more than twenty (20) and/or if the total shipment weight exceeds four (4) feet in height.

Palletized product must be shrink-wrapped to avoid shifting in transit and during unloading. Palletized product must not exceed four (4) feet in height.

All palletize cartons must have externally facing labels identifying carton, contents and quantity. It is acceptable to mix products on a single pallet as long as smaller quantities of like items and smaller items are placed toward the top and the entire pallet is stacked as may be physically and commercially sensible.

Purchase Orders will not specify palletizing requirements. Bidder's signature signifies understanding of these requirements. APS reserves the right to reject shipments which are not palletized.

- 12. Delivery:** Prompt delivery is of the essence and may be a factor in determining the successful bidder; therefore, delivery time after receipt of order must be stated in definite terms. **BIDDER OWNS GOODS IN TRANSIT**

Delivery times quoted must be accurate. Failure to meet the quoted times may result in cancellation of contract and an alternative bidder will be assigned at the discretion of APS.

What is your average lead time? one week

If delivery or poor product problems arise, contractor will be notified and given the opportunity to correct the problems. APS Food & Nutrition Services and/or Procurement will make no more than one phone request. If within 5 days after phone notification, meeting and/or written letter expressing the problems and the problems have not been resolved, APS reserves the right to cancel the contract and award to the next low bidder or re-bid. In the event this should occur, APS Procurement and Food & Nutrition Service in conjunction with the contractor will determine a phase out period for ease of transition to a new contractor. At no time will APS be without service.

Central Kitchen Warehouse requires and expects "on time" and "as ordered" deliveries. A late delivery or delivery of the wrong product(s) creates a stressful situation at our cafeterias. APS should not have to resolve a contractor's delivery problem. If an emergency arises and a school needs a product for the day, contractor will be expected to accommodate the school's needs, by making a prompt delivery to Central Kitchen Warehouse. All orders will be a "special delivery" being that this proposal is being bid on an "as needed" basis and/or when an emergency arises where more bread is needed.

**BREAD, FRESH  
BID NO. 14-056MS-SL**

**GENERAL REQUIREMENTS CONTINUED**

Successful contractor must furnish proof of coverage to the APS Procurement Officer prior to official award.

If any policy changes occur during the life of the contract, it is the contractor's responsibility to provide updated proof of coverage to the APS Procurement Department.

19. Request(s) NOT Defined in Scope of Work: Contractor shall be held responsible to NOT fill requests which are clearly beyond the defined scope of the proposed contract. Should such requests occur, contractor has the responsibility of calling such violations to the attention of the APS Procurement Officer.

20. Contact Information: Provide the following information. Include contact name.

**Payment/Invoice Information:**

Company: Flowers Baking Co. of El Paso, LLC

Contact: David Valles

Address: 301 N Dallas

City, State ZIP Code: El Paso, TX 79901

Phone No.: 915-533-8434

Fax No.: 915-532-2908

E-mail Address: david.valles@flocorp.com

**Product or Delivery Problems:**

Company: Flowers Baking Co of El Paso, LLC

Contact: Larry Baldwin

Address: 301 N Dallas

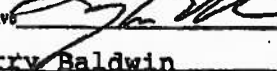

City, State ZIP Code: El Paso, TX 79901

Phone No.: 915-533-8434

Fax No.: 915-532-2908

E-mail Address: larry.baldwin@flocorp.com

**BREAD, FRESH**  
**BID NO. 14-056MS-SL**

Signature of Authorized Representative:  Contractor's License No: \_\_\_\_\_  
(If Applicable)  
Type or print name of above: Larry Baldwin NM Resident Cert. No \_\_\_\_\_  
(If Applicable. Issued by NMTRD)  
Name of Firm: Flowers Baking Co of El Paso Telephone No. 915-533-8434  
Address: 301 N Dallas Fax No: 915-532-2908 Email: \_\_\_\_\_  
El Paso, TX 79901 Federal ID No.: 

Bread, Fresh  
 Bid No. 14-056MS-SL  
 PA 14009  
 Flowers Baking

1. Whole Grain Rich, Sandwich Bread, thinly sliced, 1.5# loaf. Each slice must weigh 1 oz or 28.350g.						
	Flowers Baking	100-1594	24oz	\$ 1.13	\$ 1.13	Award
2. Whole Grain Rich, 4" Hamburger Buns, Each Bun must weigh 2 oz or 56.7g. MUST BE SLICED	Vendor	Product Code	Pack/Size	Total Price	Unit Cost	
	Flowers Baking	100-2372	12 ct	\$ 1.73	.144 Bun	Award
3. Whole Grain Rich, Hoagie Roll (pan rolls). Each roll must weigh at least 2 oz or 56.7g. MUST BE SLICED	Vendor	Product Code	Pack/Size	Total Price	Unit Cost	
	Flowers Baking	100-2942	24 ct	\$ 4.18	.174 Bun	Award
4. Whole Grain Rich, Hot Dog Buns. Each bun must weigh 2oz or 56.7g. MUST BE SLICED	Vendor	Product Code	Pack/Size	Total Price	Unit Cost	
	Flowers Baking	100-0199	12 ct	\$ 1.32	.11 Bun	Award
5. Whole Grain Rich, Dinner Rolls (pan rolls). Each roll must weigh at least 1 oz or 28.350g. 2 dozen per package	Vendor	Product Code	Pack/Size	Total Price	Unit Cost	
	Flowers Baking	100-3527	24 ct	\$ 1.75	.072 Bun	Award