



ALBUQUERQUE
PUBLIC SCHOOLS

PRICE AGREEMENT NO. 14779

AMENDMENT NO. _____

ALBUQUERQUE PUBLIC SCHOOLS – PROCUREMENT DIVISION
PO BOX 25704
ALBUQUERQUE, NM 87125
PHONE (505) 881-8415
FAX (505) 890-1161

V
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Baillios Appliances
5301 Menaul NE
Albuquerque, NM 87110

SHIP TO

Various APS Locations

ATTENTION

OF

Juan Saiz (505) 345-5661 ext. 38287
Melissa Sanchez (505) 345-5661

DATE	VENDOR NO.
6/22/2017	10305

MGS

The Procurement Code, Sections 12-1-28 through 12-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico Criminal statutes impose felony penalties for illegal bribes, gratuities and kickbacks.

PLEASE SHOW PRICE AGREEMENT NUMBER ON ALL INVOICES, SHIPPING PAPERS, PACKAGES, CORRESPONDENCE, ETC. INVOICE IN DUPLICATE.

ITEMS, TERMS & CONDITIONS

PRICE AGREEMENT

Appliances/Commercial & Residential - Discount from List

Contract Term: 7/1/2017 - 6/30/2021

Per terms and conditions of: Bid No. 17-084MS

Board Approved: 6/21/2017

Pricing Attached

SERVICES AND/OR GOODS TO BE PROVIDED: The Contractor shall provide the good(s) and/or service(s), as defined in this agreement, on an "as ordered basis." This is not an order and no funds are obligated under this Pricing Agreement. Funds are obligated by approved purchase orders on an "as needed basis." Contractor shall receive separate individual Purchase Orders for each individual requests.

MINIMUM AMOUNT: Albuquerque Public Schools does not guarantee a minimum amount of purchases in conjunction with this pricing agreement.

QUOTES AND PAYMENT: The Contractor shall include the APS Pricing Agreement Number on each quote and reflect the price as awarded. If a quote is based on a percentage discount, the quote should document the list price, discount percent, and final price. The invoice submitted for payment shall match the quote and shall note the purchase order number.

Amendments: This Pricing Agreement shall not be altered, changed, or amended except by written agreement signed by both parties.

Reason for Amendment: New Price Agreement

Contact: Martha Cano

Phone: (505) 883-7511

Email: mgcwitham@msn.com

PROCUREMENT DIVISION AUTHORIZED SIGNATURE

Melissa Sanchez
Date 6-22-17

VENDOR AUTHORIZED SIGNATURE

Col. Lytle
Date 6-27-17

ALBUQUERQUE PUBLIC SCHOOLS (APS) GENERAL TERMS AND CONDITIONS

1. INSPECTION. The materials, supplies or services furnished shall be exactly as specified in this order, free from defects in Seller's design, workmanship and materials, and, except as otherwise provided in this order, shall be subject to inspection and test by APS at all times and places. If, prior to final acceptance, any materials, supplies or services are found to be defective or not as specified, APS may reject them, require Seller to correct them without charge, or require delivery of such materials, supplies, or services at a reduction in price which is equitable under the circumstances. If Seller is unable or refuses to correct such defects within a time deemed reasonable by APS, APS may terminate the order in whole or in part. Seller shall bear all risks as to rejected materials, supplies and services and, in addition to any other costs for which Seller may become liable to APS under other provisions of this order, shall reimburse APS for all transportation costs, other related costs incurred, or payments to Seller in accordance with the terms of this order for unaccepted materials, supplies and services. Notwithstanding final acceptance and payment, Seller shall be liable for latent defects, fraud or such gross mistakes as amount to fraud. Any test programs and procedures required by the specifications are in addition to, and do not limit, APS's rights provided in this Paragraph.

2. WARRANTIES. Seller warrants the materials, supplies or services furnished to be exactly as specified in this order, free from defects in Seller's design, labor, materials and manufacture, and to be in compliance with any drawings or specifications incorporated herein and with any samples furnished by Seller. All applicable UGC warranties, express or implied are incorporated herein.

3. ASSIGNMENT. Neither the order nor any interest therein, nor claim thereunder shall be assigned or transferred by the Seller except as authorized in writing by APS. No assignment or transfer shall relieve the Seller from its obligations and liabilities.

4. CHANGES. APS may make changes within the general scope of this order by giving notice to Seller and subsequently confirming such changes in writing. If such changes affect the cost of, or the time required for performance of this order, an appropriate equitable adjustment shall be made. No change by Seller shall be recognized without written approval of APS. Any claim of Seller for an adjustment under this Paragraph must be made in writing within thirty (30) days from the date of receipt by Seller or notification of such change unless APS waives this condition. Nothing in this Paragraph shall excuse Seller from proceeding with performance of the order as changed hereunder.

5. LABOR DISPUTES. Seller shall give prompt notice to APS of any actual or potential labor dispute which delays or may delay timely performance of this order.

6. TERMINATION AND DELAYS. APS may by written notice stating the extent and effective date, terminate this order for convenience in whole or in part, at any time. APS shall pay Seller as full compensation for performance until such termination: (1) the unit or pro rata order price for the delivered and accepted portion; and (2) a reasonable amount, not otherwise recoverable from other sources by Seller as approved by APS with respect to the undelivered or unaccepted portion of this order; provided compensation hereunder shall in no event exceed the total order price. Such amount will be limited to the Sellers actual cost and shall not include anticipated profits. APS may by written notice terminate this order for Sellers default, in whole or in part, at any time, if Seller refuses or fails to comply with the provisions of this order, or so fails to make progress as to endanger performance and does not cure such failure within a reasonable period of time, or fails to make deliveries of the items or services or to perform the services within the time specified or any written extension thereof. In such event, APS may purchase or otherwise secure items or services and, except as otherwise provided herein, Seller shall be liable to APS for any excess costs occasioned APS thereby, including incidental and consequential damages.

If, after notice of termination for default, APS determines that the Seller was not in default or that the failure to perform this order is due to causes beyond the control and without the fault or negligence of Seller (including, but not restricted to, acts of God or of the public enemy, acts of APS, acts of Government, fires, floods, epidemics, quarantine restrictions, strikes, freight embargoes, unusually severe weather, and delays of a subcontractor or supplier due to such causes and without the fault or negligence of the subcontractor or supplier), termination shall be deemed for the convenience of APS, unless it shall be determined that the items or services covered by this order were obtainable from other sources in sufficient time to meet the required delivery schedule.

If APS determines that Seller has been delayed in the work due to causes beyond the control and without the fault and negligence of the Seller, APS may extend the time for completion of the work called for by this order, when promptly applied for in writing by the Seller; and if such delay is due to failure of APS, not caused or contributed by Seller, to perform services or deliver property in accordance with the terms of the order, the time and price of the order shall be subject to change under the Changes Paragraph. Sole remedy of Seller in event of delay by failure of APS to perform shall, however, be limited to any money actually and necessarily expended in the work during the period of delay, solely by reason of delay. No allowance will be made for anticipated profits.

The rights and remedies of APS provided in this Paragraph shall not be exclusive and are in addition to any other rights and remedies provided by law or under this order. As used in this Paragraph, the word "Seller" includes Seller and its sub-suppliers at any tier.

7. AFFIRMATIVE ACTION. Seller shall not maintain or provide racially segregated facilities for employees at any establishment under his control. Seller agrees to adhere to the principle set forth in Executive Order 11246 and 11375, and to undertake specifically to maintain employment policies and practices that affirmatively promote equality of opportunity for minority group persons and women; to take affirmative steps to hire and promote women and minority group persons at all job levels and in all aspects of employment; to communicate this policy effectively to all persons concerned within Seller's company, with outside recruiting services and the minority community at large; to provide APS on request a breakdown of its labor force by ethnic group, sex, and job category; and to discuss with APS its policies and practices relating to its affirmative action program.

8. INDEMNIFICATION AND INSURANCE. Seller assumes the entire responsibility and liability for losses, expenses, damages, demands and claims in connection with or arising out of any actual or alleged personal injury (including death) and/or damage or destruction to property sustained or alleged to have been sustained in connection with or arising out of the performances of the work by Seller, its agents, employees, subcontractors or consultants, except to the extent of liability arising out of the negligent performance of the work by or willful misconduct of APS. Seller shall indemnify and hold harmless APS, its officers, agents, and employees from any and all liability for such losses, expenses, damages, demands, and claims and shall defend any suit or action brought against any or all of them based on any actual or alleged personal injury or damage and shall pay any damage costs and expenses including attorneys' fees, in connection with or resulting from such suit or action.

Seller agrees that it and its subcontractors will maintain public liability and property damage insurance in reasonable amounts covering the above obligation and will maintain workers' compensation coverage covering all employees performing this order on premises occupied by or under the control of APS.

9. PATENT AND COPYRIGHT INDEMNITY. Seller shall pay all royalty and license fees relating to deliverables and other items covered hereby. In the event any third party shall claim that the reproduction, manufacture, use or sale of goods or items covered hereby infringes any copyright, trademark, patent, or other intellectual property rights, Seller shall indemnify and hold APS harmless from any cost, expense, damage, or loss resulting therefrom.

10. DISCOUNTS. APS will take advantage of prompt payment discounts whenever possible; however these will not be used as a means to determine the low responsive and responsible bidder. Any discount period will not begin until the materials, supplies or services have been received and accepted and a correct invoice submitted for payment, if testing is required, discount period will not begin until such tests are satisfactorily completed.

11. CONTINGENCY FEES. Seller warrants that no person or selling agency has been employed or retained to solicit or secure this order upon an agreement or understanding for a commission, percentage, brokerage or contingent fee excepting bona-fide employees or bona-fide established commercial or selling agencies maintained or utilized by Seller for the purpose of securing business. For violation or breach of this warranty, APS shall have the right to annul this order without liability or, at its discretion, to deduct from this order, price or consideration or otherwise recover the full amount of such commission, percentage, brokerage or contingent fee.

12. PENALTIES. The New Mexico Procurement Code (NMSA 1978) imposes civil and criminal penalties for its violation. In addition, New Mexico criminal statutes impose penalties for bribes, gratuities and kickbacks.

13. TITLE AND DELIVERY. Title to the materials and supplies passed hereunder shall pass to APS at the F.O.B. point specified subject to the right of APS to reject upon inspection. For any exception to the delivery date specified, Seller shall give prior notification and obtain approval thereto from APS's Purchasing Department. Order is subject to termination for failure to make timely delivery.

14. TAX STATUS. APS holds a Class 9 Nontaxable Transaction Certificate and is exempt from payment of tax on the purchase of tangible personal property. This certificate will be issued upon request. It is not valid for the purchase of services including construction, or materials that become part of a construction project or for the lease of property. Seller is responsible for payment of all applicable taxes, which will be added to invoice as a separate item at the current rate.

15. APPLICABLE LAWS. If this order is a subcontract under a U.S. Government Prime Contract, applicable clauses of the Federal Acquisition Regulations are incorporated herein by reference. Any provision required to be included in a contract of this type by any applicable and valid Executive Order, federal, state or local law, ordinance, rule or regulation also shall be deemed to be incorporated herein. Any contract or litigation resulting from acceptance of this purchase order will be construed according to the laws of the State of New Mexico unless otherwise stated.

TECHNICAL SPECIFICATIONS CONTINUED

As a minimum, the following information must appear on all Delivery Tickets and Invoices:

- Price Agreement Number
- Purchase Order Number
- Work Order Number or Warehouse Stock Notation
- Location Number
- Craft Code
- List Price
- Discount Percent Off
- Final Price

9. **Delivery:** Delivery to be F.O.B. destination, including cost, insurance, and freight to any school site or administrative site within the District. All are within the general metropolitan area. Quantities requested by APS will be on an "as needed" basis.

Suppliers are encouraged to visit any site as needed to determine working space, area limitations, loading zones, etc. Delivery to location must be organized with a minimum of disruption to the classroom setting and must be accomplished as expeditiously as possible.

Deliveries will be made at various times during the contract period. APS requires that the Appliance Equipment be delivered to each site, physically unloaded, taken to a specific building, assembled, and set in place. This exact location will be determined at time of order placement. Delivery must be carefully coordinated with APS. District personnel will be on site(s) at the day and time specified for delivery. There are no docks. If your carrier is unable to enter a school building because of insurance or union considerations, this will be a factor in bid award. Drop shipments will not be accepted. The F.O.B. point is as defined in Pricing, Paragraph 5.

Delivery times quoted must be accurate. Failure to meet the quoted times may result in cancellation of contract and an alternate bidder will be assigned at the discretion of APS.

10. **Warranty/Guarantee:** All bidders must guarantee full satisfaction of their products' use or permit unsatisfactory product to be returned collect for full money refund. Bidders will replace damaged items at no cost to APS. This bid is appliance/commercial & residential equipment. Warranty terms shall be stated where requested on the bid and must be, as a minimum, the manufacturer's best preferred warranty.

List your warranty period for each manufacturer's product you are bidding. *Frigidaire - 1 yr parts/labor. Whirlpool/Maytag/Kitchenaid
Amana - 1 yr parts & labor. GE - 1 yr parts & labor.*

11. **Method of Award:** APS will award to the responsible and responsive bidder(s) who shall offer the deepest discount for comparable product. Bid any or all categories. APS reserves the right to make multiple awards as may be necessary to have all product categories represented or as may otherwise be in the best interest of the District.

12. **Protection of Adjacent Surfaces:** The contractor shall take all measures necessary during the course of delivery to protect existing property including adjacent surfaces, equipment, electrical systems, piping, sidewalks, and landscaping from damage and shall repair promptly any such damage at his own expense and to the satisfaction of Albuquerque Public Schools.

Bailios Appliances

Firm Name

Bid No. 17-084MS

APPLIANCES/Commercial & Residential

**Item
No. Description**

In the interest of fairness and sound business practice, please provide the following information regarding your company. No value will be assigned but it will be a factor in determining the responsive and responsible bidder(s). APS reserves the right to request additional information as necessary.

NOTE: Your bid will be rejected if the following information is not provided on these pages.

- 1. Categories, Commercial/Residential Appliances** (but not limited to the following): Stove(s), Refrigerator(s), Dish Washer(s), Washer(s), Dryer(s), Ice Maker(s), Steam Table(s), Portable Hot/Cold Station(s), Cooler(s)
- 2 Pricing:** Vendor shall ensure that pricing proposed in this Bid and in the future is equal or better than any established contracts (GSA, US Communities, TCPN, CES, etc.) the vendor might hold.

If awarded any quotes and payments shall reflect the price as awarded. If a quote is based on a percentage discount, the quote should document the list price, discount percent, and final price per line item. The invoice submitted for payment shall match the quote and shall note the purchase order number.

Vendors shall submit discount pricing on manufacturers that they represent in the following format:

Manufacturer	Discount amount - off manufacturers list price	Delivery and installation cost	Lead Time
Ex: ABC Comp.	25%	\$0.00	4-6 weeks
GE	20%		1 week
MAYTAG	20%		1 week
Whirlpool	20%		1 week
SAMSUNG	20%		1 week
LG Appliances	20%		1 week
Frigidaire	20%		1 week
Witcher Aid	20%		1 week
Bosch	20%		1 week

Baillos Appliances

Firm Name

Bid No. 17-084MS

APPLIANCES/Commercial & Residential

Item

No. Description

3. **Contract Designee:** (Name of person assigned to APS account. Include telephone and fax number. Please notify APS if contract designee changes.)

Janice Garham 505-889-3001

Fax 505 889-3010

4. **Special Quotation/Reference/Account Number:** (Optional. If applicable, indicate type and number.)

Account # APS

5. **Order Address:** (Mailing address for orders)

5301 Menaul NE.

Albuquerque, NM 87110

6. **Remit Address:** (Mailing address for payments)

308 Menaul NE.

Albuquerque, NM 87107

Barlino's Appliances

Firm Name

Bid No. 17-084MS

APPLIANCES/Commercial & Residential

Item

No. Description

7. Specify any exceptions and conditions that your company may require.

None

8. What is your Return Policy? (Specify your return goods policy, restocking charges, exchanges, etc.)

30 days money back on unused/un-opened.
20% restocking on used/out of box items.

9. Please explain your discount procedures as it applies to your invoice. (i.e. discount based on unit price, total extension of unit price, total order, etc.) **APS PREFERS DISCOUNT BY TOTAL ORDER.**

Discount is given by total order & listed
on each invoice.

10. Add any other information regarding ordering procedures that has not been discussed that you wish to have considered.

None

Baillos Appliances

Firm Name

Bid No. 17-084MS

APPLIANCES/Commercial & Residential

Item

No. Description

11. Does your company have a buyer's guide either in computer form or on disk? If so, please include one copy/disk with your bid and briefly explain what is on computer form/disk (i.e. catalog number, description, page number, etc.)

No buyers guide Information on
manufacturer & models can be given
upon request.

PRICING STATEMENT
Bid No. 17-084MS
Appliances/Commercial/Residential – Discount from List

The undersigned certifies that he or she has not either directly or indirectly entered into any action in restraint of free competitive Bidding in connection with this solicitation, and agrees to furnish the equipment, materials, and supplies as required, within the time specified under the conditions imposed, and at the price indicated.

Signature of Authorized Representative: Rob Kyath

Contractor's License #: N/A
(If Applicable)

Type or print name of above: Rob Kyath

Name of Firm: Baillie Address: 5301 Menaul NE, Blvd

Telephone No.: 505-883-7511 Albuquerque, NM 87110

Veterans Preference Certification No. (if applicable): N/A

Contact information for Sales Department:

Contact information for POs/Invoicing/Etc.:

Name of Contact: Martha G. Cano

Name of Contact: Janice Borham

Telephone No.: 505 883 7511 or
Mobile 505-2205831

Telephone No.: 505 889-3001

Email Address: mgc.witham@msn.com

Email Address: janiceg@builderssource.com

***** IF ANY OF THIS CONTACT INFORMATION CHANGES, IT IS THE RESPONSIBILITY OF THE CONTRACTOR TO IMMEDIATELY NOTIFY APS PROCUREMENT. *****

Description	Discount amount off manufacturer list price	Lead Time	Delivery and Installation Cost	Warranty Period	Any exceptions and conditions that your company may require	Discount procedures at it applies to your invoice	Add other information regarding ordering procedures that has not been discussed that you wish to have considered.	Return Policy
Company Ballios	GE 20%, Maytag 20%, Whirlpool 20%, Samsung 20%, LG, 20%, Frigidaire 20%, Kitchenaid 20%, Bosch 20%	1 week	\$0	Frigidaire - 1 yr parts/labor Whirlpool/Maytag/KitchenAid/ Amana - 1 yr parts/labor. GE - 1 yr parts/labor	None	Discount is given by total order & listed on each invoice	None	30 days money back on unused/un-opened items. 20% restocking on used/our of box items.