

**ALBUQUERQUE PUBLIC SCHOOLS
PROCUREMENT DEPARTMENT
ADDENDUM #1 FOR RFP NO. 15-039MG-AM
PHYSICAL THERAPY PROFESSIONAL SERVICES
DECEMBER 18, 2014 – 11:00 AM**

December 5, 2014

Please note the following changes/corrections:

- Responses to written questions are listed on the following pages.

Thank you for your interest in Albuquerque Public Schools

ACKNOWLEDGE ADDENDUM WITH RFP:

Addenda not signed and returned may consider the RFP non-responsive and may be rejected.

COMPANY/FIRM NAME

SIGNATURE

DATE

Marilee P. Gallacher, District Buyer



**REQUEST FOR PROPOSAL
RFP #15-039MG-AM
PHYSICAL THERAPY PROFESSIONAL SERVICES**

RESPONSE TO TECHNICAL QUESTIONS SUBMITTED

TECHNICAL QUESTIONS

1. Can you please name the current incumbent vendors providing Physical Therapy services?

The names and/or companies that appear on our list of providers are as follows:

*Alturas Home Care and Rehab
Armada Physical Therapy of Albuquerque
Aspen Outpatient Services
Ayson, Jericho
Beans, Laura E
Casaus, Richard G
Cillessen, Tanya L
Concentra Medical Center
Covell, Jane R
Direct Medical Recovery Group
E6 Physical Therapy
East Mountain Physical Therapy
Eifert, Denise
Grant, Laura L
Gunette, Holly
HealthSouth Rehabilitation Hospital
Industrial Rehabilitation Clinics
Isaacson, Kyle R
Kaseman Presbyterian Hospital
Langford Consulting
Langford Sports and Physical Therapy
Linden, Karla
Lovelace Hospital Westside
Lovelace Women's Hospital
Masterpiece Medical
McCall, Graziella A
McClanagan, Dan
New Mexico Orthopedic Associates
New Mexico Orthopedic NM Spine
New Mexico Physical Therapy
Peak Motion Physical Therapy
Physical Therapy at Dawn
Presbyterian Hospital
Pupiales, Miguel
Roy, Kristine M
Sandoval, Gina
Southwest Myotherapy P.A.
Southwest Orthopedic P.T.
Spine Solutions*

*Southwest Center for Pain Management
Taylor Ranch Injury and Trauma Center
Therapeutics Innovations
UNM Health Sciences Center
US Med Group
Vanzo, Jacobus K
Wilham, Tammi M*

2. Can you please provide the hourly pricing rate Matrix from the incumbent vendors providing Physical Therapy services?

The hourly pricing rate from the current vendors is not clearly delineated. There appears to be an extremely wide variation in price on an hourly rate structure and for each modality.

3. Approximately how many PTs will the District need?

The number of physical therapy companies needed to provide service to our employees has not been fully vetted and established. The number of physical therapy companies needed is still under discussion. The present thought would be to have more than two companies offered contracts to provide service. The present thought is to limit the number of contracts to provide service to five companies or less. It should be understood that being offered a contract would not guarantee a certain dollar amount of revenue, an equal amount of revenue and/or an equal amount of injured workers to provide services in relation to other vendors chosen.

4. Do you have locations identified where onsite PT would be provided?

We have five locations where the onsite physical therapy services will be rendered. We are working with other schools to add additional sites.

If so:

a. Where are these located?

The locations are as follows: Rio Grande High School, Albuquerque High School, Cibola High School, Manzano High School, and the Montgomery Complex.

b. Is the space dedicated to PT only?

The physical space used will be used only for physical therapy services when physical therapy services are being performed. When physical therapy services are not being performed, the space may be utilized for other purposes.

c. How large is each space?

The size of each space varies but should be considered adequate for the purposes of the request for proposal.

d. Does PT equipment exist currently and will it remain for the new vendor?

Some equipment does exist and will remain for the use of the new vendor(s).

e. Is internet connectivity provided? What type of connection?

Internet connectivity will probably not be provided.

5. If no equipment exists today, will APS reimburse the vendor for the purchase and installation of equipment?

Albuquerque Public Schools will probably not reimburse a vendor the expenses mentioned in the question.

6. Will APS agree to a minimum hourly reimbursement for time spent onsite, to account for no-shows or minimum volume?

Albuquerque Public Schools realizes the extreme inconvenience when a patient does not show for an appointment. Albuquerque Public Schools will negotiate a fair and reasonable dollar amount for the issue of a 'no-show' as described.

7. Will there be a provision for onsite PT in combination with existing offsite clinical sites?

The onsite physical therapy could best be described as being in the infant stage of implementation. The onsite therapy has been welcomed with enthusiasm in some schools and has been refused to be allowed in other school sites. The school principal and/or administrator is the party with which we have been granted authority to provide services. We will not usurp the authority of the party in charge of the educational and physical facility. We will work to provide onsite physical therapy services when possible. When onsite physical therapy service is not possible, the use of offsite clinical sites will be utilized.

8. The table of contents lists section "4.6.8 Proximity of Albuquerque" on page 23. However, on page 23 there is not a 4.6.8 listed, was this omitted intentionally? Is there any additional information relating to 4.6.8 that was omitted from page 23 that requires a response from an Offeror?

4.6.8 Proximity to Albuquerque was originally placed into the table of contents to develop information as to the close physical location of the vendor in relation to customers. We now assume that acceptable vendors will have professional staff located within the Albuquerque area to service the onsite therapy needs. We also assume that a professional office setting in the area for the convenience of customers will be present and/or established.