



**ALBUQUERQUE
PUBLIC SCHOOLS**

Accelerate Progress for Students

RFP NO. 18-028 RR – UNINTERRUPTED POWER SUPPLY (UPS) BATTERY BACKUP SYSTEM WITH EXTERNAL BATTERY PACK

Addendum #1

JANUARY 8, 2018

Please note the following changes/corrections:

- The Questions and Answers for proposal #18-028 RR.
- Attachment provided with new Pricing Form that includes an additional line for pricing for the Environmental Probe.

Thank you for your interest in Albuquerque Public Schools,

ACKNOWLEDGE ADDENDUM WITH RFP:

Addenda not signed and returned may consider the RFP non-responsive, and may be rejected.

COMPANY/FIRM NAME

SIGNATURE

DATE

Robert C. Russell, District Buyer



**Questions and Answers:
(RFP# 18-028RR)**

Question #1:

On the centralized Enterprise Management System, do you have one already? If yes, what is the existing one?

Answer #1:

No, we currently don't have an Enterprise Management System.

Question #2:

The spec shows that the company who sells the UPS's is responsible for picking up the old UPS's, will APS put the old UPS's on a pallet, and have them ready to ship?

Answer #2:

Yes, but only up to 6 UPS's per pallet, and the vendor must provide a pre-paid shipping label for shipment.

Question #3:

Are all the UPS/battery sites climate controlled, meaning 75 degrees F or so?

Answer #3:

Yes, each of our MDF rooms is climate controlled.

Question #4:

Mr. Russell – I work for a small, family-owned company in the St. Louis, MO area. We sell, install and maintain industrial batteries for a number of applications, including UPS, switchgear, Telcom, etc. We also sell Staco Energy single phase UPSs. I have attached two spec sheets for the RFP you have sent out. The first is the line interactive that you seek on your RFP, the Staco SB-NET, part number SBN-30001.

The second spec sheet is the Staco UniStar V series, which is a double conversion UPS. The model I would like to quote is the SCV-30001-LB. The LB stands for "Less Batteries" – instead of using the small internal batteries, with more of the same in the external battery pack, we put bigger batteries on the UPS, which gives more run time. We have been doing this with Ameren, a large utility company in Missouri and Illinois. See attached picture of the set up – this one is a 2kva, with (4) 40ah batteries. The one you would need would be the 3kva, which would take (6) batteries. The beauty of these is that the batteries have a 3-year full warranty, and is a Telcom style battery that lasts 5-6 years, as opposed to the small batteries in the single-phase UPSs. The Northstar batteries seen in the picture are made in Springfield, Missouri. Let me know if the Unistar V would interest you.

Answer #4:

The first spec sheet option must meet all our requirements and Scope of Work, that is specified in the Request for Proposal.

No, the second spec sheet option will not accommodate us. We do not have room in most of our enclosed cabinets to accommodate for the larger batteries, also we can't we have the batteries exposed as shown in pictures that you provided.

Question #5:

I have a question about the # 18-028 RR. Looks like you are asking for the systems to have an Environmental monitoring? The Eaton 5PX system has that capability, but you need to add an environmental probe to the system & there is no line for that pricing. Is that something that you want on these systems, or do you just want to know that the UPS can add that down the road if needed? If you do want it on the new systems, is there a way to add it to the pricing form?

Answer #5:

Yes, we will want the environmental probe included, and we would like it to meet the following specifications: Monitors temperature, humidity, Measures ambient temperatures between 0° and 80° C, works with UPS Web/SNMP card. Sends SNMP alarms to network management systems, and also includes Web browser interface. An addendum will be added to accommodate for the environmental probe on the pricing form.

Question #6:

Regarding this RFP – can you please advise model numbers of the existing units being replaced and confirm whether room temperature monitoring per page 14 on scope of work is indeed required on the models we would be quoting you?

Answer #6:

Our existing model is the Xtreme NXRT 3000. We would like the environmental probe included, either integrated or as a separate unit. We are aware of APC and Eaton's environmental option, but do not have any further information on any other systems.

Question #7:

Is there a current monitoring system in place that the new systems will need to tie in to?

Answer #7:

No, there is not a current monitoring system in place that the new system will need to tie in too.

Question #8:

Could you please define E-rate as written on page 21?

Answer #8:

E-rate is a funding program that provides discounts on services the FCC deems to be eligible for support. The district intends to seek funding on the E-rate eligible portion of the project. Additional information regarding the E-rate program can be found at <http://www.usac.org/sl/default.aspx>. The services eligible for E-rate support are explained in the Funding Year 2018 Eligible Services List which is available at https://apps.fcc.gov/edocs_public/attachmatch/DA-17-973A1.pdf. Most manufacturers of UPS systems should be aware of the E-rate program and be able to inform bidders of the percentage of a proposed solution that is eligible for E-rate support.

Question #9:

Can we offer multiple solutions/manufacturers that satisfy this bid?

Answer #9:

Yes, you can offer multiple solutions/manufacturers that will satisfy the proposal.

Question #10:

It is brought up that there is both a 2U & 3U form factor requirement. Can you please clarify?

Answer #10:

There is listed a 2U and 3U form factor requirement, so you would have the option of choosing either the 2U or 3U form factor requirement in your proposal.

Question #11:

I have a question related to the SOW for RFP # 18-028 RR. On page 14 of the RFP under the delivery requirements section RFP it states "Pickup of old UPS's and batteries will be at 930 Oak St SE." Will the old UPS's and batteries be palletized and shrink wrapped, also will a LTL carrier have dock access to load or will I need to factor in labor to load and unload?

Answer #11:

APS will work with the awarded vendor in palletizing and shrink-wrapping of said UPS units and batteries. Yes, we do have a dock with a Carrier Lift to load, and unload merchandise.

PRICING FORM

(Submit with your proposal.)

DESCRIPTION	PART#	MFR	QTY	UOM	Unit Cost	Extended Cost	E-Rate Eligibility
Uninterrupted Power Supply (UPS) Battery Back Up System			158	Each			
Warranty Extended minimum (5 Years)			1	Lot			
External Battery Packs			158	Each			
Warranty Extended minimum (3 Years)			1	Lot			
Enterprise Management Software			1	Each			
Installation and Training of Enterprise Management Software			1	Each			
Environmental Probe (If Separate and not Integrated)			1	Each			
					Total Cost		

Additional Questions:

1. How do I make a warranty claim?

2. Does your warranty include shipping and return of any warranty replacement units and batteries?

3. Does the warranty include the batteries (100% or pro-rata)? _____

4. What is the response time under warranty?

5. What is the fix policy? (On-site, Swap out, or return to base?)
