

**APPENDIX A**  
**COST RESPONSE FORM**

**RFP # 19-063 RR**  
**VoIP Telephone Systems**

The Offeror listed below submits the following discounts and hourly rates excluding New Mexico Gross Receipts Tax for products and services on VoIP Telephone Systems to complete the requirements as outlined in this RFP for the Albuquerque Public Schools Technology Department. Provide your cost in the format prescribed below for adequate comparative evaluation. Points for cost will be determined on the hourly rates provided (15 points).

**COST RESPONSE FORM** - Offeror's Name: \_\_\_\_\_

<b>LABOR DESCRIPTION</b>	<b>Regular Hourly Rate</b>
<b>TELEPHONE IMPLEMENTATION TECHNICIAN</b> AVAYA CERTIFIED IMPLEMENTATION SPECIALIST (ACIS) QUALIFIED	\$
<b>AVAYA SOFTWARE SPECIALIST</b> AVAYA CERTIFIED IMPLEMENTATION SPECIALIST (ACIS) QUALIFIED	\$
<b>TELEPHONE DESIGN SPECIALIST</b> AVAYA PROFESSIONAL DESIGN SPECIALIST (APDS) QUALIFIED	\$
<b>PROJECT MANAGER</b> AVAYA CERTIFIED IMPLEMENTATION SPECIALIST (ACIS) QUALIFIED	\$
<b>TOTAL</b>	\$ -
<b>DISCOUNT FROM LIST</b>	
DISCOUNT OFF FROM AVAYA MSRP PRICE LIST	%
<b>FIXED-FEE REIMBURSEMENT AMOUNT</b>	
<b>PARTS NOT PROVIDED BY APS. Please see the <i>fixed-fee reimbursement</i> amount that will be provided by APS for every (increment of) \$100.00 spent in purchases of parts / materials (see charts on pages 23)</b>	(See Page 23)