

May 8, 2019

ADDENDUM #2

BID No. 19-058MS Grocery Products

Questions and Response

1. Question: What is the contract term for BID #19-058MS Grocery Products?

Response: July 1, 2019 – 6/30/2020

2. Question: On this BID, could we bid as an equal? Or, is this bid for approved products only? If our company is not listed as an approved product, does that mean we cannot bid? Do we first need to submit samples for approval so that we would be added to the bid for next year?

Response: Although we've specified approved brands, procurement code requires us to consider pricing for like items. Please keep in mind that your product has to match the specification given for that item. Food and Nutrition Services will consider a sample at time of award if need be to see if your item meets the required specifications.

3. Question: On the pricing sheet, can you advise what bracket 1, 2 and 3 would be? I did see the below in the BID, but was looking for my clarification.

Truckload Bracket Pricing: Bracket pricing for truckloads (TL) and less than truck load (LTL) must be included as this affects the pricing of the products being delivered.

Response: Under the Direct Delivery Tab:

- Bracket 1 Pricing – Truckloads (TL)
- Bracket 2 Pricing – Less than truck load (LTL)
- Bracket 3 Pricing – Minimum amount

Addendum #1 posted on the APS website with revised pricing sheet referencing the Bracket breakdown.

4. Question: Page 15 of the BID, I noticed verbiage pertaining to samples. I want to ensure that we are to provide samples to APS if we offer a non-approved brand? Also, if this is the case, can you please confirm when samples are due?



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SUPERINTENDENT

Response: Samples are to be sampled to APS throughout the school year or 3-4 months prior to BID opening. If sample(s) is approved, product will then be added to next year’s 2020-2021 BID.

Equivalent products offered will be evaluated and approved based on a comparison of the proposed equivalent products nutritional information and/or child nutrition label information, ingredients list, appearance and taste to that of the specified product listed on specification sheet. The determination of equivalency shall be based solely on the opinion of the District. Products that do not meet the equivalency of the approved brand specified on specification sheet will be awarded to the next low approved bidder.

Samples will be requested by Food and Nutrition Services, only if comparison is needed.

5. Question: We have been a vendor to APS in the past and many of the items we bid on (#10 cans) have quantities of TBD. Is there any more clarification on the amounts expected for the year?

Response: These items are either supplemental items to cover shortages, with our USDA Foods items. Or, we need to cover another menu item. At this point, we can’t give a volume, because we won’t have that information until it occurs. We want to make sure that we’re covered with a price and source, if needed.

ACKNOWLEDGE ADDENDUM WITH SUBMITTED PROPOSAL:

Addenda not signed and returned may consider the RFP non-responsive and may be rejected.

COMPANY/FIRM NAME

SIGNATURE

Date