

ALBUQUERQUE PUBLIC SCHOOLS - PROCUREMENT DIVISION  
 PO BOX 25704  
 ALBUQUERQUE, NEW MEXICO 87125  
 PHONE (505) 881-8415  
 FAX (505) 830-1161

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D  
O  
R

Benchmark Education  
 145 Huguenot Street  
 New Rochelle, NY 10801

SHIP TO

Various APS Sites  
 See Purchase Order

ATTENTION  
 OF

See Purchase Order

DATE	VENDOR CODE
2/22/2018	10341

The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico Criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

PLEASE SHOW PRICE AGREEMENT NUMBER ON ALL INVOICES, SHIPPING PAPERS, PACKAGES, CORRESPONDENCE, ETC. INVOICE IN DUPLICATE.

**ITEMS, TERMS, & CONDITIONS**

**PRICE AGREEMENT**

**Bookroom Ready Books**

**Contract Term: February 22, 2018 - February 21, 2022**

**Per terms and conditions of: RFP #18-008KN**

**Board Approved: February 21, 2018**

**Pricing Attached**

**SERVICES AND/OR GOODS TO BE PROVIDED:** The Contractor shall provide the good(s) and/or service(s), as defined in this agreement, on an "as ordered" basis. This is not an order and no funds are obligated under this Pricing Agreement. Funds are obligated by approved purchase orders on an "as needed" basis. Contractor shall receive separate individual Purchase Orders for each individual requests.

**MINIMUM AMOUNT:** Albuquerque Public Schools does not guarantee a minimum amount of purchases in conjunction with this pricing agreement.

**QUOTES AND PAYMENT:** The Contractor shall include the APS Pricing Agreement Number on each quote and reflect the price as awarded. If a quote is based on a percentage discount, the quote should document the list price, discount percent, and final price. The invoice submitted for payment shall match the quote and shall note the purchase order number.

**Amendments:** This Pricing Agreement shall not be altered, changed, or amended except by written agreement signed by both parties.

**Reason for Amendment:**

Contact: Nolen S. Harris

Phone: 914-560-1266

Email: nharris@benchmarkeducation.com

PROCUREMENT DIVISION AUTHORIZED SIGNATURE

*Kristal Nicole Marquez*  
 \_\_\_\_\_  
 Date 2-26-18

VENDOR AUTHORIZED SIGNATURE

*[Signature]*  
 \_\_\_\_\_  
 Date 2/29/18



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*Kristal Nicole Marquez* 2-26-18  
Date

VENDOR AUTHORIZED SIGNATURE

\_\_\_\_\_  
Date

# ALBUQUERQUE PUBLIC SCHOOLS (APS) GENERAL TERMS AND CONDITIONS

- 1. INSPECTION.** The materials, supplies or services furnished shall be exactly as specified in this order, free from defects in Seller's design, workmanship and materials, and, except as otherwise provided in this order, shall be subject to inspection and test by APS at all times and places. If, prior to final acceptance, any materials, supplies or services are found to be defective or not as specified, APS may reject them, require Seller to correct them without charge, or require delivery of such materials, supplies, or services at a reduction in price which is equitable under the circumstances. If Seller is unable or refuses to correct such defects within a time deemed reasonable by APS, APS may terminate the order in whole or in part. Seller shall bear all risks as to rejected materials, supplies and services and, in addition to any other costs for which Seller may become liable to APS under other provisions of this order, shall reimburse APS for all transportation costs, other related costs incurred, or payments to Seller in accordance with the terms of this order for unaccepted materials, supplies and services. Notwithstanding final acceptance and payment, Seller shall be liable for latent defects, fraud or such gross mistakes as amount to fraud. Any test programs and procedures required by the specifications are in addition to, and do not limit, APS's rights provided in this Paragraph.
- 2. WARRANTIES.** Seller warrants the materials, supplies or services furnished to be exactly as specified in this order, free from defects in Seller's design, labor, materials and manufacture, and to be in compliance with any drawings or specifications incorporated herein and with any samples furnished by Seller. All applicable UCC warranties, express or implied are incorporated herein.
- 3. ASSIGNMENT.** Neither the order nor any interest therein, nor claim thereunder shall be assigned or transferred by the Seller except as authorized in writing by APS. No assignment or transfer shall relieve the Seller from its obligations and liabilities.
- 4. CHANGES.** APS may make changes within the general scope of this order by giving notice to Seller and subsequently confirming such changes in writing. If such changes affect the cost of, or the time required for performance of this order, an appropriate equitable adjustment shall be made. No change by Seller shall be recognized without written approval of APS. Any claim of Seller for an adjustment under this Paragraph must be made in writing within thirty (30) days from the date of receipt by Seller of notification of such change unless APS waives this condition. Nothing in this Paragraph shall excuse Seller from proceeding with performance of the order as changed hereunder.
- 5. LABOR DISPUTES.** Seller shall give prompt notice to APS of any actual or potential labor dispute which delays or may delay timely performance of this order.
- 6. TERMINATION AND DELAYS.** APS may by written notice stating the extent and effective date, terminate this order for convenience in whole or in part, at any time. APS shall pay Seller as full compensation for performance until such termination: (1) the unit or pro rata order price for the delivered and accepted portion; and (2) a reasonable amount, not otherwise recoverable from other sources by Seller as approved by APS with respect to the undelivered or unaccepted portion of this order; provided compensation hereunder shall in no event exceed the total order price. Such amount will be limited to the Seller's actual cost and shall not include anticipated profits.

APS may by written notice terminate this order for Seller's default, in whole or in part, at any time, if Seller refuses or fails to comply with the provisions of this order, or so fails to make progress as to endanger performance and does not cure such failure within a reasonable period of time, or fails to make deliveries of the items or services or to perform the services within the time specified or any written extension thereof. In such event, APS may purchase or otherwise secure items or services and, except as otherwise provided herein, Seller shall be liable to APS for any excess costs occasioned by APS thereby, including incidental and consequential damages.

If, after notice of termination for default, APS determines that the Seller was not in default or that the failure to perform this order is due to causes beyond the control and without the fault or negligence of Seller (including, but not restricted to, acts of God or of the public enemy, acts of APS, acts of Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather, and delays of a subcontractor or supplier due to such causes and without the fault or negligence of the subcontractor or supplier), termination shall be deemed for the convenience of APS, unless it shall be determined that the items or services covered by this order were obtainable from other sources in sufficient time to meet the required delivery schedule.

If APS determines that Seller has been delayed in the work due to causes beyond the control and without the fault and negligence of the Seller, APS may extend the time for completion of the work called for by this order, when promptly applied for in writing by the Seller; and if such delay is due to failure of APS, not caused or contributed by Seller, to perform services or deliver property in accordance with the terms of the order, the time and price of the order shall be subject to change under the Changes Paragraph. Sole remedy of Seller in event of delay by failure of APS to perform shall, however, be limited to any money actually and necessarily expended in the work during the period of delay, solely by reason of delay. No allowance will be made for anticipated profits.

The rights and remedies of APS provided in this Paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this order. As used in this Paragraph, the word "Seller" includes Seller and its sub suppliers at any tier.
- 7. AFFIRMATIVE ACTION.** Seller shall not maintain or provide racially segregated facilities for employees at any establishment under his control. Seller agrees to adhere to the principle set forth in Executive Order 11246 and 11375, and to undertake specifically to maintain employment policies and practices that affirmatively promote equality of opportunity for minority group persons and women; to take affirmative steps to hire and promote women and minority group persons at all job levels and in all aspects of employment; to communicate this policy effectively to all persons concerned within Seller's company, with outside recruiting services and the minority community at large; to provide APS on request a breakdown of its labor force by ethnic group, sex, and job category; and to discuss with APS its policies and practices relating to its affirmative action program.
- 8. INDEMNIFICATION AND INSURANCE.** Seller assumes the entire responsibility and liability for losses, expenses, damages, demands and claims in connection with or arising out of any actual or alleged personal injury (including death) and/or damage or destruction to property sustained or alleged to have been sustained in connection with or arising out of the performances of the work by Seller, its agents, employees, subcontractors or consultants, except to the extent of liability arising out of the negligent performance of the work by or willful misconduct of APS. Seller shall indemnify and hold harmless APS, its officers, agents, and employees from any and all liability for such losses, expenses, damages, demands, and claims and shall defend any suit or action brought against any or all of them based on any actual or alleged personal injury or damage and shall pay any damage costs and expenses including attorneys' fees, in connection with or resulting from such suit or action. Seller agrees that it and its subcontractors will maintain public liability and property damage insurance in reasonable amounts covering the above obligation and will maintain workers' compensation coverage covering all employees performing this order on premises occupied by or under the control of APS.
- 9. PATENT AND COPYRIGHT INDEMNITY.** Seller shall pay all royalty and license fees relating to deliverables and other items covered hereby. In the event any third party shall claim that the reproduction, manufacture, use or sale of goods or items covered hereby infringes any copyright, trademark, patent, or other intellectual property rights, Seller shall indemnify and hold APS harmless from any cost, expense, damage, or loss resulting therefrom.
- 10. DISCOUNTS.** APS will take advantage of prompt payment discounts whenever possible; however these will not be used as a means to determine the low responsive and responsible bidder. Any discount period will not begin until the materials, supplies or services have been received and accepted and a correct invoice submitted for payment. If testing is required, discount period will not begin until such tests are satisfactorily completed.
- 11. CONTINGENCY FEES.** Seller warrants that no person or selling agency has been employed or retained to solicit or secure this order upon an agreement or understanding for a commission, percentage, brokerage or contingent fee excepting bona-fide employees or bona-fide established commercial or selling agencies maintained or utilized by Seller for the purpose of securing business. For violation or breach of this warranty, APS shall have the right to annul this order without liability or, at its discretion, to deduct from this order, price or consideration or otherwise recover the full amount of such commission, percentage, brokerage or contingent fee.
- 12. PENALTIES.** The New Mexico Procurement Code (NMSA 1978) imposes civil and criminal penalties for its violation. In addition, New Mexico criminal statutes impose penalties for bribes, gratuities and kickbacks.
- 13. TITLE AND DELIVERY.** Title to the materials and supplies passed hereunder shall pass to APS at the F.O.B. point specified subject to the right of APS to reject upon inspection. For any exception to the delivery date specified, Seller shall give prior notification and obtain approval thereto from APS's Purchasing Department. Order is subject to termination for failure to make timely delivery.
- 14. TAX STATUS.** APS holds a Class 9 Nontaxable Transaction Certificate and is exempt from payment of tax on the purchase of tangible personal property. This certificate will be issued upon request. It is not valid for the purchase of services including construction, or materials that become part of a construction project or for the lease of property. Seller is responsible for payment of all applicable taxes, which will be added to invoice as a separate item at the current rate.
- 15. APPLICABLE LAWS.** If this order is a subcontract under a U.S. Government Prime Contract, applicable clauses of the Federal Acquisition Regulations are incorporated herein by reference. Any provision required to be included in a contract of this type by any applicable and valid Executive Order, federal, state or local law, ordinance, rule or regulation also shall be deemed to be incorporated herein. Any contract or litigation resulting from acceptance of this purchase order will be construed according to the laws of the State of New Mexico unless otherwise stated.



**ALBUQUERQUE  
PUBLIC SCHOOLS**

*Accelerate Progress for Students*

Rennette R. Apodaca, MPA, CPPO  
EXECUTIVE DIRECTOR OF PROCUREMENT

Raquel Reedy  
SUPERINTENDENT

February 26, 2018

Benchmark Education  
Attn: Angelo Mariani  
145 Huguenot Street, 8<sup>th</sup> Floor  
New Rochelle, NY 10801

RE: Albuquerque Public Schools  
RFP #18-008KN  
Bookroom Ready Books

Dear Mr. Mariani:

I want to thank you for the time and effort to respond to Albuquerque Public Schools Bid 18-008NK for Bookroom Ready Books.

I'm pleased to notify you that your company has been selected as one of the awarded vendors.

We will keep one copy of your proposal on file.

Sincerely,

Krystal Nicole Marquez  
District Buyer  
APS Procurement

# LETTER OF TRANSMITTAL FORM

Submit with your proposal

Items one (1) to four (4) each **MUST** have a response, failure to respond to all four items **WILL** result in the disqualification of your proposal.

1. Identity (Name) and Mailing Address of the submitting organization:

Benchmark Education Company LLC
145 Huguenot Street, 8th Floor
New Rochelle, NY 10801

2. For the Person authorized by the organization to contractually obligate the organization:

Name	Angelo Mariani
Title	Vice President, Controller
E-Mail Address	amariani@benchmarkeducation.com
Telephone/Fax number	(914) 637-7239

3. For the person authorized to negotiate the contract on behalf of the organization:

Name	Brittani Raulerson
Title	Manager of Business Affairs & Contracts
E-Mail Address	braulerson@benchmarkeducation.com
Telephone/Fax number	(914) 560-1231

4. For the person to be contacted for clarifications:

Name	Nolen S Harris
Title	RFP & Bid Manager
E-Mail Address	nharris@benchmarkeducation.com
Telephone/Fax number	(914) 560-1266

- On behalf of the submitting organization named in item one (1) above, I accept the Terms and Conditions Governing the Procurement.
- I agree that submission of our proposal constitutes acceptance of the Evaluation Factors contained in this RFP.
- I acknowledge receipt of any and all amendments of this RFP.



Authorized Signature and Date (**Must be signed** by the person identified in Item #2, above.)

PLEASE REFER TO BENCHMARK EDUCATION'S COMPLETE PRICE PROPOSAL ATTACHED SEPARATELY TO THIS FORM.  
ALSO INCLUDED ON THE FLASH DRIVE ATTACHED SEPARATELY.

## PRICING FORM

Discount from list for books: \_\_\_\_\_ %

Exclusions if any:

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Cost for the added service of:

Labeling books as requested: \$ \_\_\_\_\_

Packaging books as requested: \$ \_\_\_\_\_

Other services as requested: \$ \_\_\_\_\_

NOTE: If awarded a contract on this RFP, quotes for individual orders should be given as follows so quotes are easily comparable to proposal pricing when approving purchase orders:

*(Cost of books – Discount given above) + Cost for added service*

RFP #18-008KN  
Albuquerque Public Schools  
January 3, 2018

Product Code	Benchmark Education Product	Unit Price	Quantity Ordered	Total Price	Discounted Unit Price	Discounted Total Price
<b>Leveled BookRooms</b>						
XY0781	<b>K-2 BookRoom with E-Book 1-Year Subscription &amp; THB 6-Year Subscription</b> •2,232 Leveled Books (6 copies of 372 titles) •372 Teacher's Guides •372 Text-Dependent Comprehension Question Cards •372 Downloadable Take-Home Books (6 years) •Assessment Toolkit •Fidelity of Implementation Toolkit •Central Library Checkout System Tools •Online Subscription (1 year)	\$ 18,015	1	\$18,015	\$ 14,075	\$14,075
XY0782	<b>K-2 BookRoom Extension with E-Book 1-Year Subscription &amp; THB 6-Year Subscription</b> •1,032 Leveled Books (6 copies of 172 titles) •172 Teacher's Guides •172 Text-Dependent Comprehension Question Cards •172 Downloadable Take-Home Books (6 years) •Central Library Checkout System Tools •Overview & Assessment Handbook •3 Comprehension Strategy Assessment Handbooks (2nd edition) •3 Grades K-2 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •Text Complexity Flip Chart •Online Subscription (1 year)	\$ 9,012	1	\$9,012	\$ 7,825	\$7,825
XY0783	<b>3-5 BookRoom with E-Book 1-Year Subscription</b> •936 Leveled Books (6 copies of 156 titles) •156 Teacher's Guides •156 Text-Dependent Comprehension Question Cards •Assessment Toolkit •Fidelity of Implementation Toolkit •Central Library Checkout System Tools •Online Subscription (1 year)	\$ 9,626	1	\$9,626	\$ 7,650	\$7,650
XY0784	<b>3-5 BookRoom Extension with E-Book 1-Year Subscription</b> •576 Leveled Books (6 copies of 96 titles) •96 Teacher's Guides •96 Text-Dependent Comprehension Question Cards •Central Library Checkout System Tools •Bridges Overview & Assessment Handbook •4 Comprehension Strategy Assessment Handbooks (2nd edition) •2 Grades 3-8 Comprehension Power Tool Flip Chart Sets (for 2 teachers and 12 students) •Text Complexity Flip Chart •Online Subscription (1 year)	\$ 6,244	1	\$6,244	\$ 5,450	\$5,450
XY0785	<b>K-5 BookRoom with E-Book 1-Year Subscription &amp; THB 6-Year Subscription</b> •3,168 Leveled Books (6 copies of 528 titles) •528 Teacher's Guides •528 Text-Dependent Comprehension Question Cards •372 Downloadable Take-Home Books (6 years) •Assessment Toolkit •Fidelity of Implementation Toolkit •Central Library Checkout System Tools •Online Subscription (1 year)	\$ 27,263	1	\$27,263	\$ 20,275	\$20,275
XY0786	<b>Grade 6 BookRoom with E-Book 1-Year Subscription</b> •234 Leveled Books (6 copies of 39 titles) •39 Teacher's Guides •39 Text-Dependent Comprehension Question Cards •Central Library Checkout System Tools •Overview & Assessment Handbook •Comprehension Strategy Assessment Handbook (2nd edition) •Grades 3-8 Comprehension Power Tool Flip Chart Set (for 1 teachers and 6 students) •Text Complexity Flip Chart •Online Subscription (1 year)	\$ 2,694	1	\$2,694	\$ 2,295	\$2,295
Y01804	<b>K-5 BookRoom Print Only</b> •3,168 Texts (6 copies each of 528 Titles) •528 Teacher's Guides (1 per title) •528 Comprehension Question Cards •Take-Home Books on CD-ROM (Levels 1-28 only) •6 Comprehension Strategy Assessment Books with CD-ROM (1 per Grade K-5) •3 Informal Assessment Handbooks (Grades K-2) •Overview and Informal Assessment Handbook (Grades 3-5) •K-5 BookRoom Overview •3 Grades K-2 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •3 Grades 3-8 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •Library Card System •Plus storage boxes, dividers, and other extras	\$ 25,897	1	\$25,897	\$ 19,745	\$19,745
Y32971	<b>K-2 BookRoom Extension Print Only</b>	\$ 7,765	1	\$7,765	\$ 6,850	\$6,850
<b>Anchor Comprehension Workshop</b>						

**RFP #18-008KN**  
**Albuquerque Public Schools**  
**January 3, 2018**

Product Code	Benchmark Education Product	Unit Price	Quantity Ordered	Total Price	Discounted Unit Price	Discounted Total Price
XY0535	<b>K-2 Anchor Comprehension Workshop with Online Subscription</b> •1,860 Leveled Books (6 copies of 310 titles) •310 Teacher's Guides •310 Text-Dependent Comprehension Question Cards •310 Downloadable Take-Home Books (6-year subscription) •68 Double-Sided Anchor Comprehension Posters •34 Poster Teacher's Guides •Assessment Toolkit •Fidelity of Implementation Toolkit •Central Library Checkout System Tools •Online Subscription (1 year)	\$ 17,270	1	\$17,270	\$ 12,195	\$12,195
XY0536	<b>3-5 Anchor Comprehension Workshop with Online Subscription</b> •1,200 Leveled Books (6 copies of 200 titles) •200 Teacher's Guides •200 Text-Dependent Comprehension Question Cards •98 Double-Sided Anchor Comprehension Posters •49 Poster Teacher's Guides •Assessment Toolkit •Fidelity of Implementation Toolkit •Central Library Checkout System Tools •Online Subscription (1 year)	\$ 15,256	1	\$15,256	\$ 12,150	\$12,150
XY0537	<b>K-5 Anchor Comprehension Workshop with Online Subscription</b> •3,060 Leveled Books (6 copies of 510 titles) •510 Teacher's Guides •510 Text-Dependent Comprehension Question Cards •310 Downloadable Take-Home Books (6-year subscription) •166 Double-Sided Anchor Comprehension Posters •83 Poster Teacher's Guides •Assessment Toolkit •Fidelity of Implementation Toolkit •Central Library Checkout System Tools •Online Subscription (1 year)	\$ 31,897	1	\$31,897	\$ 23,195	\$23,195
XY0544	<b>K-2 Anchor Comprehension Book Set with Downloadable Take-Home Books</b> •1,860 Leveled Books (6 copies of 310 titles) •310 Teacher's Guides •310 Text-Dependent Comprehension Question Cards •310 Downloadable Take-Home Books (6-year subscription) •Assessment Toolkit •Fidelity of Implementation Toolkit •Central Library Checkout System Tools	\$ 13,632	1	\$13,632	\$ 10,245	\$10,245
XY0545	<b>K-5 Anchor Comprehension Book Set with Downloadable Take-Home Books</b> •3,060 Leveled Books (6 copies of 510 titles) •510 Teacher's Guides •510 Text-Dependent Comprehension Question Cards •310 Downloadable Take-Home Books (6-year subscription) •Assessment Toolkit •Fidelity of Implementation Toolkit •Central Library Checkout System Tools	\$ 25,100	1	\$25,100	\$ 19,245	\$19,245
XY0538	<b>Anchor Comprehension Workshop Levels A-E Book &amp; Poster Set with Online Subscription - 1 year</b> •780 Leveled Books (6 copies of 130 titles) •130 Teacher's Guides •130 Text-Dependent Comprehension Question Cards •310 Downloadable Take-Home Books (6-year subscription) •20 Double-Sided Anchor Posters •10 Poster Teacher's Guides •Assessment Toolkit •Fidelity of Implementation Toolkit •Online Subscription (1 year)	\$ 4,790	1	\$4,790	\$ 4,790	\$4,790
XY0539	<b>Anchor Comprehension Workshop Levels F-I Book &amp; Poster Set with Online Subscription - 1 year</b> •720 Leveled Books (6 copies of 120 titles) •120 Teacher's Guides •120 Text-Dependent Comprehension Question Cards •310 Downloadable Take-Home Books (6-year subscription) •20 Double-Sided Anchor Posters •10 Poster Teacher's Guides •Assessment Toolkit •Fidelity of Implementation Toolkit •Online Subscription (1 year)	\$ 4,780	1	\$4,780	\$ 4,780	\$4,780



**RFP #18-008KN**  
**Albuquerque Public Schools**  
**January 3, 2018**

Product Code	Benchmark Education Product	Unit Price	Quantity Ordered	Total Price	Discounted Unit Price	Discounted Total Price
XY0540	<b>Anchor Comprehension Workshop Levels J-M Book &amp; Poster Set with Online Subscription - 1 year</b> •360 Leveled Books (6 copies of 60 titles) •60 Teacher's Guides •60 Text-Dependent Comprehension Question Cards •310 Downloadable Take-Home Books (6-year subscription) •28 Double-Sided Anchor Posters •14 Poster Teacher's Guides •Assessment Toolkit •Fidelity of Implementation Toolkit •Online Subscription (1 year)	\$ 2,910	1	\$2,910	\$ 2,910	\$2,910
XY0541	<b>Anchor Comprehension Workshop Levels N-P Book &amp; Poster Set with Online Subscription - 1 year</b> •420 Leveled Books (6 copies of 70 titles) •70 Teacher's Guides •70 Text-Dependent Comprehension Question Cards •30 Double-Sided Anchor Posters •15 Poster Teacher's Guides •Assessment Toolkit •Fidelity of Implementation Toolkit •Online Subscription (1 year)	\$ 3,890	1	\$3,890	\$ 3,890	\$3,890
XY0542	<b>Anchor Comprehension Workshop Levels Q-R Book &amp; Poster Set with Online Subscription - 1 year</b> •360 Leveled Books (6 copies of 60 titles) •60 Teacher's Guides •60 Text-Dependent Comprehension Question Cards •34 Double-Sided Anchor Posters •17 Poster Teacher's Guides •Assessment Toolkit •Fidelity of Implementation Toolkit •Online Subscription (1 year)	\$ 3,780	1	\$3,780	\$ 3,780	\$3,780
XY0543	<b>Anchor Comprehension Workshop Levels S-U Book &amp; Poster Set with Online Subscription - 1 year</b> •420 Leveled Books (6 copies of 70 titles) •70 Teacher's Guides •70 Text-Dependent Comprehension Question Cards •34 Double-Sided Anchor Posters •17 Poster Teacher's Guides •Assessment Toolkit •Fidelity of Implementation Toolkit •Online Subscription (1 year)	\$ 4,240	1	\$4,240	\$ 4,240	\$4,240
Y10512	<b>Grade 6 Anchor Comprehension Book Set</b> •420 Leveled Books (6 copies of 70 titles) •70 Teacher's Guides •70 Text-Dependent Comprehension Question Cards •Assessment Toolkit •Fidelity of Implementation Toolkit •Central Library Checkout System Tools	\$ 4,864	1	\$4,864	\$ 4,115	\$4,115
<b>Middle School BookRooms</b>						
Y31894	<b>Grades 6-8 BookRoom</b> •1,230 Leveled Books (6 copies of 205 titles) •205 Teacher's Guides •205 Text-Dependent Comprehension Question Cards •Central Library Checkout System Tools	\$ 13,367	1	\$13,367	\$ 11,650	\$11,650
Y31895	<b>PRIME PLUS and PRIME Science and Social Studies Middle School BookRoom Extension</b> •348 Leveled Books (6 copies of 58 titles) •58 Teacher's Guides •58 Text-Based Comprehension Question Cards •Additional student and teacher materials	\$ 4,177	1	\$4,177	\$ 3,750	\$3,750
Y31896	<b>Reader's Theater Classics Middle School BookRoom Extension</b> •246 Scripts (6 copies of 7 scripts; 12 copies of 17 scripts) •24 Teacher's Guides •Additional student and teacher materials	\$ 1,767	1	\$1,767	\$ 1,585	\$1,585
Y31897	<b>Reader's Theater Classics: Famous People, Famous Words Middle School BookRoom Extension</b> •210 Scripts (6 copies of 13 scripts; 12 copies of 11 scripts) •24 Teacher's Guides •Additional student and teacher materials	\$ 1,493	1	\$1,493	\$ 1,350	\$1,350
Y31898	<b>English Explorers Middle School BookRoom Extension</b> •1,152 Leveled Books (6 copies of 192 titles) •192 Teacher's Guides •192 Text-Dependent Comprehension Question Cards •Additional student and teacher materials	\$ 10,679	1	\$10,679	\$ 9,450	\$9,450
<b>Oral Reading Records</b>						
Y09858	<b>Benchmark Oral Reading Records K-8</b>	\$ 409	1	\$409	\$ 389	\$389
Y09925	<b>Benchmark Oral Reading Records K-3</b>	\$ 324	1	\$324	\$ 315	\$315
Y09926	<b>Benchmark Oral Reading Records 4-8</b>	\$ 258	1	\$258	\$ 255	\$255

By Mail: Benchmark Education Company  
 145 Huguenot Street 8th Floor  
 New Rochelle, NY 10801  
 By Phone: Toll-Free 1-877-236-2465  
 By Fax: 1-877-732-8273  
 E-Mail: neworders@benchmarkeducation.com  
 Web Site: www.benchmarkeducation.com

RFP #18-008KN  
 Albuquerque Public Schools  
 January 3, 2018

Product Code	Benchmark Education Product	Unit Price	Quantity Ordered	Total Price	Discounted Unit Price	Discounted Total Price
	Professional Development					
PR898	Professional Development Including expenses (per consultant per day)	\$2,800	1	\$2,800	\$2,800	\$2,800

- \* Pricing Team will provide Free PD based on total purchase amount (Tax and S/H Fee excluded). Each \$50,000 spent on products qualifies for 1 free PD up to \$500,000 and one day of company paid-in-service for each \$100,000 of orders above \$500,000. The number of PD days would be capped at 25 days unless an exception is granted.
- \* The above pricing is effective until August 31, 2018.
- \* The above pricing does not include 10% shipping and handling.

By Mail: Benchmark Education Company  
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**Albuquerque Public Schools**  
**January 3, 2018**

Product Code	Benchmark Education Product	Unit Price	Quantity Ordered	Total Price	Discounted Unit Price	Discounted Total Price
	<b>Leveled BookRooms</b>					
XY0752	<b>K-6 Spanish BookRoom with E-Book 1-Year Subscription &amp; THB 6-Year Subscription</b> •1,806 Leveled Books (6 copies of 301 titles) •301 Teacher's Guides •301 Text-Dependent Comprehension Question Cards •214 Downloadable Take-Home Books •7 Comprehension Strategy Assessment Books (formal) •Overview & Assessment Handbook •English & Spanish Skills Trace •6 Comprehension Power Tool Flip Chart Sets •Online Subscription	\$ 17,550	1	\$17,550	\$ 13,150	\$13,150
XY0750	<b>K-2 Spanish BookRoom with E-Book 1-Year Subscription &amp; THB 6-Year Subscription</b> •1,284 Leveled Books (6 copies of 214 titles) •214 Teacher's Guides •214 Text-Dependent Comprehension Question Cards •214 Downloadable Take-Home Books •3 Comprehension Strategy Assessment Books (formal) •Overview & Assessment Handbook •English & Spanish Skills Trace •6 Comprehension Power Tool Flip Chart Sets •Online Subscription	\$ 11,723	1	\$11,723	\$ 9,175	\$9,175
XY0751	<b>3-6 Spanish BookRoom with E-Book 1-Year Subscription</b> •522 Leveled Books (6 copies of 87 titles) •87 Teacher's Guides •87 Text-Dependent Comprehension Question Cards •4 Comprehension Strategy Assessment Books (formal) •Overview & Assessment Handbook •English & Spanish Skills Trace •3 Comprehension Power Tool Flip Chart Sets •Online Subscription	\$ 6,249	1	\$6,249	\$ 4,995	\$4,995
XY0789	<b>K-2 Spanish BookRoom with THB 6-Year Subscription</b>	\$ 10,705	1	\$10,705	\$ 8,495	\$8,495
XY0790	<b>K-6 Spanish BookRoom with THB 6-Year Subscription</b>	\$ 16,242	1	\$16,242	\$ 12,495	
Y10726	<b>Spanish Emergent Leveled Books Set</b> •30 Leveled Books (6 copies of 5 titles) •5 Teacher's Guides (1 per title) •5 Text-Based Question Cards (1 per title)	\$ 208	1	\$208	\$ 195	\$195
Y27906	<b>Spanish Emergent Leveled Books Set II (CCI)</b> •168 Leveled Books (6 copies of 28 titles) •28 Teacher's Guides (1 per title) •28 Text-Based Question Cards (1 per title)	\$ 1,160	1	\$1,160	\$ 1,085	\$1,085
Y11054	<b>Spanish Emergent Leveled Books Single Copy Set (Classroom Starter Packs)</b> •5 Leveled Books	\$ 34	1	\$34	\$ 34	\$34
Y27913	<b>Spanish Emergent Leveled Books Single Copy Set II (Classroom Starter Packs)</b> •28 Leveled Books	\$ 192	1	\$192	\$ 192	\$192
Y31923	<b>Spanish Leveled Books Complete Collection</b>	\$ 8,633	1	\$8,633	\$ 7,650	\$7,650
Y27907	<b>Spanish Early Leveled Books Set (CCI)</b> •222 Leveled Books (6 copies of 37 titles) •37 Teacher's Guides (1 per title) •37 Text-Based Question Cards (1 per title)	\$ 1,704	1	\$1,704	\$ 1,585	\$1,585
Y27914	<b>Spanish Early Leveled Books Single Copy Set</b> •37 Leveled Books	\$ 281	1	\$281	\$ 281	\$281
Y27908	<b>Spanish Early/Fluent Leveled Books Set II (CCI)</b> •42 Leveled Books (6 copies of 7 titles) •7 Teacher's Guides (1 per title) •7 Text-Based Question Cards (1 per title)	\$ 345	1	\$345	\$ 325	\$325
Y27928	<b>Spanish Early/Fluent Leveled Book Set</b> •144 Leveled Books (6 copies of 24 titles) •24 Teacher's Guides (1 per title) •24 Text-Based Question Cards (1 per title)	\$ 1,169	1	\$1,169	\$ 1,065	\$1,065
Y11055	<b>Spanish Early/Fluent Leveled Books Single Copy Set</b> •24 Leveled Books	\$ 193	1	\$193	\$ 193	\$193
Y27915	<b>Spanish Early/Fluent Leveled Books Single Copy Set II</b> •7 Leveled Books	\$ 57	1	\$57	\$ 57	\$57
Y10728	<b>Spanish Lower Intermediate Leveled Books Set</b> •78 Leveled Books (6 copies of 13 titles) •13 Teacher's Guides (1 per title) •13 Text-Based Question Cards (1 per title)	\$ 679	1	\$679	\$ 679	\$679
Y27909	<b>Spanish Lower Intermediate Leveled Books Set II (CCI)</b> •36 Leveled Books (6 copies of 6 titles) •6 Teacher's Guides (1 per title) •6 Text-Based Question Cards (1 per title)	\$ 330	1	\$330	\$ 315	\$315

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Product Code	Benchmark Education Product	Unit Price	Quantity Ordered	Total Price	Discounted Unit Price	Discounted Total Price
Y11056	Spanish Lower Intermediate Leveled Books Single Copy Set •13 Leveled Books	\$ 117	1	\$117	\$ 117	\$117
Y27916	Spanish Lower Intermediate Leveled Books Single Copy Set II •6 Leveled Books	\$ 54	1	\$54	\$ 54	\$54
Y27910	Spanish Intermediate Leveled Books Set (CCI) •96 Leveled Books (6 copies of 16 titles) •16 Teacher's Guides (1 per title) •16 Text-Based Question Cards (1 per title)	\$ 922	1	\$922	\$ 875	\$875
Y27917	Spanish Intermediate Leveled Books Single Copy Set •16 Leveled Books	\$ 153	1	\$153	\$ 153	\$153
Y10729	Spanish Grade 5 Leveled Books Set •66 Leveled Books (6 copies of 11 titles) •11 Teacher's Guides (1 per title) •11 Text-Based Question Cards (1 per title)	\$ 648	1	\$648	\$ 619	\$619
Y10730	Spanish Grade 6 Leveled Books Set •36 Leveled Books (6 copies of 6 titles) •6 Teacher's Guides (1 per title) •6 Text-Based Question Cards (1 per title)	\$ 367	1	\$367	\$ 345	\$345
Y27911	Spanish Upper Intermediate Grade 5 Leveled Books Set II (CCI) •72 Leveled Books (6 copies of 12 titles) •12 Teacher's Guides (1 per title) •12 Text-Based Question Cards (1 per title)	\$ 714	1	\$714	\$ 675	\$675
Y27912	Spanish Upper Intermediate Grade 6 Leveled Books Set II (CCI) •36 Leveled Books (6 copies of 6 titles) •6 Teacher's Guides (1 per title) •6 Text-Based Question Cards (1 per title)	\$ 366	1	\$366	\$ 349	\$349
Y11057	Spanish Grade 5 Leveled Books Single Copy Set •11 Leveled Books	\$ 107	1	\$107	\$ 107	\$107
Y11058	Spanish Grade 6 Leveled Books Single Copy Set •6 Leveled Books	\$ 61	1	\$61	\$ 61	\$61
Y27918	Spanish Upper Intermediate Grade 5 Leveled Books Single Copy Set II •12 Leveled Books	\$ 118	1	\$118	\$ 118	\$118
Y27919	Spanish Upper Intermediate Grade 6 Leveled Books Single Copy Set II •6 Leveled Books	\$ 60	1	\$60	\$ 60	\$60
<b>Anchor Comprehension Workshop</b>						
Y11044	K-6 Spanish Anchor Comprehension Workshop Book & Poster Set •2,280 Leveled Texts (6 copies each of 380 titles) •380 Teacher's Guides (1 per title) •380 Comprehension Question Cards (1 per title) •140 Double-Sided Anchor Comprehension Posters •70 Poster Teacher's Guides •7 Comprehension Strategy Assessment Books (formal) •4 Informal Assessment Books •3 Gr. K-2 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •3 Gr. 3-8 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 23,428	1	\$23,428	\$ 18,965	\$18,965
Y11042	K-2 Spanish Anchor Comprehension Workshop Book & Poster Set •1,272 Leveled Texts (6 copies each of 212 titles) •212 Teacher's Guides (1 per title) •212 Comprehension Question Cards (1 per title) •60 Double-Sided Anchor Comprehension Posters •30 Poster Teacher's Guides •3 Comprehension Strategy Assessment Books (formal) •4 Informal Assessment Books •3 Gr. K-2 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 11,665	1	\$11,665	\$ 9,835	\$9,835
Y11043	3-6 Spanish Anchor Comprehension Workshop Book & Poster Set •1,008 Leveled Texts (6 copies each of 168 titles) •168 Teacher's Guides (1 per title) •168 Comprehension Question Cards (1 per title) •80 Double-Sided Anchor Comprehension Posters •40 Poster Teacher's Guides •4 Comprehension Strategy Assessment Books (formal) •4 Informal Assessment Books •3 Gr. 3-8 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 12,242	1	\$12,242	\$ 10,325	\$10,325

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Product Code	Benchmark Education Product	Unit Price	Quantity Ordered	Total Price	Discounted Unit Price	Discounted Total Price
Y11032	<b>Spanish Anchor Comprehension Workshop Levels A-E Set</b> •480 Leveled Texts (6 copies each of 80 titles) •80 Teacher's Guides (1 per title) •80 Comprehension Question Cards (1 per title) •20 Double-Sided Anchor Comprehension Posters •10 Poster Teacher's Guides •Comprehension Strategy Assessment Book •4 Informal Assessment Books •Gr. K-2 Comprehension Power Tool Flip Chart Set (for 1 teacher and 6 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 4,293	1	\$4,293	\$ 3,805	\$3,805
Y11033	<b>Spanish Anchor Comprehension Workshop Levels F-I Set</b> •366 Leveled Texts (6 copies each of 61 titles) •61 Teacher's Guides (1 per title) •61 Comprehension Question Cards (1 per title) •20 Double-Sided Anchor Comprehension Posters •10 Poster Teacher's Guides •Comprehension Strategy Assessment Book •4 Informal Assessment Books •Gr. K-2 Comprehension Power Tool Flip Chart Set (for 1 teacher and 6 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 3,808	1	\$3,808	\$ 3,315	\$3,315
Y11034	<b>Spanish Anchor Comprehension Workshop Levels J-M Set</b> •426 Leveled Texts (6 copies each of 71 titles) •71 Teacher's Guides (1 per title) •71 Comprehension Question Cards (1 per title) •20 Double-Sided Anchor Comprehension Posters •10 Poster Teacher's Guides •Comprehension Strategy Assessment Book •4 Informal Assessment Books •Gr. K-2 Comprehension Power Tool Flip Chart Set (for 1 teacher and 6 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 4,406	1	\$4,406	\$ 3,795	\$3,795
Y11035	<b>Spanish Anchor Comprehension Workshop Levels N-P Set</b> •330 Leveled Texts (6 copies each of 55 titles) •55 Teacher's Guides (1 per title) •55 Comprehension Question Cards (1 per title) •20 Double-Sided Anchor Comprehension Posters •10 Poster Teacher's Guides •Comprehension Strategy Assessment Book •4 Informal Assessment Books •Gr. 3-8 Comprehension Power Tool Flip Chart Set (for 1 teacher and 6 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 3,991	1	\$3,991	\$ 3,475	\$3,475
Y11036	<b>Spanish Anchor Comprehension Workshop Levels Q-R Set</b> •162 Leveled Texts (6 copies each of 27 titles) •27 Teacher's Guides (1 per title) •27 Comprehension Question Cards (1 per title) •20 Double-Sided Anchor Comprehension Posters •10 Poster Teacher's Guides •Comprehension Strategy Assessment Book •4 Informal Assessment Books •Gr. 3-8 Comprehension Power Tool Flip Chart Set (for 1 teacher and 6 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 2,570	1	\$2,570	\$ 2,275	\$2,275
Y11037	<b>Spanish Anchor Comprehension Workshop Levels S-U Set</b> •312 Leveled Texts (6 copies each of 52 titles) •52 Teacher's Guides (1 per title) •52 Comprehension Question Cards (1 per title) •20 Double-Sided Anchor Comprehension Posters •10 Poster Teacher's Guides •Comprehension Strategy Assessment Book •4 Informal Assessment Books •Gr. 3-8 Comprehension Power Tool Flip Chart Set (for 1 teacher and 6 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 4,019	1	\$4,019	\$ 3,475	\$3,475

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Y11038	<b>Spanish Anchor Comprehension Workshop Levels V-X Set</b> •204 Leveled Texts (6 copies each of 34 titles) •34 Teacher's Guides (1 per title) •34 Comprehension Question Cards (1 per title) •20 Double-Sided Anchor Comprehension Posters •10 Poster Teacher's Guides •Comprehension Strategy Assessment Book •4 Informal Assessment Books •Gr. 3-8 Comprehension Power Tool Flip Chart Set (for 1 teacher and 6 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 3,137	1	\$3,137	\$ 2,765	\$2,765
Y11041	<b>Spanish Grades K-6 Anchor Comprehension Workshop Book Set</b> •2,280 Leveled Texts (6 copies each of 380 titles) •380 Teacher's Guides (1 per title) •380 Comprehension Question Cards (1 per title) •7 Comprehension Strategy Assessment Books (formal) •4 Informal Assessment Books •3 Gr. K-2 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •3 Gr. 3-8 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 20,762	1	\$20,762	\$ 17,115	\$17,115
Y11039	<b>Spanish Grades K-2 Anchor Comprehension Workshop Book Set</b> •1,272 Leveled Texts (6 copies each of 212 titles) •212 Teacher's Guides (1 per title) •212 Comprehension Question Cards (1 per title) •3 Comprehension Strategy Assessment Books (formal) •4 Informal Assessment Books •3 Gr. K-2 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 10,505	1	\$10,505	\$ 8,890	\$8,890
Y11040	<b>Spanish Grades 3-6 Anchor Comprehension Workshop Book Set</b> •1,272 Leveled Texts (6 copies each of 212 titles) •212 Teacher's Guides (1 per title) •212 Comprehension Question Cards (1 per title) •3 Comprehension Strategy Assessment Books (formal) •4 Informal Assessment Books •3 Gr. K-2 Comprehension Power Tool Flip Chart Sets (for 3 teachers and 18 students) •Responsive Prompts for Comprehension Flip Chart •Additional Fidelity of Implementation Tools and Resources	\$ 10,735	1	\$10,735	\$ 9,095	\$9,095
Y11031	<b>Spanish Grades K-6 Anchor Comprehension Workshop Poster Set</b> •140 Double-Sided Anchor Comprehension Posters •70 Posters Teacher's Guides	\$ 2,666	1	\$2,666	\$ 2,340	\$2,340
Y11029	<b>Spanish Grades K-2 Anchor Comprehension Workshop Poster Set</b> •60 Double-Sided Anchor Comprehension Posters •30 Poster Teacher's Guides	\$ 1,158	1	\$1,158	\$ 1,060	\$1,060
Y11030	<b>Spanish Grades 3-6 Anchor Comprehension Workshop Poster Set</b> •80 Double-Sided Anchor Comprehension Posters •40 Poster Teacher's Guides	\$ 1,508	1	\$1,508	\$ 1,385	\$1,385
<b>Oral Reading Records</b>						
Y09859	<b>Spanish Benchmark Oral Reading Records K-8</b>	\$ 442	1	\$442	\$ 425	\$425
Y09927	<b>Spanish Benchmark Oral Reading Records K-3</b>	\$ 348	1	\$348	\$ 329	\$329
Y09928	<b>Spanish Benchmark Oral Reading Records 4-8</b>	\$ 280	1	\$280	\$ 269	\$269
<b>Professional Development</b>						
PR898	<b>Professional Development including expenses (per consultant per day)</b>	\$2,800	1	\$2,800	\$2,800	\$2,800

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