



*Accelerate Progress for Students*

Rennette R. Apodaca, MPA, CPPO  
Executive Director

Raquel Reedy  
Interim Superintendent

**RFP NO. 16-024RR-KM  
ADDENDUM #2**

February 18, 2016

Please note the following clarifications regarding RFP:

- Date Proposals are due: March 1, 2016 @ 3:00 pm (local time), as per RFP documents.
- Clarification of Scope of Work: After careful consideration, the district has decided it will award the solution to one vendor for a complete turnkey solution. Awarding the project to two vendors will add an undo amount of burden on the limited project management resources available at the district.
- State of New Mexico prevailing wage rates do apply to this procurement. See attachment of State of New Mexico Workforce Solutions Type B –General Building Schedule
- See attachment for Subcontractor Listing as per NMSA 13-4-34; please submit with your proposal. Subcontractor Listing Threshold: \$6500.00.
- See attachment for Mandatory Pre-proposal meeting sign in sheet

Please note the following responses to questions regarding RFP:

**Question 1: Bid, Award and Construction Documents:** The design professional is to provide the following during the construction phase: (from attachment 3, p 17 of 69) document design guidelines in the RFP document directory.

***Only APS IT approved contractors on contract shall be considered for any enterprise cabling projects. No other contractors to be accepted unless authorized by the APS IT department.***

I am reading this as BAU; ***not open to the public as an RFP, but only open to current APS approved vendors.*** My understanding is there are 2-3 cabling vendors that APS works with, and those current vendors will be the only companies eligible to respond to APS bids according to those rules?

Please tell me if I am reading this incorrectly.

**Answer:** The statement included in the APS Installation Standards should not be viewed as a means to limit competition or preclude a vendor from bidding on or winning this bid. All vendors interested in bidding on this project are encouraged to submit bids. If the winning

vendor is not a current APS IT approved contractor the winning vendor will be added to the list of approved contractors. This language is simply meant to indicate that APS has the right to not allow a vendor to subcontract work to a vendor APS IT does not approve of.

**Question 2:** We currently service City of Albuquerque, Presbyterian Hospitals, and UNM as Enterprise environments. We are also an E-Rate provider that holds a current valid SPIN#.

We have managed Enterprise projects in NM for years. And have been informed by APS that in order to be considered as an approved cabling vendor at any level with APS, we must have two RCDD certified individuals on staff. Currently we have one RCDD on-board.

We have 2 others that work for our company, but reside in AZ. You have to have 2 local RCDD's, correct?

**Answer:** Per the RFP, the RCDD's must currently be based in the Albuquerque Metropolitan Area or commit to relocating to the Albuquerque Metropolitan Area prior to July 1, 2016.

**Question 3:** As an E-Rate provider working with schools, we have not seen this stipulation before from other schools using USAC funds. Is it the case that APS limits these Federally Funded E-Rate projects to only current Albuquerque Public Schools preferred vendors?

Can you confirm if these stipulations are still the case for a USAC/E-Rate Federally funded project?

**Answer:** As state above, the statement included in the APS Installation Standards should not be viewed as a means to limit competition or preclude a vendor from bidding on or winning this bid. All vendors interested in bidding on this project are encouraged to submit bids. If the winning vendor is not a current APS IT approved contractor the winning vendor will be added to the list of approved contractors. This language is simply meant to indicate that APS has the right to not allow a vendor to subcontract work to a vendor APS IT does not approve of.

**Question 4:** For the Electronics are we only quoting Access Points and Switches? Jason commented that APS would be providing the Wireless Controllers and licensing for the Access Points.

**Answer:** That is correct, you will be quoting Access Points and Switches, and APS will be providing the Wireless Controllers and Licensing for the Access Points.

**Question 5:** Will the district be considering separate awards. One for cabling, and one for the networking components?

**Answer:** No, the district has decided it will award the solution to one vendor for a complete turnkey solution.

**Question 6:** If yes above, does the Comscope certification requirement pertain to the network components piece or just the cabling?

**Answer:** No, the district has decided it will award the solution to one vendor for a complete turnkey solution.

**Question 7:** Will as built be required for vendors only bidding the network components piece and not the cabling?

**Answer:** The as built are only for cabling, the district has decided it will award the solution to one vendor for a complete turnkey solution.

**Question 8:** Will a list of the vendors who attended the mandatory meeting be made public?

**Answer:** Yes, that will be made public.

**Question 9:** What is the time frame for install?

**Answer:** In accordance with E-Rate rules the work can begin as early as April 1st and must be completed prior to September 30, 2017. The district would like the project to begin in June 2016 and would like the project completed as soon as reasonably possible without incurring overtime charges or undo expenses.

**Question 10:** Hours work can be performed?

**Answer:** Awarded vendor will be allowed to work day or nights to the extent that it won't increase costs. Will need to coordinate with APS Technology Department to make arrangements.

**Question 11:** What permits will be needed?

**Answer:** A City of Albuquerque permit will be needed.

**Question 12:** Are we graded or is there a score for faster installation timelines?

**Answer:** No, there is no grading system or score for faster installation times, vendor must meet deadline requirements.

**Question 13:** When will the floor plans be available?

**Answer:** The floor plans were sent to all vendors who attended the mandated walk through on February 18, 2016.

**Question 14:** Are the new 5130s switches going to be introduced into existing switch stacks or should we treat them as standalone switches?

**Answer:** Yes, they will be introduced into existing cabinets and racks that will be utilized.

**Question 15:** If the switches will be treated as standalone, will APS need the single mode and/or multimode transceivers to terminate the fiber from the panel? And is there an anticipated quantity of 10 Gb, 1Gb, single mode and/or Multimode optics?

**Answer:** No, they will not be considered stand alone. If fiber is needed it will be 50 micron fiber, not laser optimized.

**Question 16:** Are there existing wireless controllers from Phase I and if so what models are they, do they need any additional licensing?

**Answer:** No additional licensing is required.

**Question 17:** If any product goes end of sale/discontinued during the project timeline, how would APS like to proceed with the project?

**Answer:** The vendor who is awarded the project will work directly with the IT department on a suitable replacement and any cost changes that may be required.

**Question 18:** Meeting Agenda item P. States: This is a prevailing wage project. Can you confirm?

**Answer:** Yes, this is prevailing wage project.

**Question 19:** Meeting Agenda item K.1 required bid submittals: Completed break out Bid is this just for the four schools that the walk-through where completed or the full list from Appendix 1?

**Answer:** The proposal will be for the 35 schools that are listed in Appendix.

**Question 20:** Meeting Agenda item K.2. required bid submittals: APS erate pricing format sheet (must be completed) Can you confirm that this document is the Appendix 1 E-rate that was released with the RFP documents?

**Answer:** Yes, the document is E-Rate Wireless Expansion Phase 2- Appendix 1, and must be completed in its entirety for each school location, as we have to know and submit cost per site.

**Question 21:** Appendix 1 of RFP Column N non-equipment cost per school is this just a lump sum dollar amount material only for all cabling, j-hooks, firestop, conduit work etc?

**Answer:** yes, doesn't include the electronics just all the associated cabling materials.

**Question 22:** Appendix 1 of RFP Column O Total Labor is this just a lump sum dollar amount for all labor to perform all work outlined by school?

**Answer:** Yes, that is correct

**Question 23:** Addendum #1 is this the final list of equipment and WAPs per school required for this RFP? The meeting agenda list does not match the Addendum #1 which reduced the number of drops, patch panel count and switch count. Example Addendum 1 shows 77 total 24 port switches and 106 patch panels. Meeting attachment reduced this to 30 and 37.

**Answer:** refer to the addendum and not the agenda

**Question 24:** Inline P/S called out in Addendum #1 for Carlos Rey is this owner provided or can you provide part number?

**Answer:** contractor provided: Part# One Port Power Injector J9407B

**Question 25:** Is contractor responsible for all the patch cords at both the switch and WAP locations. Only some of the schools list patch cords. Please confirm length and quantity.

**Answer:** Yes, 3' Yellow at the WAP, 7' Yellow at the Patch Panel. The quantity will be determined by the number of drops per location.

**Question 26:** During the pre-bid meeting the question came up whether electronics (switches and wireless access points) can be bid separately from and without also bidding on cabling. Will you clarify that electronics-only bids will be considered?

**Answer:** No, the district has decided it will award the solution to one vendor for a complete turnkey solution.

**Question 27:** Item 23 in "General Instructions" suggests that you will consider bids from manufacturers other than the HP models requested as long as they are functionally equivalent. Can you please provide guidance on the evaluation criteria for comparing solutions from multiple manufacturers?

**Answer:** Scoring Matrix 1.7 states "the District has standardized on certain network electronics" (in this case HP) and will give preference to vendors that provide solution that fully adheres to those standards.

**Question 28:** Are we providing pricing for a Turnkey solution (cabling + electronics) *only* as the RFP and pricing sheet states?

**Answer:** Yes, the district has decided it will award the solution to one vendor for a complete turnkey solution.

**Question 29:** During the walk through last week there was a discussion regarding separating the cabling from the electronics. I don't see an updated addendum and was wondering if that decision has been made.

**Answer:** No, the district has decided it will award the solution to one vendor for a complete turnkey solution.

**Question 30:** Second, how open is APS to an alternative vendor to HP?

**Answer:** Scoring Matrix 1.7 states "the District has standardized on certain network electronics" (in this case HP) and will give preference to vendors that provide solution that fully adhere to those standards.

**Question 31:** The RFP stated, "The District may decide to award the electronics portion of the contract to one vendor and the wiring and installation services to another vendor." We have received questions regarding whether the district will exercise this option.

**Answer:** After careful consideration, the district has decided it will award the solution to one vendor for a complete turnkey solution. Awarding the project to two vendors will add an undo amount of burden on the limited project management resources available at the district.

Thank you for your interest in Albuquerque Public Schools

**ACKNOWLEDGE ADDENDUM WITH RFP:**

**Addenda not signed and returned may consider the RFP non-responsive and may be rejected.**

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**COMPANY/FIRM NAME**

\_\_\_\_\_  
**SIGNATURE**

\_\_\_\_\_  
**DATE**

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**Robert Russell, Senior Buyer**



**TYPE "B" - GENERAL BUILDING**  
**Effective January 1, 2016**

<b>Trade Classification</b>	<b>Base Rate</b>	<b>Fringe Rate</b>	<b>Apprenticeship</b>
Asbestos Worker - Heat & Frost Insulator	31.26	11.11	0.50
Boilermaker	21.77	3.98	0.50
Bricklayer/Blocklayer/Stonemason	23.32	7.30	0.50
Carpenter/Lather	23.40	8.18	0.50
Cement Mason	19.61	9.57	0.50
<b>Electricians</b>			
<b>Outside Classifications</b>			
Groundman	21.28	10.32	0.50
Equipment Operator	30.54	12.64	0.50
Lineman/Tech	35.93	13.98	0.50
Cable Splicer	39.52	14.88	0.50
<b>Inside Classifications</b>			
Wireman/Technician	29.90	9.75	0.50
Cable Splicer	32.89	9.84	0.50
<b>Sound Classifications</b>			
Installer	23.39	8.31	0.50
Technician	28.95	7.52	0.50
Soundman	27.01	8.31	0.50
Elevator Constructor	38.37	28.08	0.50
Elevator Constructor Helper	26.86	28.08	0.50
Glazier	20.15	3.65	0.50
Ironworker	26.50	13.68	0.50
Painter (Brush/Roller/Spray)	16.00	5.18	0.50
Paper Hanger	16.00	5.18	0.50
Drywall Finisher/Taper	23.40	8.18	0.50
Plasterer	21.39	7.66	0.50
Plumber/Pipefitter	31.14	11.55	0.50
Roofer	15.18	0.50	0.50
Sheetmetal Worker	28.28	15.37	0.50
Soft Floor Layer	23.40	8.18	0.50
Sprinkler Fitter	27.95	17.87	0.50
Tile Setter	14.80	1.20	0.50
Tile Setter Helper	13.00	1.02	0.50
<b>Laborers</b>			
Group I	15.68	5.40	0.50
Group II	16.33	5.40	0.50
Group III	17.30	5.40	0.50
Group IV	19.53	5.40	0.50
Group V	17.60	5.40	0.50
Group VI	17.75	5.40	0.50
<b>Operators</b>			
Group I	19.57	6.00	0.50
Group II	21.53	6.00	0.50
Group III	21.95	6.00	0.50
Group IV	22.35	6.00	0.50
Group V	22.52	6.00	0.50
Group VI	22.71	6.00	0.50
Group VII	22.82	6.00	0.50
Group VIII	25.56	6.00	0.50
<b>Truck Drivers</b>			
Group I	14.76	6.25	0.50
Group II	15.00	6.25	0.50
Group III	15.50	6.25	0.50
Group IV	15.51	6.25	0.50
Group V	15.60	6.25	0.50
Group VI	15.75	6.25	0.50
Group VII	15.90	6.25	0.50
Group VIII	16.11	6.25	0.50
Group IX	16.32	6.25	0.50

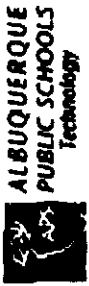
**NOTE: SUBSISTENCE, ZONE AND INCENTIVE PAY APPLY ACCORDING TO THE PARTICULAR TRADES COLLECTIVE BARGAINING AGREEMENT. DETAILS ARE LOCATED AT [WWW.DWS.STATE.NM.US](http://WWW.DWS.STATE.NM.US).**



2/11/16  
8:30AM

PRE-BID MEETING  
SIGN-IN SHEET




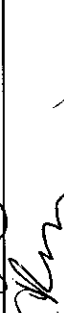

Project Name: APS Erate Wireless



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15.) Albert S. ...	ANM	802 640 5	ALB@ANM.com	[Signature]

→ Ja Lucero@itconnect.com

Erate Wireless - Network Equipment and Installation Services

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