



**ALBUQUERQUE PUBLIC SCHOOLS  
PROCUREMENT DEPARTMENT**

**April 19, 2017**

**ADDENDUM #1**

**RFP # 17-075MM-KV**

**Project: Energy Management Services**

**RFP Submittal Deadline: April 24, 2017 @ 2:00 PM**

**Contact: Michael Madrid, CPPB – Construction Buyer  
michael.madrid@aps.edu (505) 848-8826**

**Location: APS Procurement Off-Site  
912 Oak St. SE, Building M, Room M174  
Albuquerque, NM 87106**

**Question:**

- Can proposers have access to a standard contract template which may be used for this contract?

**Response:**

- A formal contract for this procurement will not be prepared. The district will prepare a Price Agreement which will incorporate the terms and conditions of the RFP, along with the proposed response from the offeror.

**Question:**

- Would you please share what role in the program and/or particular areas of expertise APS is looking for with regard to the Environmental Engineer requirement on page 14?

**Response:**

- We would expect the Environmental Engineer to be the primary consultant to our team. The particular disciplines of this engineering specialty address not only water and energy conservation/management, but all environmental concerns (waste management/recycling, water quality, public health and comfort concerns, etc.) which are additional priorities of the school district. This consultant will bring important scientific and engineering principles to our problem solving efforts.

**Question:**

- Yearout Energy Services Company (YESCO) was awarded the State Contract 15-05759 on April 14th 2015 as a Qualified Energy Services Company (ESCO) provider for public agencies; including K-12. This contract allows APS to engage YESCO as its Energy Management and Services Company without the need for an RFP or RFQ. Energy Savings Performance Contracting (ESPC) has been identified as the preferred approach towards energy management by several other New Mexico entities which have selected YESCO to provide these services. A few of these entities include: Bernalillo County, University of New Mexico, City of Bloomfield and New Mexico Tech. ESPC is a time-proven approach to energy management which can deliver significant reductions in energy and water usage to APS, helping to meet and exceed the current established goals without the need to seek additional funding. ***If APS chooses YESCO as its Energy Management Service Company would it eliminate YESCO from providing an Energy Savings Performance Contract under State Contract 15-05759?***

**Response:**

- No, these would be two separate functions for APS. Performance contracting is typically site-based and/or project based, addressing specific identified needs. ESPCs are normally paid from savings generated by their projects, and when the project is done, their role is complete. The Energy Management consultant selected from this solicitation will become an ongoing member of the APS team, helping to address day-to-day management/optimization of systems District-wide. The consultant will also help analyze detailed functionality/efficiency of equipment and systems as needed.

**Question:**

- Our strategic approach to Energy Management is to Follow Chapter 6, Article 23 NMSA 1978 (See Attached) under the “Public Facility Energy Efficiency and Water Conservation Act.” YESCO would provide Investment Grade Audits, design strategic scopes with guaranteed energy savings would fund select projects as decided by APS. Specifically under 6-23-7. Public school utility conservation fund created; use. APS could benefit from this process with Guaranteed Savings from Investment Grade Audits that would also provide “Self-Funded” projects without impacting current budgets. ***Will APS consider utilizing the Chapter 6, Article 23 NMSA 1978 as a procurement method to achieve maximum reduction in energy costs?***

**Response:**

- We would consider this approach as one part of our overall strategy for water and energy management District-wide.

**Addition:**

➤ **DETAILED REQUIREMENTS**

**Technical Proposal Format**

Proposals shall be submitted in a spiral or three-ring binder. Page format shall be 8-1/2" x 11" with foldout sheets (if any) allowed up to 11" x 17" in size. Foldout pages shall be counted as two sheets **and shall be numbered as such**. Text will be no smaller than 10 point. **No information shall be submitted on electronic media.**

**Proposals shall not exceed 30 pages total for all of the tabbed sections. Each sheet face that is printed with text or graphics counts as one page. Corresponding Attachments are excluded from the 30 page maximum total. Tab Dividers do not count as pages, provided the only text or graphics on the dividers are tab numbers and section titles.**

**Deletion:**

- **Page 5, Paragraph E Submission of Proposal, subparagraph a) Receipt of Proposals NOTE:**

**NOTE:** Your acknowledgement of this Addendum #1 shall be provided with your response.

Thank you for your interest in Albuquerque Public Schools.

**ACKNOWLEDGE ADDENDUM WITH RFP:**

\_\_\_\_\_  
**COMPANY/FIRM NAME**

\_\_\_\_\_  
**SIGNATURE**

\_\_\_\_\_  
**DATE**