



Accelerate Progress for Students

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Executive Director

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Superintendent

DATE: 1/31/2024

RFP NUMBER: 24-044 KLL

RFP TITLE: Supplement 1 – Student Mental Health Provider Services – In School

ADDENDUM NUMBER: 1

Please note the following changes/corrections:

- Opening Date changed from February 5, 2024 at 3:00pm to February 9, 2024 at 3:00pm (local time)

See Question and Answers

Question 1: Is it the contractor's responsibility to bill Medicaid or another third party directly or will APS facilitate this?

Response: As is stated in the RFP, "Contractor shall bill third party". APS does not facilitate or have anything to do with billing Medicaid or commercial insurance companies.

Question 2: Is it possible for the contractor to just provide the mental health staff and not directly bill Medicaid or another third party?

Response: For most of our contractors billing Medicaid for students is the primary source of payment for their services. Without billing Medicaid or commercial insurance, the contractor would be limited to a very small budget that APS offers to cover students who do not have any Medicaid/insurance and is at a considerably lower reimbursement rate than Medicaid. The primary goal of the CMHP program is to offer services to students on campus that would not otherwise be able to receive services, so we would be willing to try to work something out with a contractor that did not want to bill Medicaid or commercial insurance, but it would not seem to be very lucrative for the contractor to do so.

Question 3: Can you please provide the anticipated award date?

Response: February 2024

Question 4: When would you like services to begin?

Response: As soon as awards are made



6.15.2020

Question 5: What are the primary symptoms and specialty areas you would like to see clinical experience in?

Response: Rather than a particular area of expertise, we are more concerned about the therapist having years of direct clinical experience in diagnosing and providing psychotherapy to children and adolescents and an ongoing desire to work with this population.

Question 6: How many sessions do students participate in on average, or is it up to the students' needs?

Response: In order to serve more students, this year the providers were asked to consider accepting referrals to work with students in the school setting for 8-12 sessions, reserving the more complex issues that require more intensive and longer treatment to services rendered at the agency outside of the CMHP contract. However, if a student is not able/ready to terminate at 12 sessions we ask that the clinician consult with the Director of Prevention and Intervention for discussion regarding the student's situation and treatment needs and for authorization to continue working with the student in the school setting.

Question 7: For school mental health PD or family engagement in-kind trainings, what are the most pressing topics for staff and families?

Response: This can vary from school to school and vary between levels (elementary, middle and high school) so the most pressing topics would best be determined by a needs assessment at the location where the contractor would be working.

Question 8: While teletherapy is not preferred, would you consider it as a portion in addition to on-site services, if it opened access to after school and Saturday sessions for students/families?

Response: Although the RFP states clearly that "teletherapy will not be considered", that is in reference to services provided to the student through this contract on site at the school. If it is clinically appropriate to work with the student/family outside of school hours then the agency would make them their own clients and could then proceed with additional services (including telehealth) and billing for those services outside of the APS contract. It is common for agencies to make students their clients outside of the contract to be able to provide services over breaks and the summer when clinically appropriate.

Question 9: In the RFP it reads, "APS' maximum reimbursement rate will be no higher than the associated Medicaid Behavioral Health reimbursement rate (Individual (student) \$85 per hour, Case consultation \$50 per hour, Family \$85 per hour). Since the current Medicaid rate is \$122/hour and likely to be increased in this legislative session, will the \$85/hour rate increase to reflect current Medicaid rates?"

Response: Unfortunately no, these rates were only recently increased and will remain as stated.

Question 10: As the offeror is required to "participate as needed on school Health and Wellness teams in the role of invited specialty guest and on occasion, consult with school staff to address the needs of specific students and/or their families and/or meet with District Counseling leadership." Is this part of Care Consultation (Indirect Services) and will it be reimbursed at \$50 per hour regardless of client insurance and is the minimum one hour or is this billed out in real time?



Response: Health and Wellness team is billed separately at the indirect service amount of \$50/hr in real time, in .25 increments where .25=15 minutes. Case consultation is limited and is billed separately from HWT meetings but is also billed at the indirect rate of \$50/hr in real time in .25 increments (.25 = 15 minutes).

Question 11: As the offeror is required to “Provide periodic treatment and progress updates to Health and Wellness team if requested and/or as necessary and appropriate.” My question would be is this part of Care Consultation (Indirect Services) and will it be reimbursed at \$50 per hour regardless of client insurance and is the minimum one hour or is this billed out in real time?

Response: Progress updates that are given in HWT meetings are billed under HWT at the indirect billable rate of \$50/hr in real time 25 increments (.25 = 15 minutes).

Update to correct item 17. Award under “Offerors General Instructions”:

17. AWARD: APS reserves the right to award all, part or none of the Scope of Work set forth in this RFP. This procurement in no manner obligates Albuquerque Public Schools until a valid signed contract and/or valid Purchase Order is executed. APS and all persons submitting proposals under this RFP recognize and agree that the need for additional services may arise before or after the award of any contract pursuant this RFP. The award of a contract pursuant to this RFP will be a multi-source award, and APS may engage additional providers after the initial awards pursuant to this RFP. However, any such additional contracts will be at a price equal to or less than contracts for the services initially awarded pursuant to this RFP reflecting proposals which were received made in response to this RFP prior to the due date shown above. Any additional contract services for which APS has no prior contract will reflect pricing established for other contracts made pursuant to this RFP.

Update to correct Alignment to APS Strategic Framework – see page 24

Offeror should submit a narrative, describing how your services support and align with applicable APS Pillars (~~Strategic Framework—Albuquerque Public Schools (aps.edu)~~):

- ~~1. High Quality, Equity Driven Instruction for Every Student~~
- ~~2. Equity and Access for All Students and Staff~~
- ~~3. Social and Emotional Learning~~
- ~~4. Effective and Efficient Operations~~
- ~~5. Staff and Community Engagement~~

So the old pillar language should be removed and replaced with:

" Offeror should submit a narrative, describing how your services support and align with APS Goal #4 to increase the percentage of students who demonstrate the skills, habits, and mindsets most aligned to life success: perseverance, self-regulation, self-efficacy, and social awareness."

Update to correct Contractor Responsibilities – letter C. to Medicaid rates – see page 24

APS’ maximum reimbursement rate will be no higher than ~~the associated Medicaid Behavioral Health reimbursement rate~~ (Individual (student) \$85 per hour, Case consultation \$50 per hour, Family \$85 per hour)



6.15.2020

ACKNOWLEDGE ADDENDUM WITH SUBMITTED PROPOSAL:
Addenda not signed and returned may consider the RFP non-responsive and may be rejected.

COMPANY/FIRM NAME

SIGNATURE

DATE



6.15.2020