



# ALBUQUERQUE PUBLIC SCHOOLS

Procurement Division

*Expect Great Things!*

Winston Brooks  
SUPERINTENDENT

Mark Heckart, CPM  
DIRECTOR/PROCUREMENT OFFICER

JULY 21, 2011

**BID:** 12-010RR-SL Wax, Wax Stripper, and Floor Care on Demand  
for APS

**DATE:** August 23, 2011

**TIME:** 9:00 a.m.

**LOCATION:** Albuquerque Public Schools  
**(Address for Procurement Department  
Hand or Courier Delivery)** 6400 Uptown Blvd NE, Suite 600W  
Albuquerque, NM 87110

**U.S. MAIL DELIVERY:** Albuquerque Public School  
Procurement Department  
P.O. Box 25704  
Albuquerque, NM 87125  
**(Allow appropriate time for delivery to the Procurement  
Department location before the deadline time and date.)**

**CONTACT:** Robert Russell, District Buyer  
[russell\\_r@aps.edu](mailto:russell_r@aps.edu) (505) 878-6123

**SPECIAL INSTRUCTIONS:** Complete Bid/RFP documents as required. Your response must be received in the APS Procurement Department prior to the specified date and time regardless of delivery option selected. **Late bids are not accepted and will be returned unopened.** To ensure proper identification and handling, clearly indicate the Bid/Proposal Number and the Opening Date and Time on the outside of the sealed response envelope.

sls

6400 Uptown Blvd NE, Suite 600W Albuquerque, NM 87110 505.878.6126 505.830.1161 fax

**Strategic  
Direction:**



Excellence in Academic  
Achievement in a  
Standards-Based Approach



Quality, Safe Learning  
and Working Environments



Effective and Efficient  
Systems

**BID NO. 12-010RR-SL**  
**WAX, WAX STRIPPER, AND FLOOR CARE ON DEMAND FOR ALBUQUERQUE PUBLIC SCHOOLS**

**INTENT:** Albuquerque Public Schools (APS) invites you to bid on a requirements contract for **Wax, Wax Stripper, and Floor Care on Demand** in accordance with the attached specifications.

**INFORMATION FOR BIDDERS**

1. **Contract Documents:** The bidding information included in this packet and listed below constitute the contract documents. The bidder's signature signifies his full understanding of the terms and conditions of this bid. The award of the contract shall be made by a Purchase Order issued by APS to the contractor and shall bind the contractor to the terms of the contract documents.
  - Information for Bidders
  - General Terms and Conditions
  - General Conditions
  - General Requirements
  - Specifications and Pricing
  - Conflict of Interest and Debarment/Suspension Certification Form
  - Terms and Conditions (Signature Page)
2. **Preparation of Bids:** Each bid must be submitted on the prescribed form. All blank spaces for bid prices must be filled in with ink or typewritten. Corrections shall be initialed in ink by the person signing the bid. Each bid must be submitted in a sealed envelope bearing on the outside the name and address of the bidder and the bid number as listed on the Bid Invitation. Improper identification may result in premature opening of, or failure to open bid. **An authorized representative of the company must sign all bids.**
3. **Receipt and Opening of Bids:** Bids must be prepared and submitted in accordance with the provisions hereof. APS reserves the right to reject all bids if all bids exceed the available funds. Any bid may be modified or withdrawn prior to the scheduled time for the opening of bids or authorized postponement thereof. Any bid received after the specified time for the opening of bids shall not be considered.

Procurement law requires sealed bids or proposals. Therefore, APS cannot accept bids, which are transmitted using facsimile equipment. This may not apply to amendments or addenda, which do not refer to pricing, or to the transmittal of supplemental product literature, drawings, and the like. Please refer the specific situation to the buyer for clarification before processing.

4. **Qualifications of Bidder:** APS may make such investigations as necessary to determine the ability of the bidder to perform the work, and the bidder shall furnish all such information and data for this purpose as APS may request. APS reserves the right to reject any bid if the evidence submitted by, or investigation of, such bidder fails to satisfy APS that such bidder is qualified to carry out the obligations of the contract and to complete the work described therein.

Bidder shall also construe this provision to incorporate any necessary investigation and/or monitoring during the life of the contract to enforce any current policy of the Board of Education such as, but not limited to, no smoking or alcoholic beverages on APS property. As a general rule, any such regulation or law that applies to APS personnel shall be deemed to be in force for contractor's work force occupying any work site.

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**INFORMATION FOR BIDDERS CONTINUED**

5. **Familiarity with Conditions:** Clarification of bidding procedures may be made by contacting APS Procurement Division, Robert C. Russell, Buyer, telephone number (505) 878-6123; for clarifications of the specifications or other technical aspects of this bid may be made by contacting APS Stock Control, Debbie Tesso, telephone number (505) 848-8847. **Bidders must have acquainted themselves with all conditions affecting this contract before submitting a bid.** No claim shall be made nor will one be allowed the contractor for negligence, misunderstanding, or error in this regard.
- Bidders shall carefully examine the proposed contract documents to obtain first-hand knowledge of all proposed work. Contractors will not be entitled to any additional compensation or any extension of the contract time for conditions which can be determined by examining current work requirements and the proposed contract documents. Submission of a bid constitutes a representation by the bidder that the bidder has made all appropriate examinations, investigations and analysis and has made provision as to the cost thereof in his bid.
6. **Conditional Bids:** Bids in which acceptance is in some manner restricted or conditioned by the bidder will be reviewed by APS. If the limitations imposed are not in the best interest of APS or are prejudicial to other bidders, bid will be rejected.
7. **Multiple Offers:** APS will not select from multiple offers on a single document. If bidder offers more than one brand and/or price per item, the (1) as specified or the (2) most expensive will be considered as the primary bid. Other offers will not be evaluated unless the primary bid is low in its own right. If you wish to offer an alternate bid in addition to your regular bid, make extra copies of the necessary pages (including the signature pages) and submit as Bid #2. Each bid must stand-alone and comply with the terms and conditions of the contract.
8. **Records:** Records shall be maintained by the contractor in compliance with municipal, federal, or state laws, ordinances, codes, and this contract. At any time during normal business hours and as APS may deem necessary, there shall be made available to APS for examination all of contractor's records with respect to all matters covered by this agreement. APS may audit, examine and/or make excerpts or transcripts from such records including but not limited to invoices, materials, payrolls, records of personnel, conditions of employment or any other such data as may be pertinent.
9. **Awards:** APS reserves the right 1) to award bid received on the basis of individual items, or groups of items, or on the entire list of items; 2) to reject any or all bids or any part thereof; 3) to waive any informality in the bids; and 4) to accept the bid that is in the best interest of APS. Bid award will be made to the low responsible and responsive bid taking into consideration prior qualifications and capabilities of the bidder, availability of funds and any other relevant factors. **It is the responsibility of the bidder to inquire as to the status and/or subsequent award of bids.**
10. **Tax Requirements:** APS holds a Class 9 Tax Exemption Certificate and is exempt from payment of taxes on tangible personal property. A NTTC will be issued on request. Bid is for product only.
11. **Protest:** Any bidder, offeror, or contractor who is aggrieved in connection with a procurement may protest to the Procurement Division, Albuquerque Public Schools. The protest shall be submitted in writing fifteen (15) calendar days after the fact or occurrences giving rise thereto.

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**INFORMATION FOR BIDDERS CONTINUED**

12. **The Procurement Code:** The Procurement Code, Sections 13-1-21 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for illegal bribes, gratuities, and kickbacks. If your company is approached by any person seeking to receive favors, gratuities, kickbacks, either monetary or in kind, in connection with the performance of this contract, please contact the Purchasing Director at (505) 878-6112 or the Director of Internal Audit at (505) 880-3724.
13. **Promotional Gifts and Activities:** APS policy prohibits the distribution of jackets, shirts, caps or any other clothing items with company or product logo or any other form of advertising to its employees. Furthermore, APS employees are prohibited from entering drawings, contests, or other promotional/advertising activities with vendors or potential vendors in connection with a procurement action.

**GENERAL TERMS AND CONDITIONS**

The submission of a bid will indicate that the bidder has read the terms and conditions, understands the requirements and that bidder can supply item(s) specified.

No contract exists on the part of Albuquerque Public Schools until a written Blanket Purchase Order (BPO) is executed. Issuance of a BPO will be considered sufficient notice of acceptance on contract.

It is mutually understood and agreed that the successful bidder(s) shall not assign, transfer, convey, sublet or otherwise dispose of the purchase order, contract, or his right, title, or interest therein, or power to execute such purchase order or contract to any other person, company or corporation without the previous written consent of Albuquerque Public Schools.

Albuquerque Public Schools reserves the right to return supplies which do not meet specifications indicated in Bid at bidder's expense. Bidder guarantees supplies delivered are standard, new, regular stock, and living, as applicable.

Failure to examine any specifications and/or instructions will be at bidder's risk.

**GENERAL CONDITIONS**

1. **Contract Modification:** No oral statement by any person shall modify or otherwise affect the terms, conditions, specifications, or price agreements stated in this contract. This contract is the final expression of the agreement between parties unless amended in writing by the Procurement Division.

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**WAX, WAX STRIPPER, AND FLOOR CARE ON DEMAND FOR ALBUQUERQUE PUBLIC**  
**SCHOOLS**

**GENERAL CONDITIONS CONTINUED**

**Contract Modification Continued:** Submit all questions about the proposed contract specifications including any discrepancies, omissions, or ambiguities noted by any bidder to the appropriate APS Contact person. If appropriate, APS Procurement Division will issue a written addendum that shall thereafter become part of the bid documents and proposed contract documents. Oral interpretations other than routine clarification and the like, if given shall not be binding unless reduced to a written addendum issued prior to bid opening. All bids shall be responsive to and include any addenda issued prior to bid opening.

2. **Cancellation:** Failure to comply with the terms of the contract documents and/or unsatisfactory performance on the job will constitute grounds for cancellation of the contract. If, after consultation between APS using departments, APS Procurement Department, and the Contractor, grounds for cancellation still exist, immediate notification of cancellation will be provided in writing by the Procurement Department. Upon such notification, the Contractor shall cease work immediately and shall submit an invoice for work satisfactorily completed to date. No allowance will be made for anticipated profits.

APS may by written notice stating the extent and effective date, cancel the contract for convenience, in whole or in part, at any time. APS shall pay contractor as full compensation for performance until such cancellation (1) the unit or prorated order price for the delivered and accepted portion and (2) a reasonable amount, not otherwise recoverable from other sources by contractor as approved by APS with respect to the undelivered or unaccepted portion of the order; provided compensation shall in no event exceed the total contract price.

3. **Purchase Order and Invoicing Procedures:** Following bid award, a Blanket Purchase Order (BPO) will be issued to the successful bidder(s) on all awarded bid materials for the duration of the contract. Actual quantities of award materials requested by APS and delivered by bidder will be charged to a Purchase Order number referencing the BPO. Delivery shall be ticketed separately, showing the APS Purchase Order, delivery location, and the full signature with printed name underneath of employee receiving the material(s). Initials only are not acceptable and will not be processed for payment.

All itemized invoices must clearly reference appropriate bid pricing, item number, and PO number and shall be submitted to Accounts Payable, P.O. Box 25704, Albuquerque, New Mexico 87125, telephone number (505) 880-3799.

When applicable, final invoice for each delivery shall be accompanied by all required guarantees, releases of lien and/or other submittal required by the contract.

4. **Prompt Payment:** APS will strive to meet or exceed prompt payment terms as may be established by statute. Late payment charges may be assessed on any unpaid balance over sixty (60) days in arrears at the rate of one and one-half (1.5%) per month. APS **will not** automatically include late charges in your payment. Late charges must be properly documented with separate invoice showing invoice numbers, amount, date, and computation to verify charges. Typically payment schedule will be 30-45 days.

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**WAX, WAX STRIPPER, AND FLOOR CARE ON DEMAND FOR ALBUQUERQUE PUBLIC SCHOOLS**

**GENERAL REQUIREMENTS**

1. **Scope of Work:** The purpose of this bid is to establish pricing for an indefinite quantity of wax, wax stripper and floor care supplies from authorized companies for product on demand. Orders will be placed as needs develop. **PLEASE DO NOT BID UNLESS YOU HAVE AUTHORIZATION TO SELL WAX, WAX STRIPPER, AND FLOOR CARE IN THE STATE OF NEW MEXICO AND ARE A LEGITIMATE REPRESENTATIVE OF THE ITEMS REQUESTED.**
  
2. **Contract Period:** Any contract issued as a result of this solicitation will be in effect for a one (1) year period after date of award. Contingent upon funding and mutual agreement of the parties, contract may be extended for three (3) additional year periods. Price escalation will be considered for the renewal periods only upon receipt of written request from contractor stating reason for the escalation request and the amount being requested. Justifying documentation must accompany price escalation request. Escalation will not be allowed for any reason not related to market conditions related to the Scope of Work. If prices should decrease in the market, APS should benefit from any market fluctuation which would derive savings. Contractor may decline renewal with no penalty and APS will re-bid.

Although this contract is being bid on behalf of APS Materials Management, individual schools/departments, state agencies or local public bodies will be referred to the successful Contractor in the event of requirements that can be adapted to the specified items awarded.

3. **Pricing:** Bids are to be submitted according to the pricing structure on page 1 through 16. All pricing will be F.O.B. Destination including cost, insurance, and freight. F.O.B. destination shall be interpreted as final site as specified by APS. **BIDDER OWNS GOODS IN TRANSIT.**
  
4. **Brand Names:** Brand names as may be specified are for the bidder's reference as to level of quality of characteristics desired. This is not a preference or an endorsement on the part of APS. APS will consider "or equal" product in evaluation. "As Specified" is defined as the exact brand referenced in the description. Notations under brand/model number which indicate "A/S" or "As Specified" shall bind the bidder to furnish exactly that brand. Indicate your stock number(s) as may be applicable. "Inclusive" notations indicate that those items will be awarded as a group.

APS assumes a direct correlation between items bid and items shipped. "As specified" is defined as the exact brand and model referenced in the bid specifications. Product awarded based on bid results wherein actual shipment does not conform to the exact product or packaging quoted will be returned at the full expense of the seller, who shall be further liable for such excess costs as APS may incur in purchasing replacement materials elsewhere. Attempts to ship non-conforming merchandise and offer a later discount as an inducement to keep the product will be refused.

5. **Quantities:** The estimated quantities as shown are a projected/proportional annual usage based on historical data. This is not a commitment to purchase. The information is included to provide a potential bidder with some idea of possible contract activity.

What is your minimum order (quantity, dollars, etc.)? \_\_\_\_\_

6. **Packaging:** APS will not require a vendor to break even cartons at time of order. The required quantity will be adjusted +/- to accommodate the vendor's stated packaging. If no adjustments are noted,

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packaging will be assumed to be as specified with no deviations. Leave no reasonable doubt as to what you intend to furnish in satisfaction of any potential order.

**GENERAL REQUIREMENTS CONTINUED**

7. **Delivery:** Prompt delivery is of the essence and may be a factor in determining the successful bidder; therefore, delivery time after receipt of order must be stated in definite terms.

Ship all orders in a single shipment whenever possible. Partial shipments of less than 25% of the order quantity for any line item will **not** be accepted and will be **returned to shipper at shipper's expense**. All items are for one shipment delivered to APS Materials Management Warehouse Facility, 912 Oak Street SE, Albuquerque, New Mexico 87106. **Supplier will be required to call Debbie Tesso, Stock Control Lead Specialist at (505) 848-8847, 24 hours in advance to make delivery arrangements.**

Delivery times quoted must be accurate. Failure to meet the quoted times may result in cancellation of contract and an alternative bidder will be assigned at the discretion of APS.

What is your current lead-time after receipt of order? \_\_\_\_\_

8. **Pallet Requirements:** Any shipments received as a result of purchase orders generated from awards on this solicitation shall be palletized if the quantity of cartons in the shipment is more than twenty (20) and/or if the total shipment weight exceeds two hundred (200) pounds.

Palletized product(s) must be shrink-wrapped to avoid shifting in transit and during unloading. Palletized products must not exceed four feet in height.

All palletized cartons shall have externally facing labels identifying cartons and quantity. It is acceptable to mix products on a single pallet as long as smaller quantities of like items are placed together toward the top and the entire pallet is stacked as may be physically and commercially sensible.

**Purchase orders will not specify palletizing requirements. Bidder's signature on this bid signifies understanding and acceptance of APS pallet requirements. APS reserves the right to reject shipments that are not palletized.**

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**GENERAL REQUIREMENTS CONTINUED**

9. **Samples, Product Information and Technical Specifications:** Samples, product information and/or technical data are required when submitting a bid for items other than as specified. APS does not provide written request for samples other than this bid. The burden of proof shall lie with the bidder. If the item specifications require samples other than as indicated in this clause, the specifications shall govern.

Please note the bid specifications carefully. If a sample is required, please submit under separate cover unless item is very small and can be enclosed in your regular bid envelope. Sample product must reference the bid number, item number, and your company.

Regardless of instructions, APS reserves the right to request samples at any time during the evaluation process. The samples received will be used to determine quality, durability, and compliance with specifications. All samples are to be of the same quality as those materials to be supplied by the successful bidder(s) upon bid award. They shall be free of charge and be submitted and removed by the bidder at their expense. Award samples may be held for comparison with deliveries. APS shall not be held responsible for any samples damaged or destroyed in examination or testing. Bidder will have five (5) working days after notification to supply the desired item(s). Samples not received within the five day time period will disqualify the bidder as non-responsive. Samples not removed within ten (10) days after notice to the bidder will be regarded as abandoned and APS shall have the right to dispose of them as its own property.

Successful bidder(s) must provide catalogs, brochures, cross-reference sheets and/or related literature as needed by APS.

10. **Electronic Catalog:** Can your company provide electronic catalogs? If so, what are your electronic catalog capabilities?

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11. **Warranty/Guarantee:** All bidders must guarantee full satisfaction of their products' use or permit unsatisfactory product to be returned collect for full money refund. Bidders will replace damaged items at no cost to APS.

**Warranty/Guarantee Continued:** Warranty terms shall be stated where requested on the bid and must be, as a minimum, the manufacturer's best preferred warranty. Your bid prices will be assumed to be valid for 90 days unless otherwise specified.



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\_\_\_\_\_  
**FIRM NAME**

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Page 1

<b>ITEM</b>	<b>QUANTITY</b>	<b>DESCRIPTION</b>	<b>STOCK NO.</b>
1	288 EACH	<b>Stock #10502 - MOP BUCKET W/WRINGER</b>	103280

35 quart heavy duty plastic bucket with down press wringer (#SW5) which accommodates 12 - 36 oz. mops. Comes with standard 3" non-marking casters. High back at wringer ledge area helps eliminate muscle and back strain. Has pour spout that prevents splash and spill. Color: Yellow. To be as Continental #335-37YW or equal. **SAMPLE OR COMPATIBLE LITERATURE REQUIRED IF NOT BIDDING AS SPECIFIED**

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
2	864 BOX	<b>ICE MELT 50# BOX</b>	104300

Granules that make a slip-resistant surface and will continue to melt long after application. Will work under difficult snow and ice conditions with protection for concrete and metal. **MUST BE IN A 50# BOX. 40-44 Boxes/Pallet. To be as Sno Plow #SD 1055 or equal. SAMPLE OR COMPATIBLE LITERATURE REQUIRED IF NOT BIDDING AS SPECIFIED**

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
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**WAX, WAX STRIPPER, AND FLOOR CARE ON DEMAND**

\_\_\_\_\_  
**FIRM NAME**

\_\_\_\_\_  
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<b>ITEM</b>	<b>QUANTITY</b>	<b>DESCRIPTION</b>	<b>STOCK NO.</b>
3	3600 CTN	<b>Stock #10528 - FLOOR FINISH, WAX 20% - 23% NON-VOLATILE SOLID</b>	104901

Product shall be 20% -23% non-volatile solids. Floor finish, self-polishing product of the terpolymer class, recommended for use on all types of flooring, including asphalt, rubber and vinyl tile, linoleum, cork, marble, terrazzo and painted or varnished surfaces. Coverage shall be no less than 1500 to 2500 square feet per gallon. Product shall have excellent resistance to black-marking, abrasion and scuffing. Specific gravity 1.026% to 1.032%, Flash point: None. Film gloss must be standing over all flooring types. PH 8.5 - 8.9, Drying time, 20 Minutes, walk-on time 30 minutes. Can be scrubbed with mild, non-ammoniated detergents with no adverse effects. Must meet or exceed CSPA (Consumer Speciality Products Association) and ASTM (American Society for Testing Materials) slip resistance standards of 0.5 minimum as determined by ASTM D-2047. Removable with conventional type floor polish strippers. 5 Gallon/Cartron. To be as Unisource Outstanding or equal. IF NOT BIDDING AS SPECIFIED SAMPLE REQUIRED FOR TESTING (MINIMUM ONE 5 GALLON CARTON) TECHNICAL DATA AND MSDS ALSO REQUIRED

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
4	2400 CAN	<b>Stock #10565 - WAX STRIPPER</b>	108990

Floor polish stripper. Must contain no objectionable odor during use and leave no residual odor. Cleaner should flow readily when poured from the container, free from any sediment. Should contain no phosphates. Stripper must remove all floor finish products. 5 gallon/carton. To be as Unisource Superstrip or equal. IF NOT BIDDING AS SPECIFIED SAMPLE REQUIRED FOR TESTING (MINIMUM ONE 5 GALLON CARTON) TECHNICAL DATA & MSDS ALSO REQUIRED

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
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**WAX, WAX STRIPPER, AND FLOOR CARE ON DEMAND**

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<b>ITEM</b>	<b>QUANTITY</b>	<b>DESCRIPTION</b>	<b>STOCK NO.</b>
5	600 GAL	<b>Stock #10543 - DUST MOP TREATMENT</b>	107060

Special formula that causes dust particles to cling to dust mops. Helps remove oil-based stains and water based stains without any buildup. Contains no wax. One (1) Gallon container. To be as Stearns #ST-1263 or equal. **SAMPLE REQUIRED IF NOT BIDDING AS SPECIFIED.**

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
6	288 EACH	<b>Stock #10531 - DUST MOP COVER, WEDGE</b>	106020

Triangle dust mop that lies flat for use in tight areas like offices, under furniture, etc. Durable nylon yarn that measures 12" x 17". To be as Wilen #C501000, Magnolia #5101R, Golden Star #AWE303ITW or equal. **SAMPLE REQUIRED IF NOT BIDDING AS SPECIFIED**

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
7	600 EACH	<b>Stock #10532 - DUST MOP COVER 72"</b>	106180

72" natural mop cover, sewn onto a synthetic open-back style 5" back. High grade material assures long life. To be as Magnolia #5172, Golden Star #AD172W or equal. **SAMPLE REQUIRED IF NOT BIDDING AS SPECIFIED**

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
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ITEM	QUANTITY	DESCRIPTION	STOCK NO.
8	432 EACH	Stock #10533 - DUST MOP FRAME - SWIVEL 24"	106185

Swivel snap dust mop frame 5" x 24". Constructed of rust resistant plated metal wire for long life. To be as Magnolia #5124F, Golden Star #FQC24 or equal. SAMPLE OR COMPATIBLE LITERATURE REQUIRED IF NOT BIDDING AS SPECIFIED

BRAND/MODEL NO.	YOUR PACKAGING	UNIT PRICE	TOTAL PRICE
9	288 EACH	Stock #10534 - DUST MOP FRAME - SWIVEL 36"	106190

Swivel snap dust mop frame 5" x 36". Constructed of rust resistant plated metal wire for long life. To be as Magnolia #5136F, Golden Star #FQC36 or equal. SAMPLE OR COMPATIBLE LITERATURE REQUIRED IF NOT BIDDING AS SPECIFIED

BRAND/MODEL NO.	YOUR PACKAGING	UNIT PRICE	TOTAL PRICE
10	2400 EACH	Stock #10535 - DUST MOP REFILL COVER 24" SWIVEL	106195

24" all cotton disposable dust mop designed for economical use. Tufted construction and tough Tytar backing. 3 1/4" back. To be as Golden Star ADI 24W, Magnolia #5124 or equal. SAMPLE REQUIRED IF NOT BIDDING AS SPECIFIED

BRAND/MODEL NO.	YOUR PACKAGING	UNIT PRICE	TOTAL PRICE
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WAX, WAX STRIPPER, AND FLOOR CARE ON DEMAND

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ITEM	QUANTITY	DESCRIPTION	STOCK NO.
11	3600 EACH	Stock #10536 - DUST MOP REFILL COVER 36" SWIVEL	106200

36" all cotton disposable dust mop, designed for economical use. Tufted construction and tough Tytar backing. 5" back. To be as Golden Star #ADI 36W, Magnolia #5136 or equal. SAMPLE REQUIRED IF NOT BIDDING AS SPECIFIED

BRAND/MODEL NO.	YOUR PACKAGING	UNIT PRICE	TOTAL PRICE
12	144 EACH	Stock #10538 - DUST MOP FRAME SWIVEL 72"	106700

Dust mop frame 72", heavy duty, industry standard, with rust resistant plated metal wire for long life. Swivel snap frame features welded one-piece construction. To be as Wilen #C702072, Golden Star #FQC 72 or equal. SAMPLE OR COMPATIBLE LITERATURE REQUIRED IF NOT BIDDING AS SPECIFIED

BRAND/MODEL NO.	YOUR PACKAGING	UNIT PRICE	TOTAL PRICE
13	600 EACH	Stock #10539 - DUST MOP E-Z CLIP HANDLE	106705

Handle, swivel snap 1 1/4" x 60", heavy duty. To be used on 72" frame. To be as Wilen #C801060, Magnolia #DM60 or equal. SAMPLE REQUIRED IF NOT BIDDING AS SPECIFIED

BRAND/MODEL NO.	YOUR PACKAGING	UNIT PRICE	TOTAL PRICE
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**WAX, WAX STRIPPER, AND FLOOR CARE ON DEMAND**

\_\_\_\_\_  
**FIRM NAME**

\_\_\_\_\_  
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<b>ITEM</b>	<b>QUANTITY</b>	<b>DESCRIPTION</b>	<b>STOCK NO.</b>
14	800 EACH	<b>Stock #10540 - MOP - WET FRAME</b>	106745

Wet mop frame, with quick-change stirrup that facilitates fast mop changes. Heavy duty 60" metal handle provides durability. To be as Wilen #A70902 or equal. **SAMPLE REQUIRED IF NOT BIDDING AS SPECIFIED**

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
15	3600 EACH	<b>Stock #10541 - SOFT WET MOP HEAD 24 OZ. WHITE</b>	106900

Wet mop head 24 oz. Premium Quality, made of the very finest quality 8-ply white cotton string yarn. 1 1/4" bands, 4-sew. Long wearing and absorbent. To be as Wilen #A405124, Continental #A401124 or equal. **SAMPLE REQUIRED IF NOT BIDDING AS SPECIFIED**

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
16	1200 EACH	<b>Stock #10542 - RAYON MOP HEAD 24 OZ.</b>	107000

Rayon mop 24 oz., with 1 1/4" yellow head band. To be as Continental #A948118 or equal. **SAMPLE REQUIRED IF NOT BIDDING AS SPECIFIED**

<b>BRAND/MODEL NO.</b>	<b>YOUR PACKAGING</b>	<b>UNIT PRICE</b>	<b>TOTAL PRICE</b>
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**CONFLICT OF INTEREST AND  
DEBARMENT/SUSPENSION CERTIFICATION FORM  
WAX, WAX STRIPPER, AND FLOOR CARE ON DEMAND FOR APS.  
BID NO. 12-010RR-SL**

**CONFLICT OF INTEREST**

As utilized herein, the term "Vendor" shall mean that entity submitting a proposal to Albuquerque Public Schools in response to the above referenced request for proposals.

**The authorized Person, Firm and/or Corporation states that to the best of his/her belief and knowledge:** No employee or board member of Albuquerque Public Schools (or close relative), with the exception of the person(s) identified below, has a direct or indirect financial interest in the Vendor or in the proposed transaction. Vendor neither employs, nor is negotiating to employ, any Albuquerque Public Schools employee, board member or close relative, with the exception of the person(s) identified below. Vendor did not participate, directly or indirectly, in the preparation of specifications upon which the quote or offer is made. If the Vendor is a New Mexico State Legislator or if a New Mexico State Legislator holds a controlling interest in Vendor, please identify the legislator: \_\_\_\_\_ List below the name(s) of any Albuquerque Public Schools employee, board member or close relative who now or within the preceding 12 months (1) works for the Vendor; (2) has an ownership interest in the Vendor (other than as an owner of less than 1% of Vendor's stock, if Vendor is a publicly traded corporation); (3) is a partner, officer, director, trustee or consultant to the Vendor; (4) has received grant, travel, honoraria or other similar support from Vendor; or (5) has a right to receive royalties from the vendor. \_\_\_\_\_

**DEBARMENT/SUSPENSION STATUS**

The Vendor certifies that it is not suspended, debarred or ineligible from entering into contracts with the Federal Government, or any State agency or local public body, or in receipt of a notice or proposed debarment from any Federal or State agency or local public body. The vendor agrees to provide immediate notice to Albuquerque Public School's Procurement Department in the event of being suspended, debarred or declared ineligible by any department or agency of the Federal government, or any agency of local public body of the State of New Mexico, or upon receipt of a notice of proposed debarment that is received after the submission of the quote or offer but prior to the award of the purchase order or contract.

**CERTIFICATION**

The undersigned hereby certifies that he/she has read the above **CONFLICT OF INTEREST and DEBARMENT/SUSPENSION** Status requirements and that he/she understands and will comply with these requirements. The undersigned further certifies that they have the authority to certify compliance for the vendor named **and that the information contained in this document is true and accurate to the best of their knowledge.**

Signature: \_\_\_\_\_

Name of Person Signing (typed or printed): \_\_\_\_\_

Title: \_\_\_\_\_

Date: \_\_\_\_\_

Name of Company (typed or printed): \_\_\_\_\_

Address: \_\_\_\_\_

City/State/Zip: \_\_\_\_\_

Telephone: \_\_\_\_\_

**ALBUQUERQUE PUBLIC SCHOOLS  
BOARD OF EDUCATION  
TERMS AND CONDITIONS  
Bid No. 12-010RR-SL**

**Preparation of Bids**

Bidders are to comply with all instructions and provide the information requested in the appropriate spaces. Bid prices must be entered in ink or typewritten. Mistakes may be corrected prior to bid opening, but shall be initialed by the person signing the bid. Corrections and/or modifications received after the bid opening time will not be accepted. Bids must be submitted by the date and at, or prior to, the time specified for consideration. Late bids will not be accepted. All bids must be signed by an authorized representative of the company.

Improper identification may result in premature opening of or failure to consider the bid. Bids must be submitted in a sealed envelope. Procurement law requires sealed bids. Therefore, APS cannot accept bids which are transmitted using facsimile equipment.

Albuquerque Public Schools holds a Class 9 Tax Exemption Certificate and is exempt from paying sales tax on tangible personal property. A non-taxable transaction certificate (NTTC) will be provided upon request. Services (including construction or materials that become part of a construction project) are not exempt. The Contractor shall comply with all requirements of the State of New Mexico Gross Receipts Law and shall require all subcontractors to comply with same. Do not include tax in your bid price. Tax must be shown as a separate item on all invoices.

**General**

**Brand Names:** It is intended that bid specifications admit maximum competition. Brand names or model numbers, where used, are for reference as to standard of character, quality and/or operation and are not indicative of preference on the part of APS. Equal item(s) will be considered, provided the bid clearly describes the item by brand, model number, level of quality or any other appropriate criteria. Descriptive literature must be included for bid evaluation purposes. Include sample(s) if specifically requested. Failure to provide this information may disqualify your bid. Determination by APS as to what item(s) are equal shall be final and conclusive. When brand, model or other identification is not stated, it shall be understood that the bidder is quoting as specified.

**Qualifications of Bidders:** APS may make such investigations as necessary to determine the ability of the bidder to perform the work required. Bidder shall furnish all necessary information and data as may be requested. APS reserves the right to reject any bid if the evidence submitted or the investigation of a bidder fails to satisfy APS that the bidder is qualified to perform the obligation of the contract.

**Award**

Award(s) will be made to the low responsible and responsive bid(s) taking into consideration prior qualifications and capabilities of the bidder, availability of funds and any other relevant factors.

APS reserves the right: (1) to award bids received on the basis of individual item(s), or groups of items, or on the entire list of items; (2) to reject any or all bids, or any part thereof; (3) to waive any informality in the bid(s) and (4) to accept the bid(s) that is in the best interest of APS.

APS will take advantage of prompt payment discounts whenever possible; however, these will not be used as award criteria.

New Mexico procurement law provides for a five percent (5 %) residential preference. A bidder who meets state requirements shall be awarded a contract in preference to a non-resident bidder whenever the resident contractor, whose bid is nearest to the low bid of the non-residential contractor, is made lower when multiplied by a factor of .95. This does not apply when federal funds are being used. Any New Mexico firm claiming preference will insert its residential reference number as issued by the State Purchasing Department in the appropriate space. Provision of the number will be the responsibility of the contractor.

Any bidder, offeror or contractor who is aggrieved in connection with a procurement action may protest to the Albuquerque Public Schools Procurement Department. The protest shall be submitted in writing within fifteen (15) calendar days after the facts or occurrences giving rise thereto.

Bidders are informed that initial orders must be furnished at prices submitted. Albuquerque Public Schools reserves the right to make award(s) within (90) days after the date of bid opening unless bidder distinctly specifies that acceptance must be within a shorter time.

Time of delivery may be a consideration in bid award(s) and shall be defined as the number of calendar days following receipt of the order, either verbally or in writing until receipt of materials, supplies or services by APS.

**Packing, Shipping and Invoicing**

Bidder agrees to deliver all item(s) inclusive of all cost, insurance, freight, drayage, express or other charges. Title to materials or supplies shall pass directly from bidder to APS at the F.O.B. point shown, subject to the right of APS to reject upon inspection. All bids must be F.O.B. destination.

The purchase order number, vendor's name and user's name and location shall be shown on each packing and delivery ticket, pack-age, bill of lading and any other correspondence in connection with any shipment. The user's count will be accepted by the Seller as final and conclusive on all shipments not accompanied by a packing list. All invoices shall reference the order number, description of supplies or services, quantities, unit prices and extended totals. Separate invoices are required for each shipment.

Bidder shall be paid upon submission of acceptable invoices for materials, supplies or services delivered and accepted. Invoices must be accompanied by transportation receipts or facsimiles, if transportation is payable and charged as a separate item.

**Patent Indemnity**

Seller shall pay all royalty and license fee(s) relating to the item(s) covered hereby. In the event any third party shall claim the manufacture, use and sale of goods covered hereby to be infringement of any copyright, trademark or patent, Seller shall indemnify and hold APS harmless from any cost, expense, damage or loss incurred in any manner by APS because of any such alleged infringement.

**Warranties**

Materials, supplies or services furnished under this order shall be covered by the most favorable commercial warranties the Seller gives to any customer for the same or substantially similar materials, supplies or services. The rights and remedies provided herein shall extend to APS and are in addition to and do not limit any rights afforded to APS by any other clause of this order. Seller agrees not to disclaim warranties of fitness for a particular purpose or merchantability.



**Inspection**

Materials, supplies or services shall be furnished exactly as specified, free from all defects in workmanship, materials, and design. Final inspection and acceptance will be made at the destination. If, prior to final acceptance, any item(s) or service(s) are found to be defective or not as specified, APS may reject them, require the Seller to correct without charge or require delivery at a reduction in price which is equitable under the circumstances. If Seller is unable or refuses to correct such item(s) within a time deemed reasonable by APS, APS may terminate the order in whole or in part. Seller shall bear all risks as to rejected materials, supplies or services and, in addition to any other costs for which the Seller may become liable to APS under other provisions in these terms and conditions, shall reimburse APS for all transportation costs, other related costs incurred, or payments to Seller for unaccepted materials, supplies and services. Notwithstanding final acceptance and payment, Seller shall be liable for latent defects, fraud or such gross mistakes as amount to fraud. Any test programs and procedures required by the specifications are in addition to, and do not limit, APS rights provided in this section.

**Assignment**

Neither the order nor any interest therein, nor claim thereunder shall be assigned or transferred by the Seller except as authorized in writing by APS. No assignment or transfer shall relieve the Seller from its obligations and liabilities.

**Non-discrimination**

Sellers doing business with APS must be in compliance with Federal Civil Rights Act of 1964 and Title VII of the Act. Rev. 1979.

**Changes**

APS may make changes within the general scope of this order by giving notice to the Seller and subsequently confirming such changes in writing. If such changes affect the cost and/or the time required for performance of this order, an equitable adjustment in the price or delivery or both shall be made. No change by the Seller shall be recognized without written approval of APS. Any claim of Seller for any adjustment must be made in writing within thirty (30) days from date of receipt by Seller of notification of such change unless APS shall waive this condition. Nothing in this section shall excuse Seller from proceeding with performance of the order as changed hereunder.

**Kickback Statement**

The Procurement Code, Sections 13-1-21 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for this violation. In addition, New Mexico criminal statutes impose felony penalties for illegal bribes, gratuities and kick-backs.

**Termination**

APS may, by written notice stating the extent and effective date, terminate this order for convenience in whole or in part, at any time. APS shall pay Seller as full compensation for performance until such termination (1) the unit or prorata order price for the delivered and accepted portion; and (2) a reasonable amount, not otherwise recoverable from other sources by Seller as approved by APS with respect to the undelivered or unaccepted portion of the order; provided compensation shall in no event exceed the total order price.

APS may by written notice terminate this order for Seller's default in whole or in part, anytime, if Seller refuses or fails to comply, with the provisions of this order, or so fails to make progress as to endanger performance and does not cure such failure within a reasonable period of time, or fails to make deliveries of the item(s) or service(s) or to perform the service(s) within the time specified or any written extension thereof. In such event, APS may purchase or otherwise secure item(s) or service(s) and except as may be otherwise provided, Seller shall be liable to APS for any excess costs occasioned thereby.

If after notice of termination for default, APS determines that the Seller was not in default or that the failure to perform was due to causes beyond the control and without the fault or negligence of the Seller, termination shall be deemed for the convenience of APS, unless APS shall determine that the item(s) or service(s) were obtainable from other sources in sufficient time to meet required delivery schedule.

If APS determines that Seller has been delayed due to causes beyond the control and without the fault and negligence of the Seller, APS may extend the time for completion when promptly applied for in writing by the Seller. If such delay is due to failure of APS, not caused or contributed to by Seller, to perform services or deliver property in accordance with the terms of the order, the time and price of order shall be subject to change under the Changes section. Sole remedy of Seller in event of delay by failure of APS to perform shall be limited to any money actually and necessarily expended in the work during the period of delay, solely by reason of delay. No allowance will be made for anticipated profits. 'Seller' is defined as the Seller and his subsuppliers at any tier.

**Contingency**

Seller warrants that no person or selling agency has been employed or retained to solicit or secure this order upon an agreement or understanding for a commission, percentage, brokerage or contingent fee excepting bona-fide employees or bona-fide established commercial or selling agencies maintained or utilized by Seller for the purpose of securing business. For violation or breach of this warranty, APS shall have the right to annul this order without liability or, at its discretion, to deduct from this order price or consideration or otherwise recover the full amount of such commission, percentage, brokerage or contingent fee.

**Other Applicable Laws**

Any provisions required to be included in a contract of this type by any applicable and valid executive order, federal, state or local law, ordinance, rule or regulation shall be deemed to be incorporated herein.

**Non-Collusion**

The undersigned certifies that he or she has not either directly or indirectly entered into any action in restraint of free competitive bidding in connection with this solicitation and agrees to furnish the materials, supplies or services as required within the time specified under the conditions imposed and at the price indicated.

Signature of Authorized Representative \_\_\_\_\_  
Type or print name of above \_\_\_\_\_  
Name of Firm \_\_\_\_\_  
Address \_\_\_\_\_  
Area Code and Telephone No. \_\_\_\_\_

Contractor's License No: \_\_\_\_\_  
(If Applicable)  
Resident Certification No: \_\_\_\_\_  
(If Applicable)  
Fax No: \_\_\_\_\_  
Wats Line (If available) \_\_\_\_\_  
Federal ID No.: \_\_\_\_\_