



**ALBUQUERQUE  
PUBLIC SCHOOLS**

Charlotte Gensler, CPO  
Executive Director: Procurement and Accounts Payable

Dr. Gabriella Durán Blakey  
Acting Superintendent

DATE: 04/24/2024

RFP NUMBER: 24-063CG

RFP TITLE: Beverage Services Pouring Rights

ADDENDUM NUMBER: 1

See questions and answers submitted by due date and time and clarification to requirements.

**Questions and Answers:**

Question 1) Can we utilize our own contract template, assuming it will be modified to fit the APS agreement?

Answer 1) Submit any contract you would like APS to consider. APS may also provide an agreement or modifications to your agreement or a combination.

Question 2) Is there an option to present a proposal for more than 6 years?

Answer 2) Vendors are requested to present a proposal for 6 years.

Question 3) Does the district purchase ancillary products (cups, lids, straws and/or CO2) for postmix locations?

Answer 3) Yes

Question 4) Is the product annual estimation from the 2022-2023 school year?

Answer 4) The product estimation in the RFP is for 1/1/2023 – 12/31/2023

Question 5) Can you provide a brand/package breakdown for the product annual estimation separately for full service vending, post mix and bottle & can?

Answer 5) See Attached list Addendum #1 annual volume distribution for 2022 vs 2023 full service vending, post mix, bottle and can.

Clarification to requirements:

Vending machines must have timers built in or after market timers installed by the vendor at no additional cost as needed for the purpose to shut down the purchasing function as needed by APS.

**ACKNOWLEDGE ADDENDUM WITH SUBMITTED PROPOSAL:**

**Addenda not signed and returned may consider the RFP non-responsive and may be rejected.**

\_\_\_\_\_  
**COMPANY/FIRM NAME**

\_\_\_\_\_  
**SIGNATURE**

\_\_\_\_\_  
**DATE**

**Profitability-P1 (Restated): 1/1 - 12/31 (MM/DD) Year 2023 vs 2022 Sales Volume**

Package / Flavor	Vol (Raw Cases)			%Mix		
	2023 : 2022 : vs 2022 :	Index	% Chg	2023	2022	% Chg
Trop Apl Juice	10	0	10	100.0	100.0	100.0
<b>10oz/296ml Total</b>	<b>10</b>	<b>0</b>	<b>10</b>	<b>100.0</b>	<b>0.1</b>	<b>0.1</b>
Aquafina	0	39	-39	-100.0	0.0	-26.4
Gatorade Fruit Punch	1	0	1	100.0	1.6	1.6
Gatorade Gler Frz	0	11	-11	-100.0	0.0	-7.4
Gatorade Zero Berry	2	0	2	100.0	3.2	3.2
Gatorade Zero Fruit Punch	1	0	1	100.0	1.6	1.6
Gatorade Zero Glacier Cherry	1	12	-11	8.3	1.6	-6.5
Gatorade Zero Gler Frz	7	0	7	100.0	11.1	11.1
Gatorade Zero Grape	1	0	1	100.0	1.6	1.6
Gatorade Zero Orange	4	0	4	100.0	6.3	6.3
Trop PP Apl Juice	26	40	-14	65.0	41.3	14.2
Trop PP Original OJ	20	38	-18	52.6	31.7	6.1
Trop Raz Lmnd	0	8	-8	-100.0	0.0	-5.4
<b>12oz/355ml Total</b>	<b>63</b>	<b>148</b>	<b>-85</b>	<b>42.6</b>	<b>0.7</b>	<b>-0.8</b>
Frappuccino Coffee	4	4	0	100.0	36.4	-3.6
Frappuccino Mocha	4	2	2	200.0	36.4	16.4
Frappuccino Vanilla	3	4	-1	75.0	27.3	-12.7
<b>13.7oz Total</b>	<b>11</b>	<b>10</b>	<b>1</b>	<b>110.0</b>	<b>0.1</b>	<b>0.0</b>
Dole Apple	19	60	-41	31.7	82.6	20.1
Dole Orange	4	36	-32	11.1	17.4	-20.1
<b>15.2oz/450ml Total</b>	<b>23</b>	<b>96</b>	<b>-73</b>	<b>24.0</b>	<b>0.3</b>	<b>-0.7</b>
Aquafina	1,967	1,784	183	110.3	83.3	0.3
Gatorade Bolt Mixed Berry	0	1	-1	-100.0	0.0	0.0
Lipton Iced GrmTea Bry Dt	38	45	-7	84.4	1.6	-0.5

Lipton Iced Grm Tea Ctr Dt	108	159	-51	67.9	4.6	-2.8
Lipton Iced Tea Peach	0	1	-1	-100.0	0.0	0.0
Lipton Iced Tea Peach Dt	242	157	85	154.1	10.3	2.9
Lipton Tea Lemonade	5	0	5	100.0	0.2	0.2
<b>16.9oz/500ml Total</b>	<b>2,360</b>	<b>2,147</b>	<b>213</b>	<b>109.9</b>	<b>26.8</b>	<b>5.4</b>
Lpt PureLeaf Rasp	1	4	-3	25.0	5.9	-5.2
Lpt PureLeaf SbdL Swt Lmn	1	5	-4	20.0	5.9	-8.0
Lpt PureLeaf SbdL Swt Pch	1	1	0	100.0	5.9	3.1
Lpt PureLeaf SbdL Swt Tea	2	0	2	100.0	11.8	11.8
Lpt PureLeaf SNL	4	12	-8	33.3	23.5	-9.8
Lpt PureLeaf SWL	2	4	-2	50.0	11.8	0.7
Lpt PureLeaf UGT	2	0	2	100.0	11.8	11.8
Lpt PureLeaf UNL	4	10	-6	40.0	23.5	-4.2
<b>18.5oz /547ML Total</b>	<b>17</b>	<b>36</b>	<b>-19</b>	<b>47.2</b>	<b>0.2</b>	<b>-0.2</b>
Crush Pineapple	1	0	1	100.0	100.0	100.0
Dole Lmnd	0	1	-1	-100.0	0.0	-100.0
<b>2 Liter Total</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>100.0</b>	<b>0.0</b>	<b>0.0</b>
Aquafina	804	1,050	-246	76.6	19.6	-1.3
Crush Grape	6	6	0	100.0	0.1	0.0
Crush Orange	47	23	24	204.3	1.1	0.7
Crush Wtrmln	2	0	2	100.0	0.0	0.0
Dole Lmnd	0	3	-3	-100.0	0.0	-0.1
Dole Straw Lmnd	0	1	-1	-100.0	0.0	0.0
Gatorade Blue Raz	165	331	-166	49.8	4.0	-2.6
Gatorade Fierce Grape	3	0	3	100.0	0.1	0.1
Gatorade Fruit Punch	485	784	-299	61.8	11.8	-3.8
Gatorade G2 Grape	0	4	-4	-100.0	0.0	-0.1
Gatorade Gler Che	41	121	-80	33.9	1.0	-1.4
Gatorade Gler Frz	16	96	-80	16.7	0.4	-1.5
Gatorade Glyt Stw Kw	0	6	-6	-100.0	0.0	-0.1
Gatorade Glyt Wmln	0	1	-1	-100.0	0.0	0.0
Gatorade Lemon Lime	101	217	-116	46.5	2.5	-1.9
Gatorade Lime Cucmbr	1	25	-24	4.0	0.0	-0.5
Gatorade Orange	70	135	-65	51.9	1.7	-1.0
Gatorade Propel Fit Bry	11	55	-44	20.0	0.3	-0.8
Gatorade Propel Fit Grp	10	29	-19	34.5	0.2	-0.3

Gatorade Propel Fit StkKw	1	28	-27	3.6	0.0	-0.5
Gatorade Propel Fit StLmd	42	153	-111	27.5	1.0	-2.0
Gatorade Propel Fit Wtrmln	0	36	-36	-100.0	0.0	-0.7
Gatorade XF Frp Bry	2	0	2	100.0	0.0	0.0
Gatorade Zero Cl Blu	55	8	47	687.5	1.3	1.2
Gatorade Zero Fruit Punch	74	0	74	100.0	1.8	1.8
Gatorade Zero Glacier Cherry	74	16	58	462.5	1.8	1.5
Gatorade Zero Gclr Frz	292	189	103	154.5	7.1	3.4
Gatorade Zero Grape	36	0	36	100.0	0.9	0.9
Gatorade Zero Kw Stw	29	0	29	100.0	0.7	0.7
Gatorade Zero Lemon Lime	35	0	35	100.0	0.9	0.9
Gatorade Zero Lme Cuembr	55	0	55	100.0	1.3	1.3
Gatorade Zero Orange	47	0	47	100.0	1.1	1.1
Lipton Brisk SWL	5	1	4	500.0	0.1	0.1
Lipton Iced Tea Peach	2	4	-2	50.0	0.0	0.0
Mt Dew	50	96	-46	52.1	1.2	-0.7
Mt Dew Baja Blst	6	0	6	100.0	0.1	0.1
Mt Dew Baja Blst Zro	17	11	6	154.5	0.4	0.2
Mt Dew Baja Carbn Splash	2	0	2	100.0	0.0	0.0
Mt Dew Baja Psnfrt Pnch	2	0	2	100.0	0.0	0.0
Mt Dew Code Red	2	3	-1	66.7	0.0	0.0
Mt Dew Dt	244	477	-233	51.2	5.9	-3.6
Mt Dew Live Wire	8	0	8	100.0	0.2	0.2
Mt Dew Mjr Mln	19	1	18	1,900.0	0.5	0.4
Mt Dew Pitch Blk Zr Sgr	9	0	9	100.0	0.2	0.2
Mt Dew Spark	6	0	6	100.0	0.1	0.1
Mt Dew Spark Zero Sgr	28	48	-20	58.3	0.7	-0.3
Mt Dew Voltg Rasp Citrus	2	4	-2	50.0	0.0	0.0
MT DEW VOO DEW	5	0	5	100.0	0.1	0.1
MT DEW VOO DEW ZSGR	11	21	-10	52.4	0.3	-0.2
Mt Dew Zero	250	116	134	215.5	6.1	3.8
Mug	28	9	19	311.1	0.7	0.5
Pepsi	48	72	-24	66.7	1.2	-0.3
Pepsi Dt	231	267	-36	86.5	5.6	0.3
Pepsi Mango Zr Sgr	0	18	-18	-100.0	0.0	-0.4
Pepsi WildCherry	61	62	-1	98.4	1.5	0.3
Pepsi Zero Sugar	266	361	-95	73.7	6.5	-0.7
Pepsi Zr Sgr Wild Cherry	151	107	44	141.1	3.7	1.5
Sierra Mist LL RS	0	27	-27	-100.0	0.0	-0.5

Starry	33	0	33	100.0	0.8	0.8
Starry Zr Sgr	115	0	115	100.0	2.8	2.8
<b>20oz/591ml Total</b>	<b>4,105</b>	<b>5,022</b>	<b>-917</b>	<b>81.7</b>	<b>46.6</b>	<b>-3.5</b>
Prm LifeWTR	0	3	-3	-100.0	0.0	-100.0
<b>23.7oz/700ml Total</b>	<b>0</b>	<b>3</b>	<b>-3</b>	<b>-100.0</b>	<b>0.0</b>	<b>0.0</b>
Gatorade G2 Grape	0	0	0	0.0	0.0	0.0
Gatorade Zero Cl Blu	0	1	-1	-100.0	0.0	-100.0
<b>28oz/828ml Total</b>	<b>0</b>	<b>1</b>	<b>-1</b>	<b>-100.0</b>	<b>0.0</b>	<b>0.0</b>
Pepsi	0	1	-1	-100.0	0.0	-100.0
<b>8.45oz/249ml Total</b>	<b>0</b>	<b>1</b>	<b>-1</b>	<b>-100.0</b>	<b>0.0</b>	<b>0.0</b>
Frappuccino Caramel	1	0	1	100.0	50.0	50.0
Frappuccino Mocha	1	0	1	100.0	50.0	50.0
<b>9.5oz/281ml Total</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>100.0</b>	<b>0.0</b>	<b>0.0</b>
Celsius Variety	1	0	1	100.0	0.1	0.1
Crush Grape	4	0	4	100.0	0.3	0.3
Crush Orange	1	10	-9	10.0	0.1	-0.6
Crush Orange Zr Sgr	45	1	44	4,500.0	3.2	3.1
Lipton Brisk Rasp	78	89	-11	87.6	5.6	-0.5
Lipton Brisk SWL	124	124	0	100.0	8.9	0.4
Mt Dew	23	28	-5	82.1	1.6	-0.3
Mt Dew Baja Blst Zro	0	15	-15	-100.0	0.0	-1.0
Mt Dew Baja Carbn Splash	2	0	2	100.0	0.1	0.1
Mt Dew Code Red	1	4	-3	25.0	0.1	-0.2
Mt Dew Dt	62	97	-35	63.9	4.4	-2.2
Mt Dew Gm Fl Mystc Pnch	3	0	3	100.0	0.2	0.2
Mt Dew Mjr Mln	2	3	-1	66.7	0.1	-0.1
Mt Dew Mjr Mln Zro	123	130	-7	94.6	8.8	-0.1
Mt Dew Spark	2	5	-3	40.0	0.1	-0.2
Mt Dew Spark Zero Sgr	103	160	-57	64.4	7.4	-3.5
Mt Dew Voltg Rasp Citrus	4	1	3	400.0	0.3	0.2
MT DEW VOO DEW	1	0	1	100.0	0.1	0.1
Mt Dew Zero	141	126	15	111.9	10.1	1.5
Mug	7	10	-3	70.0	0.5	-0.2
Pepsi	67	85	-18	78.8	4.8	-1.0

Pepsi CF Dt	0	30	-30	-100.0	0.0	-2.0
Pepsi Dt	15	33	-18	45.5	1.1	-1.2
Pepsi Mango	1	0	1	100.0	0.1	0.1
Pepsi Mango Zr Sgr	38	56	-18	67.9	2.7	-1.1
Pepsi Sd Shp Zr Sg Cream Soda Cola	0	2	-2	-100.0	0.0	-0.1
Pepsi WildCherry	13	10	3	130.0	0.9	0.2
Pepsi WildCherry Dt	11	56	-45	19.6	0.8	-3.0
Pepsi Zero Sugar	195	241	-46	80.9	13.9	-2.5
Pepsi Zr Sgr Wild Cherry	152	138	14	110.1	10.8	1.4
Sierra Mist LL RS	0	14	-14	-100.0	0.0	-1.0
Starry	64	0	64	100.0	4.6	4.6
Starry Zr Sgr	118	0	118	100.0	8.4	8.4
<b>Can 12P Total</b>	<b>1,401</b>	<b>1,468</b>	<b>-67</b>	<b>95.4</b>	<b>15.9</b>	<b>1.3</b>
Bubly Blackberry	0	1	-1	-100.0	0.0	-0.1
Bubly Cherry	0	1	-1	-100.0	0.0	-0.1
Bubly Lime	0	1	-1	-100.0	0.0	-0.1
Mt Dew Kckstrr Blk Che	108	207	-99	52.2	31.4	6.8
Mt Dew Kckstrr Ft Pnch	84	258	-174	32.6	24.4	-6.2
Mt Dew Kckstrr Mid Grp	0	10	-10	-100.0	0.0	-1.2
Mt Dew Kckstrr Org Cit	66	174	-108	37.9	19.2	-1.5
Mt Dew Kckstrr PMO	85	162	-77	52.5	24.7	5.5
Rockstar Energy	0	5	-5	-100.0	0.0	-0.6
Rockstar Punched	1	7	-6	14.3	0.3	-0.5
Rockstar PureZro TMGS	0	17	-17	-100.0	0.0	-2.0
<b>Can 16oz/473ml Total</b>	<b>344</b>	<b>843</b>	<b>-499</b>	<b>40.8</b>	<b>3.9</b>	<b>-4.5</b>
Crush Orange	2	1	1	200.0	50.0	46.0
Mt Dew	1	1	0	100.0	25.0	21.0
Mt Dew Dt	1	5	-4	20.0	25.0	5.0
Pepsi	0	4	-4	-100.0	0.0	-16.0
Pepsi Dt	0	14	-14	-100.0	0.0	-56.0
<b>Can 24P Total</b>	<b>4</b>	<b>25</b>	<b>-21</b>	<b>16.0</b>	<b>0.0</b>	<b>-0.2</b>
Mt Dew Kckstrr Blk Che	234	124	110	188.7	57.6	3.2
Mt Dew Kckstrr Org Cit	132	96	36	137.5	32.5	-9.6
Mt Dew Kckstrr PMO	38	8	30	475.0	9.4	5.9
Variety Brand CSD	2	0	2	100.0	0.5	0.5
<b>Can 6P Total</b>	<b>406</b>	<b>228</b>	<b>178</b>	<b>178.1</b>	<b>4.6</b>	<b>2.3</b>

Pepsi Zero Sugar	51	0	51	100.0	89.5	89.5
Sierra Mist LL RS	0	8	-8	-100.0	0.0	-100.0
Starry Zr Sgr	6	0	6	100.0	10.5	10.5
<b>Can 7.5oz/Can 221ml Total</b>	<b>57</b>	<b>8</b>	<b>49</b>	<b>712.5</b>	<b>0.6</b>	<b>0.6</b>
Bubly Blackberry	4	0	4	100.0	33.3	33.3
Bubly Bounce Mgo Pft	1	0	1	100.0	8.3	8.3
Bubly Coconut Pineapple	5	0	5	100.0	41.7	41.7
Bubly Key Lime Pie	1	0	1	100.0	8.3	8.3
Bubly Mango	0	1	-1	-100.0	0.0	-50.0
Bubly Passion Fruit	0	1	-1	-100.0	0.0	-50.0
Bubly Pineapple	1	0	1	100.0	8.3	8.3
<b>Can 8P Total</b>	<b>12</b>	<b>2</b>	<b>10</b>	<b>600.0</b>	<b>0.1</b>	<b>0.1</b>

**B&C Total**      8,816      10,039      -1,223      87.3      43.5      -10.4

Starbucks Cold Brew BlkUnsw	2	2	-1	71.4	100.0	0.0
<b>11oz/325ml Total</b>	<b>2</b>	<b>2</b>	<b>-1</b>	<b>71.4</b>	<b>0.0</b>	<b>0.0</b>

Aquafina	4	4	0	92.4	100.0	0.0
<b>12oz/355ml Total</b>	<b>4</b>	<b>4</b>	<b>0</b>	<b>92.4</b>	<b>0.0</b>	<b>0.0</b>

Frappuccino Caramel	6	4	3	172.1	5.5	1.2
Frappuccino Coffee	2	2	1	142.1	2.0	0.1
Frappuccino Mocha	53	39	14	135.8	47.3	0.3
Frappuccino Vanilla	50	39	12	130.4	45.1	-1.6
<b>13.7oz Total</b>	<b>112</b>	<b>83</b>	<b>29</b>	<b>134.9</b>	<b>1.1</b>	<b>0.0</b>

Muscle Milk Chocolate	2	1	1	200.0	100.0	0.0
<b>14oz/414ml Total</b>	<b>2</b>	<b>1</b>	<b>1</b>	<b>200.0</b>	<b>0.0</b>	<b>0.0</b>

Dole Apple	4	2	2	242.1	65.7	18.2
Dole Orange	2	2	0	114.3	34.3	-18.2
<b>15.2oz/450ml Total</b>	<b>6</b>	<b>3</b>	<b>2</b>	<b>175.0</b>	<b>0.1</b>	<b>0.0</b>

Mt Dew Kekstr Mid Grp	0	0	0	-100.0	0.0	-100.0
<b>16oz/473ml Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-100.0</b>	<b>0.0</b>	<b>0.0</b>

Lpt PureLeaf SNL	40	22	18	181.3	84.8	13.0
Lpt PureLeaf SWL	1	1	0	127.3	2.5	-0.5
Lpt PureLeaf UNL	6	8	-2	77.2	12.7	-12.5
<b>18.5oz /547ML Total</b>	<b>47</b>	<b>30</b>	<b>16</b>	<b>153.4</b>	<b>0.5</b>	<b>0.1</b>
Aquafina	1,264	1,319	-55	95.8	17.2	-5.6
Crush Grape	8	0	8	100.0	0.1	0.1
Crush Orange	92	73	19	126.3	1.2	0.0
Dole Limnd	11	7	4	158.6	0.2	0.0
Gatorade Blue Raz	81	108	-27	74.6	1.1	-0.8
Gatorade Fruit Punch	12	29	-17	40.0	0.2	-0.3
Gatorade G2 Grape	0	7	-7	-100.0	0.0	-0.1
Gatorade Lemon Lime	4	14	-10	29.9	0.1	-0.2
Gatorade Orange	0	5	-5	-100.0	0.0	-0.1
Gatorade Propel Fit Bry	163	429	-266	38.0	2.2	-5.2
Gatorade Propel Fit Grp	107	207	-100	51.9	1.5	-2.1
Gatorade Propel Fit S&Kw	1	18	-17	7.8	0.0	-0.3
Gatorade Propel Fit Wtrmln	1	5	-4	19.4	0.0	-0.1
Gatorade Zero Cl Blu	490	38	452	1,297.7	6.7	6.0
Gatorade Zero Fruit Punch	194	0	194	100.0	2.6	2.6
Gatorade Zero Glacier Cherry	1	71	-70	1.3	0.0	-1.2
Gatorade Zero Gler Frz	771	458	313	168.2	10.5	2.6
Gatorade Zero Grape	142	0	142	100.0	1.9	1.9
Gatorade Zero Kw Stw	192	0	192	100.0	2.6	2.6
Gatorade Zero Lemon Lime	99	0	99	100.0	1.4	1.4
Lipton Brisk SWL	9	4	5	209.7	0.1	0.0
Lipton Iced GrnTea w/Ctrs	40	42	-3	93.6	0.5	-0.2
Lipton Iced Tea Peach	15	12	3	128.9	0.2	0.0
Mt Dew	137	126	10	108.3	1.9	-0.3
Mt Dew Code Red	4	13	-9	29.5	0.1	-0.2
Mt Dew Dt	15	14	0	102.6	0.2	0.0
Mt Dew Live Wire	3	3	0	101.5	0.0	0.0
Mt Dew Mjr Mln	4	5	-1	79.1	0.1	0.0
Mt Dew Mjr Mln Zro	0	193	-193	-100.0	0.0	-3.3
Mt Dew Spark	0	0	0	0.0	0.0	0.0
Mt Dew Spark Zero Sgr	66	32	34	205.9	0.9	0.3
Mt Dew Zero	639	657	-19	97.2	8.7	-2.7
Pepsi	251	232	19	108.3	3.4	-0.6
Pepsi Dt	150	135	15	111.2	2.0	-0.3



Pepsi WildCherry	185	154	30	119.7	2.5	-0.1
Pepsi WildCherry Dt	0	0	0	-100.0	0.0	0.0
Pepsi Zero Sugar	637	784	-147	81.2	8.7	-4.9
Pepsi Zr Sgr Wild Cherry	708	422	286	167.9	9.6	2.4
Prm LifeW/TR	191	149	42	128.2	2.6	0.0
Schweppes GAle	3	0	3	100.0	0.0	0.0
Sierra Mist LL RS	0	21	-21	0.0	0.0	-0.4
Starry	54	0	54	100.0	0.7	0.7
Starry Zr Sgr	595	0	595	100.0	8.1	8.1
<b>20oz/591ml Total</b>	<b>7,336</b>	<b>5,786</b>	<b>1,550</b>	<b>126.8</b>	<b>71.7</b>	<b>-5.3</b>
Frappuccino Mocha	2	0	2	100.0	100.0	100.0
<b>9.5oz/281ml Total</b>	<b>2</b>	<b>0</b>	<b>2</b>	<b>100.0</b>	<b>0.0</b>	<b>0.0</b>
Bubly Blackberry	0	0	0	-100.0	0.0	0.0
Bubly Cherry	13	18	-5	70.6	0.5	-0.7
Bubly Grapefruit	6	11	-5	56.7	0.2	-0.5
Bubly Lime	10	14	-4	73.5	0.4	-0.5
Bubly Mango	11	11	1	104.7	0.4	-0.3
Bubly Orange	0	3	-2	14.5	0.0	-0.2
Bubly Strawberry	12	15	-3	83.0	0.5	-0.5
Celsius LF Spk Org	1	0	1	100.0	0.0	0.0
Celsius LF Spk Org Pom	3	0	3	100.0	0.1	0.1
Celsius LF Spk Pch Vb	1	0	1	100.0	0.0	0.0
Crush Grape	8	0	8	100.0	0.3	0.3
Crush Orange	40	33	7	121.1	1.6	-0.7
Lipton Brisk SWL	52	42	10	124.0	2.0	-0.8
Lipton Brisk Tea Lmnd	0	0	0	0.0	0.0	0.0
Mt Dew	36	28	8	130.0	1.4	-0.4
Mt Dew Code Red	1	2	-1	44.4	0.0	-0.1
Mt Dew Kckstrl Blk Che	1,405	574	831	244.8	55.3	16.7
Mt Dew Kckstrl Org Cit	668	387	281	172.4	26.3	0.2
Mt Dew Kckstrl PMO	12	134	-122	8.6	0.5	-8.6
Mt Dew Zero	3	3	1	124.2	0.1	-0.1
Pepsi	107	104	3	103.0	4.2	-2.8
Pepsi Dt	51	36	15	141.8	2.0	-0.4
Pepsi WildCherry	69	51	18	134.5	2.7	-0.7
Pepsi WildCherry Dt	0	0	0	100.0	0.0	0.0
Pepsi Zero Sugar	7	4	3	188.6	0.3	0.0

Pepsi Zr Sgr Wild Cherry	1	1	0	120.7	0.1	0.0
Sierra Mist LL	-1	0	-1	0.0	0.0	0.0
Sierra Mist LL RS	-2	16	-18	0.0	-0.1	-1.1
Stary	24	0	24	100.0	1.0	1.0
<b>Can 12oz/355ml Total</b>	<b>2,538</b>	<b>1,484</b>	<b>1,054</b>	<b>171.0</b>	<b>24.8</b>	<b>5.1</b>
Starbucks DS Enrgy Mocha	14	11	2	119.0	26.9	2.7
Starbucks DS Enrgy Vanilla	23	18	5	126.4	46.0	7.1
Starbucks Tripleshot Mocha	10	14	-4	73.5	20.2	-9.2
Starbucks Tripleshot Vanilla	3	4	0	97.7	6.9	-0.7
<b>Can 15oz/444ml Total</b>	<b>50</b>	<b>47</b>	<b>3</b>	<b>106.9</b>	<b>0.5</b>	<b>-0.1</b>
Bang Blu Raz	0	2	-2	-100.0	0.0	-2.8
Bang Peach Mango	0	7	-7	-100.0	0.0	-9.6
Bubly Cherry	1	0	1	100.0	0.5	0.5
Bubly Lime	0	0	0	100.0	0.1	0.1
Mt Dew AMP Fuel Chrgd Bry	0	-1	1	100.0	0.0	1.1
Mt Dew ENRG Pom Blu Brst	15	4	11	356.0	11.2	5.5
Mt Dew ENRG Stw Min Shrp	11	0	11	100.0	8.6	8.6
Mt Dew ENRG Trop Sunrise	0	2	-1	10.5	0.1	-2.1
Mt Dew Kekstr Blk Che	5	4	1	127.7	3.8	-1.6
Mt Dew Kekstr Ft Pnch	1	4	-3	31.8	0.9	-4.2
Mt Dew Kekstr Org Cit	1	2	-1	37.9	0.7	-2.6
MTN DEW AMP ORIGINAL	-1	3	-4	0.0	-0.9	-5.2
Rockstar Energy	25	15	10	166.9	19.1	-1.7
Rockstar Pre 0 SI	9	0	9	2,280.0	7.2	6.6
Rockstar Punched	47	20	27	232.6	35.6	7.8
Rockstar Recovery Org	1	0	1	100.0	0.7	0.7
Rockstar Sugar Free	16	10	7	166.1	12.4	-1.2
<b>Can 16oz/473ml Total</b>	<b>132</b>	<b>73</b>	<b>59</b>	<b>181.7</b>	<b>1.3</b>	<b>0.3</b>
Starbucks CB Ntro Blk Unsw Ambnt	0	0	0	-100.0	0.0	-100.0
<b>Can 9.6oz/2984ml Total</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-100.0</b>	<b>0.0</b>	<b>0.0</b>
<b>FSV</b>	<b>10,230</b>	<b>7,514</b>	<b>2,716</b>	<b>136.1</b>	<b>50.5</b>	<b>10.1</b>
Gatorade Lemon Lime	12	12	0	100.0	36.4	-63.6
Pepsi Zero Sugar	21	0	21	100.0	63.6	63.6
<b>BIB 3G Total</b>	<b>33</b>	<b>12</b>	<b>21</b>	<b>275.0</b>	<b>2.9</b>	<b>1.7</b>

Crush Orange	70	75	-5	93.3	6.3	-1.3
Dr Pepper	365	300	65	121.7	32.6	2.3
Dr Pepper Dt	20	40	-20	50.0	1.8	-2.3
Lipton Brisk Rasp	5	5	0	100.0	0.4	-0.1
Mt Dew	80	90	-10	88.9	7.1	-1.9
Mt Dew Dt	0	10	-10	-100.0	0.0	-1.0
Mug	10	5	5	200.0	0.9	0.4
Pepsi	290	255	35	113.7	25.9	0.1
Pepsi Dt	100	65	35	153.8	8.9	2.4
Pepsi WildCherry	10	5	5	200.0	0.9	0.4
Sierra Mist LL	0	135	-135	-100.0	0.0	-13.6
Sierra Mist Old	0	-5	5	100.0	0.0	0.5
Starry	165	0	165	100.0	14.7	14.7
Tropicana Pk Lmnde	5	10	-5	50.0	0.4	-0.6
<b>BIB 5G Total</b>	<b>1,120</b>	<b>990</b>	<b>130</b>	<b>113.1</b>	<b>97.1</b>	<b>-1.7</b>

**FTN Total** 1,153 1,002 151 115.1 5.7 0.3

Supplies Non-Priced / Core -44 -38 115.8 100.0 0.0  
CO2 Empties Total -44 -38 115.8 -89.8 -10.6

Supplies Priced 49 41 8 119.5 100.0 0.0  
CO2 Full Total 49 41 8 119.5 100.0 14.6

Supplies Priced 32 31 1 103.2 100.0 0.0  
Cups Total 32 31 1 103.2 65.3 0.7

Supplies Priced 12 14 2 85.7 100.0 0.0  
Lids Total 12 14 2 85.7 24.5 -4.7

Channels: All Other 49 48 1 102.1 0.2 0.0

**Total** 20,248 18,603 1,645 108.8

End of

Notes: % of ERT: Report was run on 4/18/2024 4:32:30PM

APS Volume Report 1/1/23-12/31/23